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NEWS SUMMARY

GENERAL

Troops fire at Belfast rioters

Three were burnt, cars and vans jacked and barricades built in West Belfast yesterday on the tenth anniversary of the introduction of internment without trial in the province. Police and troops were shot and fired back with live ammunition and rubber bullets. Armoured vehicles were warned to keep passengers in the streets and 6,000 troops and police were placed on alert. The alert will last for the next few days. The tenth anniversary of the arrival of British troops in Ulster and the annual Apprentice Boys' parade both fall in that period. Page 5

Health rebels

A second London area health authority is contesting spending cuts ordered in its services. Ealing, Hammersmith and Hounslow officials have agreed to make fat cuts, but want to defer the remaining £2m to 1981. Page 5

Yachts capsized

Several yachts capsized in mountainous seas off the Kent and Devon coasts and holiday camp sites were flooded in Wales as storms swept across much of Britain. Winds gusted up to 70 mph. Page 5

Star warning

Express Newspapers' chairman Victor Matthews said he would not invest further in the group's Daily Star tabloid while there was no agreement to print in London as well as Manchester. Page 5

Empty chair

For the second successive year no poet was elected to the Bardic Chair at the Royal National Eisteddfod in Caernarvon because none of the 13 entries was thought worthy of the honour. Page 5

Concorde chaos

British Airways' Concorde services were badly disrupted when four of the airline's five supersonic aircraft were grounded with minor and unrelated technical faults. Passengers were transferred to other flights. Back Page.

Costly voyage

Three Hong Kong businessmen who swapped for \$3,000 Vietnamese refugees to come to the colony on the freighter Huey Fong were each fined for seven years and fined \$10,000 for bringing in illegal immigrants. The ship's captain was jailed for six years. Page 5

Homes destroyed

Three dynamited houses and other buildings standing on the edge of a large canyon caused by a landslide in Abbot'sford, a suburb of Dunedin, New Zealand. More than 400 people were evacuated and 53 homes destroyed. Page 5

TV homes fade

Hopes of an early settlement of the dispute which has blacked out independent television screens diminished after the Advisory, Co-operation and Arbitration Service said it saw no purpose in holding further talks with both sides. Back Page.

Briefly...

Foundry worker Wolfgang Rahl was jailed for three years in West Berlin for trying to re-establish the Nazi Party. Conservative-controlled Brighton Council voted in favour of setting aside a beach for nudists in the resort. Page 5

Johannesburg woman of 20 will become stepmother to her mother when she marries her step-grandfather today. Page 5 and Lex.

CHIEF PRICE CHANGES YESTERDAY

(Prices in pence unless otherwise indicated)

	RISES	FALLS
Kloof Gold	654 + 53	
Northgate Explor.	350 + 20	
Southern Kinz	196 + 10	
Van Reeuw.	516 + 1	
Automotive Prods	384 + 41	
Barclays Bank	445 + 3	
Barlow Rand	253 + 9	
Brown and Jackson	273 + 8	
Carlton Inds.	260 + 10	
Chubb	133 + 5	
Dixons (D)	170 + 4	
Fogarty (E)	324 + 8	
Hambros Bank	317 + 7	
Harris Queensway	368 + 12	
IDC	136 + 7	
Iridian Metal	46 + 4	
SA Breweries	71 + 14	
Anglo-American	346 + 14	
Blyths	218 + 24	
Imperial Platinum	163 + 11	
Kemuning	75 + 5	
Tricentrol	223 - 9	

FINANCIAL TIMES

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All Chrysler UK car output may halt next week

BY ARTHUR SMITH, MIDLANDS CORRESPONDENT

All car production by Chrysler UK is likely to be halted by the effects of strike action from the middle of next week.

The company, which now sells its makes under the Talbot name after being taken over by Peugeot-Citroen, said last night that there would have to be extensive lay-offs among the 7,000-strong workforce at Linwood, Scotland, by next Wednesday.

Linwood, which assembles the Avenger and Sunbeam models, depends for engines and other components on the Stoke factory, Coventry, where a strike is becoming an increasingly bitter dispute.

Feelings are running high among strike leaders at the Linwood plant, where there have been stormy scenes on the picket lines as workers have tried to prevent staff from entering.

The 2,000 workers at the nearby Ryton factory, Coventry, which produces the Alpine, walked out seven weeks ago.

Both Coventry plants are pro-

testing at the company's offer of a 5% per cent pay increase.

Chrysler UK insists that it can't afford a high award as a loss of £30m is already forecast for this financial year.

The company has refused to budge from the 5% per cent limit but insists that a proposed incen-

tive scheme could yield an

extra £5 or more a week.

Talks with the unions broke down several weeks ago, and both sides appear prepared for a lengthy confrontation in what is becoming an increasingly bitter dispute.

Clerical workers at Ryton voted yesterday not to cross the picket lines outside the plant.

The decision was taken by an impromptu factory gate meeting of members of the Association of Scientific, Technical and Management Staffs, the largest staff union involved. It followed a call by angry strike leaders for a massive picket by the 2,000 strikers for this morning after staff had crossed the picket lines on Wednesday.

Mr John Fisher, ASTMS divisional organiser, said: "Our members bitterly resent being the meat in the sandwich."

"The company has told them that they will not be paid if they do not go to work. They want to work but do not want to cross the picket lines. The company is trying to use them to break the strike."

ployees benefit from the parity programme.

Dunstable also takes components from Stoke, but the company said last night that its stocks were sufficient to avoid any disruption to production for the next few weeks.

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Wholesale food prices in July showed no change, having fallen in the previous three months at an annual rate of 17.3 per cent. But consumers have not benefited at the retail level from this drop.

President Carter has summoned representatives of the food and meat processing industry to the White House next Monday to complain about increases in sales margins.

Mr Richard Lynn, President of the American Meat Institute, called the White House "jawboning" a session a political move by the President. It certainly is that, though Administration economists also regard the food sector as the most susceptible to Government pressure.

President Carter has summoned representatives of the food and meat processing industry to the White House next Monday to complain about increases in sales margins.

But now two other factors are contributing—the July introduction of a long-planned value-added tax rise, and the particularly low living cost increases last year with which the 1979 results are being compared.

The latest figures show that central Government borrowing was £46m last month, compared with a surplus of £143m last year. July is traditionally a good month for revenue as a result of quarterly VAT payments. These were boosted last month by the buoyant level of retail sales in the spring.

So far this year, revenue has risen by roughly 15 per cent, compared with the Budget forecast of an 18 per cent rise for the year as a whole. Expenditure has been 15 per cent higher during the period. This is broadly in line with the expected rise for the whole year, though it is slightly misleading at a time of accelerating inflation.

The main change compared with last year has been in lending to the rest of the public sector, mainly via the National Loans Fund. In the first four months of 1979-80, net lending was £770m more than last year, when the figures reflected repayments of £285m by the National Enterprise Board.

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It fell to DM 1.8235 from

DM 1.8235 from Wednesday while its trade-weighted index, as calculated by the Bank of England, fell by 0.2 points to 94.4.

The weakness of the dollar boosted sterling which closed 2 cents higher at \$2.2355.

Germany faces 5% inflation

By Jonathan Carr in Bonn

THE WEST GERMAN cost of living rose in July by 4.6 per cent against the same month last year—year on year rose not equalled since the summer of 1976. The 5 per cent mark appears certain to be passed in the coming months.

Although some one-off factors are partly responsible for the rise, particularly sharp by West German standards, the development will mean trouble both for the Government and the trade unions in the autumn.

Not only is the Bonn coalition under growing Opposition pressure to agree to tax cut next year to help reconcile unions to moderate wage settlements, but union leadership faces demands from rank and file both for an

Carter steps in as U.S. prices surge

BY DAVID BUCHAN IN WASHINGTON

PRESIDENT Jimmy Carter is to step more directly into the anti-inflation fight amid indications yesterday that a still higher rate of price rises may be on the way.

A fresh surge in petrol and heating oil prices helped to push wholesale prices in July up 1.1 per cent, the largest monthly increase since February, it was announced.

Consumers

Last month's increase, amounting to 1.4 per cent at a compound annual rate, casts doubt on Administration predictions that price rises had peaked in the first half of 1979. Then, consumer or retail prices rose at an annual 18.2 per cent.

Wholesale food prices in July showed no change, having fallen in the previous three months at an annual rate of 17.3 per cent. But consumers have not benefited at the retail level from this drop.

Next Monday's meeting will be the first time that President Carter has resorted to the kind of political arm-twisting other presidents have used to get sectors of industry to restrain prices. Previously, he has largely confined himself to contacting individual companies and trade unions that have breached, or threatened to breach, voluntary pay and price standards.

Recession

The Administration hopes to gain some relief on inflation as the economy continues on into recession. But it is believed that a real reduction in the inflation rate may come only if the recession is longer and deeper than Mr. Carter would find politically acceptable in the 1980 election year.

Dollar under pressure

BY PETER RIDDELL

The pound also recovered some of the ground lost earlier in the week against the main continental currencies, rising from DM 4.051 to DM 4.08, compared with the high of DM 4.24 at the beginning of last week. The trade-weighted index rose by 0.5 points to 74.0 a fortnight ago.

Mr. Peter Ridder, president of the Independent Bundesbank, has just given powerful support to

Continued on Back Page

Lex Back Page

Two brokers who dominate gifts market Page 5

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Lex Back Page

Continued

EUROPEAN NEWS

Bucharest liberation row fuels dispute in Warsaw Pact

BY LESLIE COLITT IN BERLIN

WARSAW PACT countries closely tied to the Soviet Union are engaged in a running battle with independent-minded Romania over who liberated its capital, Bucharest, from the Nazis 35 years ago this month.

This seemingly obscure dispute has taken on new meaning, now that Romania, under President Nicolae Ceausescu, is involved in a serious confrontation with the other six Warsaw Pact countries.

At issue is the question of whether Bucharest was liberated by the Red Army or by the Romanian Communist Party and units of the Romanian Army.

As is often the case, East Germany speaks for the Soviet Union in such a debate. Yesterday's issue of the East German Communist newspaper Neues Deutschland reminds its readers of the latest instalment of a Russian documentary film on the war being shown on East German television. It deals with how the "Soviet Army brought freedom to South Eastern Europe."

The newspaper says that after the Romanian uprising started in Bucharest on August 25, 1944, "Soviet troops moved into the capital." The film, it notes, shows the "men of just and valiant arm surround no less than 500 Soviet soldiers in those August days."

But Romania is not letting



President Nicolae Ceausescu

the matter rest there. A leading political publication is running a series of articles on what took place in 1944. The Soviet Union's contribution to driving the Germans out of Romania is given only brief mention.

German military and civilian "technical advisers" entered Romania in June 1940, after General Ion Antonescu took over dictatorial powers and restored King Michael I to the throne. The country remained virtually occupied by the Nazis until the liberation.

A general who commanded a Romanian Army cavalry unit says the cavalry saved Bucharest from being re-invaded by surrounding German troops.

Irish sea oil find 'not commercial'

By Stewart Derby, Dublin Correspondent

CHEVRON OIL has found traces of hydrocarbons in test drilling of one of its wells off western Ireland. But it is understood that the results do not indicate commercial possibilities. A statement from the company is expected.

Chevron, whose partners are ICI and Bulloil, a privately-owned Irish company, has been drilling the well, 150 miles west of Shannon, since May 15.

The well, which is Chevron's first in the area, is in Block 35/11 in the Porcupine Trough and is about 70 miles south-west of Block 35/8. That is where Phillips made a small strike last October. Its well tested at 730 barrels a day. Although deemed non-commercial by Phillips, it was the first encouraging oil strike in a 20-year search.

Interest will now centre on the remaining tests due this year, particularly on those in the Porcupine area. Four wells are probable, two are definite. BP is drilling on Block 26/28, about 180 miles west of Galway. Gulf Oil is getting ready for a test drill in the autumn on Block 26/21 about 190 miles west of Galway.

Elsewhere, Amoco is drilling about 40 miles north-west of Donegal on Block 12/13. Marathon is drilling some 50 miles south of Youghal on Block 49/17 off south-east Ireland.

Ireland imports 80 per cent of its energy at present. It has little coal, little peat, and, apart from a small offshore gas field, almost no other indigenous source of energy.

Cossiga spells out the priorities for Italy

BY PAUL BETTS IN ROME

ENERGY problems, measures to halt inflation and preserve the competitiveness of industry, law and order are to be the priorities of the new Italian Government.

But opening the confidence debate in Parliament on his administration yesterday, Sig. Francesco Cossiga, the Christian Democrat Prime Minister, acknowledged the "political limits" of his Government.

His administration, ending the country's longest government crisis in 30 years, aims principally to provide a working government at least until the bitter divisions between and within the political parties are healed and a more stable solution is found.

The confidence vote this weekend is expected to be a formality. The Christian Democrats, Liberals and Social Democrats, all directly represented in the government, will

vote in favour. The Socialists, who hold the parliamentary balance, say they will abstain.

Sig. Cossiga has not presented a "Government programme" in the traditional sense, but rather a broad declaration of intentions.

He said the Government would seek to strengthen and reform the police and security forces to combat terrorism more effectively.

On economic matters, Sig. Cossiga intended to continue the broad lines of the three-year recovery programme drawn up last year by Sig. Filippo Maria Pandolfi, the Treasury Minister. This is designed to lay the basis for stable growth and to tackle fundamental distortions in the economy.

However, he would wait until the end of this year before presenting the revised medium-term programme since the original had to be updated in

the light of economic developments.

The Prime Minister appealed for the collaboration of the unions to improve productivity and curb increasing labour costs.

He proposed to isolate the sharp rise in energy and raw materials costs from Italy's cost-of-living index. In return, the Government would make some cuts in direct taxation. But in view of the voracious demands of public spending, it would be necessary to increase fiscal revenue, in particular by measures to halt tax evasion.

Later this year, the Government would organise a conference on nuclear energy, but he warned that unless a nuclear programme was launched soon the country would face enormous difficulties.

● Sig. Cossiga (right) and his newly formed Cabinet



Dutch unions to co-ordinate wage demands

BY CHARLES BATCHELOR IN AMSTERDAM

THE LARGEST union federation in the Netherlands hopes to draw up a uniform programme of demands in time for the 1980 wage round which starts in November.

Failure to adopt a common approach earlier this year meant individual unions were unable to achieve their aim of a shorter working week. This led to recriminations within the federation.

It hopes that closer consultation with its members will facilitate agreement on a joint programme, and wants to speed up wage negotiations. Some sectors have still not settled a contract for this year.

The Federatie Nederlandse Vakbeweging, representing 1.1m members from Socialist and Catholic industry-based unions, intends, along with its

industry and the public utilities — particularly high in the first quarter — and in the building industry, which had been very low. Production in the metals and foodstuffs sectors was depressed, although oil and chemicals were much more active.

The seasonally adjusted index for the manufacturing, minerals and gas industries rose to a provisional level of 131 (1970=100) from 129 in the first quarter.

More normal levels of activity were restored in the minerals

sector, the vice-chairman.

● Production levels in Dutch

industry recovered during the second quarter of this year after declining in the preceding three months due to the severe winter.

The seasonally adjusted index for the manufacturing, minerals and gas industries rose to a provisional level of 131 (1970=100) from 129 in the first quarter.

The bad winter also caused a sharp drop in investment in the first quarter. Gross investments in fixed assets fell 27.5 per cent compared with the first quarter of last year.

Profits fall in third of Spain's big companies

By Robert Graham in Madrid

ONE-THIRD of the major Spanish companies saw their profits fall last year, according to a study just prepared by the Review Fomento de la Producción. Of 180 companies and banks analysed, 66 had lower profits or sustained losses.

There were, according to the study, 23 loss-making concerns — primarily operating in steel, cars and trucks, large-scale retailing and paper. The average return on capital was 6 per cent, only just over a third of the rate of inflation. In no sector analysed did the return on capital keep pace with last year's 16.17 per cent inflation.

The most profitable sectors were cement, banking and foodstuffs. Spain is the world's largest exporter of cement and last year showed a 49 per cent increase in export earnings to \$350m. Here the return on capital was 14.5 per cent and the industry continued to be one of the few to attract domestic investment.

The other profitable sector was banking, with a 13.8 per cent return on capital. Despite difficulties in some of the small and industrial banks this sector remains one of the most privileged in the country.

About half the total profits in the 180 concerns studied came from 48 banks. Many of the 48 banks were frequently significant shareholders in, and suppliers of credit to troubled sectors such as steel, shipbuilding and the paper industry.

In contrast, companies operating in the insurance sector, poorly developed in Spain and hamstrung by antiquated regulations, saw a return on capital of only 2 per cent.

A particular feature of the Spanish economy is the importance of the 12 mainly privately owned utility companies. They account for just under 40 per cent of total profits in the survey sample.

The principal private shareholders in these utilities are banks, and the 48 banks and these utilities accounted for 57 per cent of gross profit in the group studied. The position of the utilities has been left virtually untouched in the recently approved National Energy Plan, despite pressure from the parliamentary Opposition.

The decline in profitability has resulted from a combination of the increased cost of credit, drop in domestic demand, higher wages and the need to set aside greater provisions for reserves. The companies doing best in the current recession have been those able to turn more to exports, or alternatively those with protected positions such as the banks.

Because of the continued recession and the failure of the Government and the financial community to press ahead with plans for restructuring the credit system, company results in 1979 are expected to be worse, with more loss makers and an overall downward trend in profitability.

Bonn and oil concerns at odds over profit figures

By ROGER BOYES IN BONN

WEST GERMAN oil companies, anxious to justify their latest petrol price rises, are at odds with the Government over how they should present their profit figures.

The oil majors have come in for considerable criticism from government bodies, trade unionists and consumer associations. The Federal Cartel Office has also held talks with the companies about last month's price rise — which pushed petrol well above the DM 1 per litre level — and expressed scepticism that it was fully justified.

In a bid to stave off some of this criticism, the oil companies have been publishing regular and detailed figures on their own account. But they have also urged the Economics Ministry to release a quarterly review of the crude oil import prices faced by the companies as well as the turnover and profits.

This, they believe, would give

Athens police break up union march

By N. J. Michaelson and David Tong in Athens

HUNDREDS OF baton-wielding policemen last night broke up attempts by unionists to march on Athens University. The union rally had earlier been banned by the authorities.

The ban is the second to be imposed recently and comes after the Government broke a strike of bank clerks by subjecting some of them to military trials.

The unions planning yesterday's rally represent workers in the banks and public utilities. They were supported by university students and by Mr. Andreas Papandreou, head of the opposition Socialist Party. He described the ban as unconstitutional.

The unions are protesting against wage increases being limited to between 10 and 15 per cent.

Portuguese alliance threatened

By Jimmy Burns in Lisbon

PORUGAL'S recently formed centre-right alliance could fall apart because of differences over electoral strategy.

Dr. Francisco Soá Carneiro, Professor Diogo Freitas do Amaral, and Dr. Gonçalo Ribeiro Telles of the Social Democrat Party, the Christian Democrat Party, and the Popular Monarchist Party, have announced an "emergency summit" for today in an attempt to prevent a final split.

The Christian Democrats and the Monarchists, minority parties within the alliance, have attacked the decision of local Social Democrat campaign officials to fight the autumn election with separate lists. Both the Christian Democrats and the Monarchs argue that the credibility of the alliance will be severely damaged unless a common strategy is agreed.

The alliance was formed last month around a broad set of principles which left detailed strategy unresolved. The three leaders agreed to bury past rivalries and offer the country a "radical alternative."

Giscard rounds on alcoholism

By DAVID WHITE IN PARIS

"THE MOST important and the most preoccupying of society's scourges."

What the French Cabinet had to say this week about alcohol would be music to Ayatollah Khomeini's ears — that is, if the Ayatollah did not hold similar views about music.

President Valéry Giscard d'Estaing has requested a 10-year programme to combat alcoholism, to be drawn up by next summer.

In a country whose inhabitants can claim to absorb more pure alcohol per head than anybody else, plans to attack the problem are not new. But nothing has materialised in the two years since M. Giscard first broached the issue.

At this week's Cabinet meeting, he heard M. Jacques Barrot, his new cost-cutting Minister of Health and Social Security, report on the persistence of

alcoholism among Frenchmen, and increasingly among French women, and its "human, social and economic cost."

A working party is being set up, under Professor Jean Bernard, a venerable Paris blood specialist and member of the French Academy.

In the meantime, the authorities plan simply to do more of what they are already doing: treating alcoholics, breathalyzers, motororists, mounting anti-excess campaigns and restricting advertising by drink companies.

The French are reckoned to lead the world consumption table with an intake in 1975 of 16 litres of pure alcohol per man, woman and child. Apart from the Italians, there are, of course, no wine drinkers like them.

At least 4m people are reckoned to be "excessive

drinkers", and 2m are confirmed alcoholics out of a total population of almost 53m. The effects of alcohol are the third cause of death in France, after heart diseases and cancer.

But the importance of wines and spirits in the rural economy makes the question of control delicate one.

Wine-growers are concerned about the prospect of excess production this year, when the harvest is expected to be nearly 20 per cent higher than last year's at 70m hectolitres, are spared this additional worry until Prof. Bernard's team comes up with its package of measures in mid-1980.

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AMERICAN NEWS

Mobile missile basing plan put to Carter

BY DAVID BUCHAN IN WASHINGTON

THE U.S. Defence Department is reported to have put to President Carter its recommendation that the planned \$30bn MX Mobile Missile system should be carried around by launchers on sites in the states of Utah and Nevada.

President Carter is expected shortly to announce a final decision on the basing of the MX system, in good time to influence the Senate debate on ratification of the SALT II treaty.

He believed that a 4 per cent real increase in defence spending was necessary in the new 1980 budget. This is slightly less than some senators have demanded as the price for ratifying SALT, though more than the Administration had originally planned. Gen. Jones said that inflation had pushed up defence costs drastically.

Speaking for the Joint Chiefs, the general said that in testifying to the Senate last month "we tried to shift the debate to the needs of defence and we believe we were quite successful." Their testimony, championed by Senator Sam Nunn, has changed the views of some Senate conservatives, who are now willing to endorse the treaty, provided it is accompanied by large increases in defence spending.

The recommendation of Mr. Harold Brown, the Defence Secretary, and his department that the 10-warhead MX missiles should be circulated around "racetracks" between hard silos. The Russians would thus find it difficult or impossible to target the missiles precisely. The Department considered other options to achieve the same end.

Concern over growth in heating oil stocks

BY DAVID LASCELLES IN NEW YORK

CONCERN is growing in Washington and in the petroleum industry about slow growth in stocks of distillates (the broad petroleum category which includes heating oil).

The Administration has set a target of 240m barrels by October. However, according to the latest statistics released by the American Petroleum Institute for the week ending August 3, stocks stood at 166.5m compared with 180.8m at the same time last year.

Moreover, these stocks should be increasing at a rate of 7m barrels a week to achieve the target. In the week of the latest report, there was an increase of only 2m barrels.

A House Subcommittee reported on Wednesday that many distributors around the country are behind on deliveries to households because of delays in supplies from the refiners.

It concluded that the 240m target may not be reached.

A clearer idea of the state of heating oil supplies should emerge today when the National Oil Jobbers Council releases the results of the first survey undertaken of stocks in the hands of local distributors and household storage tanks. It will also draw comparisons with stocks this time last year.

ENERGY REVIEW: THE IXTOC OIL DISASTER

Mexican blow-out on an epic scale

BY KEVIN DONE

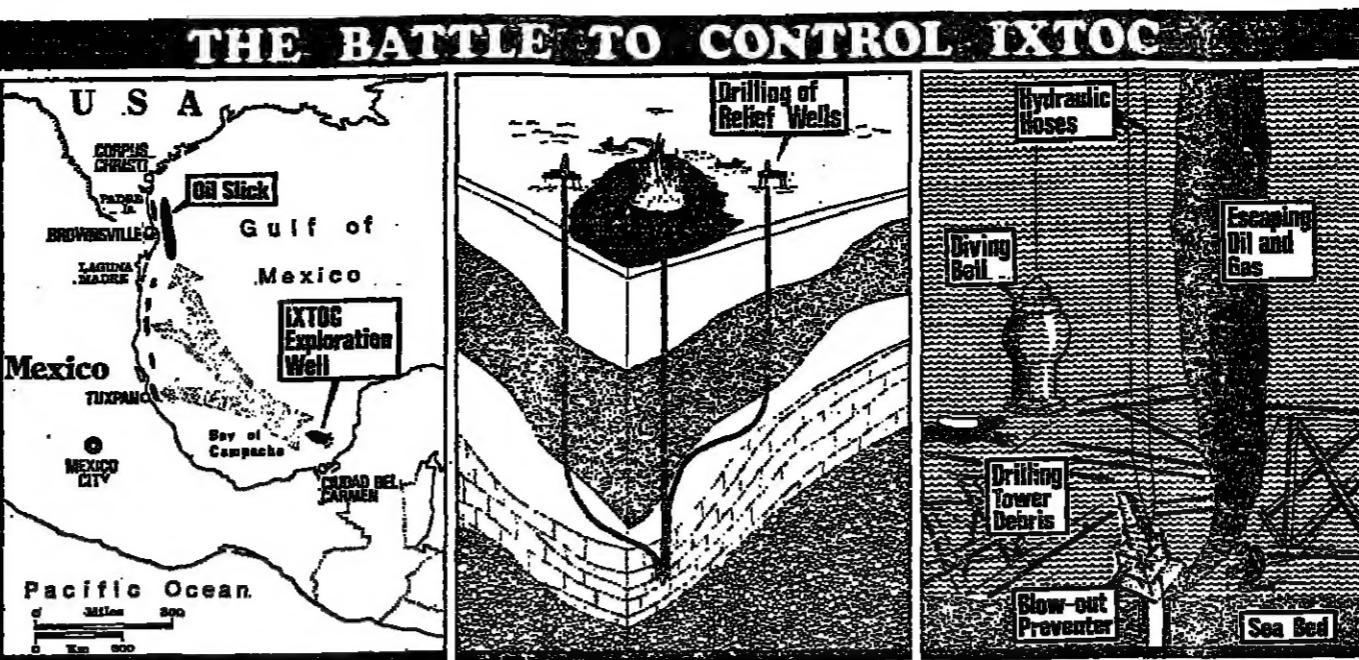
FOR MORE than two months a volatile mixture of crude oil and gas has been boiling to the surface of Mexico's Gulf of Campeche from the broken Ixtoc 1 well-head, 170 feet below the seabed. The accident is fast becoming one of the world's biggest ever oil disasters, surpassing even the sinking of the Amoco Cadiz tanker in the English Channel last year.

The immediate effects of the blow-out are not as obvious as the tanker disaster, partly because the accident occurred about 55 miles from the nearest coast and partly because a significant proportion of the oil and gas is burning into the atmosphere as it reaches the surface of the sea. But crude oil is still gushing from the well at a rate of some 20,000 barrels or 700,000 gallons a day. Some of the oil is being retrieved from the sea near the source of the blow-out, but inevitably much is still escaping and patches of the vast broken slicks which now cover hundreds of square miles, have been blown more than 500 miles across the Gulf of Mexico, finally fetching up this week on the beaches of southern Texas.

The Ixtoc blow-out is a timely reminder of the tremendous problems and uncertainties facing the oil industry as it pushes the search for additional reserves of oil and gas into new parts of the world's offshore sedimentary basins. According to Pemex (Petroleos Mexicanos), the Mexican State oil company, nearly 60 oil wells go out of control somewhere in the world each year, of which about 15 are located offshore. The North Sea, another of the world's major offshore basins to be explored in recent years, has so far witnessed only one major oil well blow-out—the accident on the Bravo platform of the Ekofisk Field in the Norwegian sector two years ago—but statistically further incidents are inevitable.

With luck such blow-outs can often be controlled within a few days—the Ekofisk well was sealed after eight days and the fire of oil and gas never caught fire. But Ixtoc 1 is showing the darker side of the oil industry's experience.

Oil and gas have now been spewing from the well for 68 days since it first went out of control on June 3. It has defied the efforts of the world's leading blow-out experts, including the legendary Texan, Red Adair. Despite the use of a host of small ships employing some of the world's most advanced pollution control equipment to



try to corral the oil and scoop it from the surface, much of the crude that is not burning or evaporating is still escaping to threaten marine life and faraway coastlines. A fleet of aircraft is being used to bomb the oil slicks with chemical dispersants, but there are fears that the chemicals may be as harmful to sea life as the oil itself. And unless present forlorn attempts to seal the well from the top meet with unexpected success, it could be October before relief wells are drilled down to the Ixtoc formation to start sealing the well from the bottom.

Fresh doubts

Within Mexico itself the Campeche blow-out is giving rise to fresh doubts about the pace at which the whole oil industry is being developed and it is throwing a particular cloud over the future of Pemex's charismatic director-general, Sr Jorge Diaz Serrano, who has been talked of as a future presidential candidate.

Work on Ixtoc 1 was started on December 10 last year with the drilling contracted out to Pemex (Perforaciones Marinas del Golfo), a Mexican company of which Sr. Diaz Serrano himself was one of the founder members. (He claimed recently that he sold all his shares in the company and severed any connection with it in October, 1975.) In its turn Pemex contracted in the U.S. semi-submersible drilling rig Sedco 135.

By June 3, after nearly six months' drilling, when the well was already 2½ miles (3,627 metres) deep, the work ran into trouble. During the day as the drill-bit bored down through the rock workers on the rig noticed significant loss of pressure in the drilling mud that was being pumped down the well.

While drilling is in progress a special kind of "mud," usually made of clay and water with the addition of various chemicals, is pumped down through the hollow drill pipe, coming out at the bottom through holes in the drilling bit. A powerful stream of mud is returned to the surface through the space between the drill pipe and wall of the borehole.

The mud keeps the drill bit cool, it brings up rock samples to the surface for study by geologists and it may give the first indications of an imminent oil or gas find. Most important it is also used to balance the pressures from the rock formations that are being drilled through.

According to a report recently released by the Mexican Attorney General's office mud pressure was lost at Ixtoc three times on June 2 and on each occasion work was suspended for a few hours. Drilling engineers on the rig were clearly perplexed by the loss of pressure. They decided to withdraw the 11,890 feet of drill pipe, in order to change the bit, and they prepared several hundred yards of mud to pump into the well to hold it stable. For 6½ hours the

well was closely watched and there was no sign of movement.

By 3 a.m. in the still dark hours of the early morning of June 3 only the last 650 ft of the drill pipe remained in the hole when disaster struck. Suddenly without warning the mud began to be forced back up the well. The first trickle quickly built up into a jet of mud, oil and gas in less than 15 minutes.

The volatile mixture had exploded and was on fire turning the rig into a burning torch.

Misfortune

In this short space of time the drilling company suffered one major piece of misfortune according to the Attorney General's investigation. The drillers tried to activate the blow-out preventer (BOP) located down at the well-head on the sea floor. Within the BOP there are metal rams that can be opened hydraulically from the surface. They should be able to smash through the drill pipe and shut off the well automatically.

But the drill-pipe had been almost completely withdrawn from the hole. Remaining between the rams was the far thicker and stronger steel drill collar, which the rams were unable to smash. The well went out of control.

The 63-man crew rapidly abandoned the rig as the fire began to melt the drilling tower. The metal superstructure collapsed in the intense heat and plunged into the seabed. Much of it fell across the well.

During the first 24 hours after the blow-out the remains of the drilling rig were towed clear of the site. Since then Pemex has been following two distinct courses of action to try to stem the flow of burning oil and gas.

Underwater inspection, first by remote-controlled television cameras and later by a manned mini-submarine and by divers showed that the well-head blow-out preventer was not a complete write-off. It could still be used perhaps to try to shut off the well. Despite swirling underwater currents divers succeeded in attaching hydraulic hoses to the well-head and on June 24, the rams were closed.

Mud and gelatin were pumped into the top of the well, the flow was cut off and the fire burning on the surface of the sea was extinguished. But as cement began to be pumped into the well-head, a second surge of oil and gas gushed out of the well from a rupture below the blow-out preventer. On the surface of the sea the jet of oil and gas was deliberately set on fire again to try to cut down the pollution.

Since early July Pemex has continued to try to seal the well from the top through hoses attached to the well head, but the attempt appears forlorn. It is injecting whatever solid material it can force into the top of the well ranging from golf balls to small 2-3 inch steel

balls, but much of the material is being ejected with the oil.

The main hope of controlling Ixtoc was in the drilling of two relief wells to the same depth as the existing well. Mud and cement can then be pumped down in the hope that this will be sucked up into the Ixtoc well where it will set hard and seal off the flow of oil and gas. But that is a long process. The first relief well was begun on June 11 and is unlikely to be completed before the second half of September. The second was started on July 1 and will not be finished before the beginning of October.

Pollution

For seven weeks from June 3 Pemex estimates that oil was gushing from Ixtoc at the rate of 30,000 barrels or more than 1m gallons a day along with 15m cubic feet a day of gas. Since July 23 the flow has been restricted a little to 20,000 barrels a day. Of this Pemex claims that about 10,000 b/d are being burned, 5,000 b/d are evaporating, about 1,000 b/d are being recovered and the rest is spreading out in a widening stain over the Gulf.

The real impact on the ecology of the Gulf will not be known for many months, but the visible pollution already covers many hundreds of square miles with the oil fetching up in small tar balls as far away as the beaches of South Texas.

The official verdict of the Mexican Attorney General has cleared all the individuals working on the Sedco 135 rig of blame for the blow-out. The accident was caused, says the report, by a "natural phenomenon" that could not have been foreseen. The original loss of mud pressure was caused by the drill-bit entering an underground cavern. The force of the blow-out broke the seal of the oil reservoir and set off the surge of crude and gas to the surface.

The silver lining to the blow-out is that the Ixtoc well has discovered a major new oil field—reserves of at least 800m barrels have been talked of—and the crude is much lighter and more attractive than most of the earlier offshore finds. Ixtoc will certainly play a part in raising again Mexico's total of proven reserves. But that is little consolation for those living around the Gulf who make their living from means other than oil as they watch the mounting pollution spill out across the Gulf of Mexico.

Roldos takes over in Ecuador

BY SARITA KENDALL IN QUITO

MR CYRUS VANCE, U.S. Secretary of State, will discuss the situation in Central America with leaders of Latin American states, including Mrs. Violeta Barrios Chamorro of the Nicaraguan junta, during his visit to Ecuador.

More than 30 countries have sent representatives to today's inauguration of President Jaime Roldos Aguilera, which marks Ecuador's return to democracy after nine years, and to civilian rule after seven.

Among the heads of state in Quito are President Julio Cesar Turbay of Colombia, and President Luis Herrera Campins of Venezuela, as well as the foreign ministers of Peru, Argentina and Chile.

Mr. Cyrus Vance... meeting Latin American leaders in Ecuador after junta's takeover in Nicaragua.

Sr. Roldos has chosen a number of independent figures for his Cabinet, and only four ministers come from the Popular Forces. There are also representatives from Vice-President Osvaldo Hurtado's Popular Democratic Party, which was given legal recognition earlier this week.

Ecuador's return to democracy has involved a considerable political mobilisation and discussion of the country's future. Hopes are so high that Sr. Roldos commented recently on his return from a visit to the U.S. and Latin American countries that he was afraid he might not be able to satisfy them.

President Jaime Roldos Aguilera... leads Ecuador back to democracy today after nine years



DC-10 short-cut defended

CHICAGO — Aircraft manufacturer McDonnell Douglas never explicitly disapproved of a short-cut maintenance procedure blamed for the crash of an American Airlines DC-10, one of the airline's engineers told an inquiry yesterday.

The DC-10 crashed last May at O'Hare Airport in Chicago, killing 278 people, when an engine tore loose as it took off. Investigators believe that the left engine ripped off because the pylon attaching it to the wing had been accidentally cracked by American Airlines' mechanics during maintenance two months before the crash.

The mechanics used a forklift truck to detach the engine and pylon from the wing together, and not separately as recommended in the McDonnell

Douglas service manual.

Mr. William Fey, the American Airlines engineer who developed the one-step forklift procedure, said that he consulted McDonnell Douglas in advance and "got the feeling they did not approve." But he added later that McDonnell

Douglas "did not advise me they did not approve."

Mr. Fey said that one McDonnell Douglas official had even indicated that the forklift method might be adopted by the DC-10 builder if it proved workable. Reuter

Brazil halts travel deposit

BRASILIA—An \$824 compulsory deposit with the central bank required of all Brazilians travelling abroad will be lifted on January 1, 1980.

The measure, first applied in July 1976, was aimed at reducing Brazilian spending overseas and raising money for tourist development, the Govern-

ment said.

The announcement came a day after an official visit by Sr. Adolf Suarez, the Spanish Prime Minister, who complained that the travel deposit prevented Spanish immigrants in Brazil from visiting their families at home.

AP-DJ

Muhammed Hamaludin reports on Guyana's resurgent Left-wing opposition

A new force of militants and intellectuals



Dr. Forbes Burnham... faces new opposition

THE MILITANT Working People's Alliance (WPA) has declared itself Guyana's newest left-wing political party, and immediately pledged to have a showdown with the ruling People's National Congress (PNC) before the end of the year.

The circumstances could not be more opportune, from the viewpoint of the five-year-old WPA. It is caught up in a verbal war with the Congress following the fire-bombing on July 11 of two big Government buildings—one housing the PNC's secretariat, and the fatal stabbing three days later of a Jesuit priest in street violence.

Insults have been exchanged as the two organisations take to the street corners in the cities and in towns on the bauxite belt, where both claim strong support. The Alliance dubs the ruling party "an illegal minority clique," and is in turn described by the Congress as "counter-revolutionaries" and mercenaries of "foreign interests" who have "launched a counter-revolution" in Guyana.

The political unrest has coincided with a period of severe economic difficulty, recovery measures coupled to two International Monetary Fund loans, have been bitterly criticised by the Alliance, and other Left-wing groups, although they have clearly arrested the downturn which began in 1976.

The Alliance has been hammering away at these issues, as well as the standing

allegation by all opposition parties that the PNC is guilty of electoral irregularities and undemocratic practices. The Alliance has been drawing crowds estimated at between 2,000 and 3,000, an encouraging size.

But the Alliance has done painstaking work over the past five years as one of the severest critics of the Government. It was formed by the alliance of four small fringe groups, but has cut loose from all of them and boasts individual identity and a collective leadership.

The first two groups, led by Mr. Eusi Kwayana (formerly Sydney King) and Mr. Moses Bhagwan, respectively, brought to the coalition the experiences of seasoned politicians, as did the WPA led by Mr. Brindley Benn. The Allot Group lent intellectual support in the form of young university radicals.

Mr. Kwayana has been involved in Guyanese politics for over 25 years, first with the older People's Progressive Party (PPP), now headed by Dr. Cheddi Jagan, the Opposition leader and former premier, and then, after the split in the PPP in 1955, with Mr. Forbes Burnham, the Prime Minister, and Mr. Burnham's ruling PNC, from which he subsequently broke away.

Mr. Bhagwan, a lawyer, was a close aide of Dr. Jagan's, but quit the PPP to form his own organisation. Mr. Benn, a deputy Premier in Dr. Jagan's Government, split from him on ideological grounds.

The missing link in the Alliance is a labour base, but some observers suspect that it has been attempting to build this among university, commercial

and industrial and sugar workers.

There is little doubt that its strategy is to force the Government's resignation by mobilising the urban masses, as happened, for example, in Grenada and Dominica.

It has announced that plans are being drawn up by a broad-based opposition grouping, of which it is a leading part, for a "civil resistance and civil disobedience" campaign along the lines of Kwame Nkrumah's "positive action" programme.

The ruling party has naturally responded by sharply denouncing the Alliance and its objectives. This attack is sustained in the pro-Government media and in street corner meetings.

However it is not yet clear what the Government will do to counter what most Guyanese see as a direct challenge to the administration's authority.

The Government believes that the revolution started by the ruling PNC is at stake and must be defended from the mob. The media have carried broad hints that preventive detention under the National Security Act is being considered. But there has been no official statement.

The Government and PNC party position has so far been tied to warnings that the authorities would not allow a return to the communal violence of earlier years.

It is also unknown how the PPP would respond to any genuine attempt to topple the Government.

The Government and PNC party position has so far been tied to warnings that the authorities would not allow a return to the communal violence of

OVERSEAS NEWS

Tehran assembly to open as poll protests continue

BY ANDREW WHITLEY IN TEHRAN

IRAN'S Constituent Assembly is due to open tomorrow. Widespread protests are continuing over the manner in which the elections to it were held a week ago.

Twenty-five political parties, as well as clergy in the cities of Shiraz and Mashad, have alleged ballot rigging and other abuses by the pro-Khomeini Islamic Republican Party, which won most of the seats.

Final results have still to be declared. On the basis of 63 confirmed results and the remaining 10 provisional places, in Tehran, it is clear that clergy supporting Ayatollah Khomeini will have an overwhelming majority.

The main opposition party, the Moslem People's Republican Party, supporting Ayatollah Sharif-Madari was yesterday considering whether to boycott the assembly. Its absence would leave only the Kurdish leader, Dr. Abdurrahman Qasseimian and possibly the leader of the small radical movement, Mr. Rahmatullah Moghadam.

Earlier this week, Ayatollah Sharif-Madari gave powerful backing to complaints being voiced, particularly in the two areas where his support is strongest, East Azerbaijan and Khorassan provinces. He repeated his earlier recommendation that the constitution of 1906 should be retained, with a few changes to accord with Iran's republican status.

The turnout at the polls appears to have been much lower than the Government or Ayatollah Khomeini would have liked.

In some areas, such as Kurdistan, voting appears to have been as low as 10 per cent.

Explaining the assembly's procedures, Mr. Hashem Savaghi, Interior Minister, said 13 commissions, each of five members, would be set up to examine different aspects of the draft.

The assembly is to meet for 31 days, with September 10 the cut-off date for debate. The separate commissions will each hold four sessions, interspersed with general meetings of the assembly.

This arrangement will make it easier to control any dissident. Alteration of the draft's articles will require a two-thirds majority of all members.

Since then the 77-year-old moderate religious leader is believed to have been consulting other senior clerics before deciding whether to come out openly against the election's outcome, and the holding of the assembly.

Tabriz, his main stronghold, is reported to be waiting tensely for the outcome of Government investigations into alleged

revolutionary tumour. Also its predominance over the other banks (now nationalised) appears to have increased.

According to Mr. Jalil Shoraka, the bank's president in the first 11 months of the last financial year, to February 1979, total deposits by individuals and institutions rose by 9 per cent, compared with the 45 per cent growth in 1977-78.

In fact 1978 had been a period of real growth. The latest figures illustrate for the first time the extent of the run on bank deposits last autumn and winter. A few days after the Tehran uprising which finally overthrew the Monarchy, Bank Mell's current account holdings were reported to have

dropped by R37bn since the start of the financial year, 11 months earlier.

Stressing Bank Mell's role as a national institution, Mr. Shoraka said that since the revolution the bank had taken a number of measures to make credit more widely available to industry. In this respect it was working closely with the Central Bank, Bank Markazi.

Mr. Shoraka criticised the lack of business interest in the opening of new letters of credit for raw materials essential for economic recovery. New applications were at a record low despite the "lowest possible" interest rates and a reduction in the deposit required.

Traditionally Bank Mell, with a third of all deposits, has been the heavyweight in the Iranian commercial banking system. The latest statistics indicate that it has emerged relatively unscathed from the

Soaring deposits at Iran bank

BY OUR TEHRAN CORRESPONDENT

DEPOSITS HELD by Bank Mell, Iran's biggest bank have risen by 204bn rials (£1.2bn) in the five months since the revolution.

Figures up to July 22, published yesterday, showed a 38 per cent rise in the bank's current account and time deposits overall during this period. The latter rose by 73 per cent despite the politically motivated reduction in interest rates.

Traditionally Bank Mell, with a third of all deposits, has been the heavyweight in the Iranian commercial banking system. The latest statistics indicate that it has emerged relatively unscathed from the

Singapore GDP grows by 9.7%

BY GEORGE LEE IN SINGAPORE

SINGAPORE REGISTERED a real economic growth rate of 9.7 per cent in the first half of this year.

This was disclosed in an addendum to the annual National Day message delivered by Dr. Goh Kang Swee, Singapore's Deputy Prime Minister, currently acting Prime Minister.

The 9.7 per cent increase on an annual basis in Singapore's gross domestic product at 1968 prices improved on the 7.6 per cent growth in the first half of 1978.

However, the addendum gave warning that this continue in view of the onset of a recession in the U.S., which exerts a major influence on developing economies such as Singapore's.

Nevertheless, with the sharp rise in new investment commitments, a growth rate of more than 8 per cent for the whole of this year is predicted, against 8.8 per cent for the whole of 1978.

The impetus for the expansion came from manufacturing, transport and communication, trade, and financial and business services.

Manufacturing was the most buoyant, contributing 39 per cent to overall growth.

Refining capacity in Singapore is predicted to grow in size and importance in the 1980s as the major oil companies invest in new equipment.

Manila diesel plant talks continue

BY DANIEL NELSON IN MANILA

THE PHILIPPINES government's talks with Perkin and MAN of West Germany on the establishment of two diesel engine plants have progressed to the point where the extent of local content is now the main outstanding subject.

VIETNAM'S PROBLEMS MOUNT

Defection another blow to Hanoi

BY NAYAN CHANDA, RECENTLY IN HANOI

FOR THE first time in the 49 years' history of the Vietnamese Communist Party, a senior leader has defected to the enemy.

Publication last week of the defection of 74-year-old Mr. Hoang Van Hoan, a former Politburo member, comes at a time when China continues to threaten a "second punishment" when the food situation is precarious and the economy is in dire straits.

But Mr. Hoang Van Hoan's departure in July is a more serious blow to Hanoi than its economic ills or political isolation. This public demonstration of division within the Vietnamese leadership cannot be explained away as a consequence of war or imperialist and reactionary collusion.

Since the disclosure of Mr. Hoang Van Hoan's defection, in the Far Eastern Economic Review last week, the Hanoi authorities have confirmed that a National Assembly vice-chairman has indeed fled abroad, but have stressed that the defection was not serious enough to be classified as an "affair."

Close observers of the Vietnamese scene are unanimous that while the defection may not lead to an open squabble in the Communist Party it will sow serious doubts in the minds of many convinced cadres.

The authorities have put at least four allegedly pro-Chinese leaders under house arrest for fear that they, too, may try to escape to China.

These leaders include the long-standing leader of the Nung Minority, General Chu Van Tan, aged 69, and another Nung Minority leader, General Le Quang Ba, aged 64.

General Tan, who with General Vo Nguyen Giap, founded the Vietnam People's Army to fight against the French, was an uncrowned king of the Viet Bac Autonomous Zone until it was abolished in 1978. Tan was dropped from the Party Central Committee to be given the honorary position of vice-chairman of the National Assembly.

General Le Quang Ba was also



the two leaders were suspected of being pro-Chinese. News of their house arrest may fuel discontent among the minorities, especially the Nung, whose reliance to Hanoi has been suspended.

Among Vietnamese in the north generally anti-Chinese feeling is strong, especially after the devastation caused by the Chinese invasion in February. So Hanoi's defection is likely to be denounced by many as an act of treachery. But some party cadres who have known and worked with him might feel uncertainty about their own positions.

Hanoi's defection aside, many cadres seem worried about Vietnam's current international standing and isolation.

Although the authorities have almost stopped organised illegal departures and are showing willingness to co-operate with the West in halting the refugee exodus, there is a nagging fear that the proposals put forward



New hope of E. African co-operation

By John Worrall in Nairobi

ONE BY-PRODUCT of the Commonwealth Summit could be the start of a new era in East African regional co-operation after years of stagnation.

President Daniel Arap Moi has returned to Nairobi with a plan, put forward by President Julius Nyerere of Tanzania, for a meeting between himself, President Nyerere and President Godfrey Binaisa of Uganda. "I am quite agreeable to a summit," Mr. Moi said in Nairobi. "We badly need one and Kenya, as always, will act constructively."

He said the two issues for discussion, so far as Kenya was concerned, were Uganda and the border between Kenya and Tanzania, which has been closed for more than two years.

"We are interested in regional co-operation, but how can we proceed while the border remains closed and how can we help in the reconstruction of Uganda in the present situation?" Mr. Moi asked.

The issue of the border closed by President Nyerere after the collapse of the East African Community, is a source of bitterness between Kenya and Tanzania. Kenya has lost a great deal of business with Tanzania and the latter has had to go elsewhere for imports of processed and manufactured goods, which it could have obtained from Kenya.

Kenya also lost a lucrative trade association with Zambia when Tanzania banned the movement of Kenya's heavy lorries over northern Tanzanian roads. At present consignments to Zambia of urgently needed Kenyan maize are being sent expensively by sea from Mombasa to Dar Es Salaam.

President Nyerere is said to have angered Mr. Moi in Lusaka when he put the blame for the border closure equally on Kenya. Mr. Moi replied sharply that the Kenya side of the border had always been open.

President Nyerere recently added fuel to the fire when he suggested the extension of a railway line to link the Port of Tanga with Musoma on Lake Victoria. With rail ferries across the lake to Uganda, this would remove Uganda's traditional reliance on the Kenya port of Mombasa.

Kenyan businessmen the continued closure of the border with Tanzania seems an unnecessary interruption of normal trading patterns. For socialist Tanzania it arises from ideological dislike of Kenya's free enterprise methods.

Norway wins hydro contract

BY FAY GIESTER IN OSLO

THE AUSTRALIAN Industries Assistance Commission has

that the recommendations were

only a draft and still subject to

alteration by the IAC itself.

They urged businessmen to put

their comments on the draft to

meetings to be held in Sydney

and Melbourne in September

and November.

The present system of protection

basis largely on quotas

would be replaced in 1981 by

an initially high tariff wall,

declining to between 60 and

70 per cent by 1986, and set

footwear tariffs at between 60

and 80 per cent in 1981 falling

to about 50 per cent by 1986.

Pay bounties are envisaged

for textiles in the intermediate

stages, phasing them out in

1986 in favour of a 20 per cent

cut in import duties.

Ministers responsible said

that coal reserves are so large—
23.9bn tonnes of technically
recoverable hard coal, as well as
10.5bn tonnes of sub-bituminous
coal and lignite—and partly because
of deliberate policy measures to pro-

tect the domestic mining industry.
The coal could also be diverted to

the domestic market.

But Christian Democrat politi-
cians believe this goal is unrealis-
tic and that the long-term answer
is to dismantle the network of sub-
sidies and allow imported coal, which

is already competitive with oil imports,
to compete freely against domes-
tic production.

The West German Importers
Association is now appealing for
coal imports to be raised by at
least 10m tonnes and for a 20 per cent
increase in purchases this year alone.

Imports have stayed at a
consistently low level, partly because
West Germany's domestic coal produc-
tion has contracted to buy.

After the Chicago air crash
in May, Douglas agreed to a
number of extensions of the deadline,
but interest has been declining since

June 11.

Douglas will be reviewing its
position after the deadline expires,
and it is considering taking the entire issue up with

President Sadat. The airframes

have been laid down for first delivery
in October next year. Egyptair

has let it be known that failure to

extend the deadline will be considered as releasing it from

the contract.

The Egyptian Government has given its approval for Egyptair to buy wide-bodied aircraft

and the Board has voted eight-to-three in favour of the DC-10

purchases. However, the Air Vice-Marshall Yahya Al-Aidarous, the chairman and Dr. Mahmoud Abd-el-Hafez, the Minister of Civil Aviation, are known to be against the deal.

Alia, the Royal Jordanian airline, has decided to buy five new wide-bodied passenger planes to augment its aircraft fleet, AF-DJ reports from Amman. The type of aircraft yet to be chosen between McDonnell Douglas DC-10 and Boeing 747s. The U.S. Export Import Bank has agreed to finance 85 per cent of the deal in the form of a long-term loan payable in 23 years with an 8.75 per cent annual interest rate.

Egyptair facing deadline on DC-10

MCDONNELL DOUGLAS

told Egyptair it will not be extending its August 15 deadline for the payment of a \$2.5m (£2.6m) reimbursement

"good faith" payment originally due in April for four DC-10-30 wide-bodied aircraft the airline

has contracted to buy.

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Egypt facing deadline on DC forecast for oil supplies

By Ray Daffer, Energy Editor

N OPTIMISTIC forecast that it could remain the main source of energy into at least the second quarter of the next century was made yesterday at the International Banking Summer School in Cambridge.

It came from Prof. Peter Dell, former energy adviser to the Department of Energy and professor of Economic Geography at Erasmus University Rotterdam. He described as "mischievous nonsense" reports that there would not be enough oil to meet world energy needs in the foreseeable future.

The short-term problems were masking the longer-term outlook for energy in general and oil in particular, he said.

Long-term economic growth was possible without greater energy use than at present because "countries could maintain an annual growth rate of 3 per cent even if the expansion in energy use could be limited to 5 per cent a year."

Constraint in energy use coupled with the development of the world's considerable existing oil resources offered the least risky key to the world's energy future.

Taking a modest view of the ultimate size of the world's oil resource base and a liberal view of the development of oil demand, an oil-based economy could be prolonged into the second quarter of the 21st century, he said. With a 1.5 per cent instead of a 3 per cent annual growth rate in demand, the year when there would need to be maximum depletion of the resource base was put back into the second half of the century.

The world, he said, had a "two or three generations" period of grace, which could provide the necessary breathing space for the development of other energy sources.

Sunderland may land ship order

By Lynton McLain

SUNDERLAND Shipbuilders, which lost almost £2m last year and is working on its last four ships on order, may be about to win an order for two 31,000 deadweight ton bulk-carriers.

This would provide work for a year for up to 1,200 employees out of the total workforce of 4,400 men. The current order book is expected to last two years.

Mr. James Giffillan, the chairman of the company, which is owned by British Shipbuilders, the state corporation, said yesterday he was "optimistic" about the work being placed with the Wear-based yards.

He was awaiting the outcome of talks between an unnamed customer and the customer's bankers.

The owners are also understood to be awaiting clearance from the European Commission for the use of the Government's shipbuilding intervention fund which is available to subsidise up to a third of the cost of new ships built in Britain.

July steel output up

By John Lloyd

UK STEEL production last month rose over July last year, while production over the first seven months of this year is also up on the same period in 1978.

Production in July averaged 385,700 tonnes a week from both the British Steel Corporation and private mills. This compared with an average of 367,500 tonnes in July of last year.

Average weekly production for the first seven months of 1979 stood at 415,800 tonnes, compared with 398,500 tonnes over the January-July period in 1978.

July's output figures were down on the weekly average of 451,700 tonnes for June, a fall which reflected the effects of annual holidays in the major steel making areas.

Plans to cut attractions of not working

By RAY PERMAN, SCOTTISH CORRESPONDENT

BENEFITS within the tax system

Sir Keith said that no legislation was yet ready and it might be months before the Government would go ahead. It was probable that tax liability on benefits would be assessed annually rather than on a pay-as-you-earn basis.

The idea was not new, he added. It had been considered by the Attlee Government and the resignation speech of Mr. Reg Prentice from the last Cabinet indicated that Labour Ministers were also considering the idea.

Sir Keith was speaking in Scotland where he saw advanced work in micro-electronics at several companies and at Edinburgh University's Wolfson Institute.

Post Office creates research division

By JOHN LLOYD

A NEW postal operation and research division is being formed in the Post Office.

This move is seen as preparatory to the division of the corporation into two businesses, a Government announcement about which is expected shortly.

The new division will be headed by Mr. Peter Milne, present controller of mails and transport in the London postal region.

The division is expected to take over a number of functions performed by central headquarters, which would disappear once a split was implemented. It will also handle some operations presently controlled by other departments. It is expected to provide a range of management services including research into postal deliveries and traffic flows.

The division will be concerned

with efficiency and productivity, particularly if a productivity agreement is reached between the Post Office and the Union of Post Office Workers. Talks on a agreement are in progress.

The operation of the mail mechanisation programme, expected to be complete in three to four years, will also come under the new division. A major problem for the corporation will be persuading its customers to adopt the use of postcodes, without which the mechanisation programme will not be able to function.

The Government was expected to announce the splitting of the Post Office into two separate corporations — telecommunications, and posts and giro — before the end of the last Parliamentary session. The announcement is likely in the next few weeks.

Strikes cause slight fall in July vehicle output

BY KENNETH GOODING, MOTOR INDUSTRY CORRESPONDENT

BOTH car and commercial vehicle production eased back from June levels last month but remained ahead of output in July last year.

According to Department of Industry statistics, the seasonally adjusted output of cars was 109,884 units, compared with 106,472 for the whole of last year.

The total was also well above that for any corresponding period in the company's history, the previous peak being 87,821 units achieved in January-July 1970.

Mr. Andy Thoms, Ford's director of truck sales said: "Provided production continues at the high levels achieved so far, we can be confident of leading the total commercial vehicle market for the eighth consecutive year. Our present performance should end the year as leader in all three segments — light, medium and heavy — as well."

Commercial vehicle production in July was 36,800, compared with 37,900 in June and 33,500 in July 1978.

Ford said yesterday that it had produced more commercial vehicles in the UK in the first seven months of 1979 than in the whole of last year, when the group suffered from a nine-week strike in the autumn and an

aftermath which carried on well into the new year.

Up to the annual shutdown on July 27, production of Escort vans at Halewood, Transit vans at Southampton and heavy commercial vehicles at Landley (Berk.) totalled 109,884 units, compared with 106,472 for the whole of last year.

Last month's figures were affected by the serious strike at Talbot (formerly Chrysler) and lesser interruptions because of disputes at BL plants.

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Follow the AA sign to Moscow

THREE AUTOMOBILE Association motoring experts set off from Britain yesterday to chart an overland route for British motorists to the Moscow 1980 Olympics.

The team will log road conditions, signposting, motels and camp sites over the 3,225 miles

from the Channel to the Soviet capital.

Mr. Norman Fowler, Transport Minister, has started to consider a British Rail report proposing a 2,650m single track rail tunnel. The report says that traffic by air and sea over

the Channel had doubled in the last decade, and would double again by 1990 when the proposed tunnel would open.

The Office of Population Censuses and Surveys is conducting another study of cross-Channel passenger traffic.

Deputy Minister is carrying out its own survey at a different time, starting next month, so that passengers are not asked two sets of questions.

The tap market was very firm on the Tuesday afternoon and the jobbers are thought to have been happy to sell long-dated stock that day only because the tap stock was available at a price only slightly higher. So when the demand followed through on Wednesday they went for the tap stock to guard their positions.

The tap was sold out at £15½ and closed on Wednesday at £15¾. Yesterday morning the rate continued to £16½ but then the stock fell back to £15½.

By LYNTON McLAIN

THE GOVERNMENT has commissioned a survey of motorists using cross-Channel ferries in a first move towards evaluating the prospects for a Channel Tunnel.

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Changes in rateable value system urged

BY ANDREW TAYLOR

THE GOVERNMENT should carry out a major overhaul of the system used to fix household rateable values, the Association of Metropolitan Authorities said yesterday.

Mrs. Rita Hale, the association's under-secretary for finance, was particularly critical of the wide discrepancies between rateable values in different parts of the country.

The AMA and other local authority associations have attacked the Government for its decision to cancel the rating revaluation planned for 1982—
the first since 1973.

Mrs. Hale said yesterday that his "breathing space" should now be used for an urgent review of the valuation system.

"Figures produced by the Inland Revenue reveal the incredibly wide variation in domestic rate bills between one

part of the country and another. How much you pay in rates depends not only on the rate in the pound the local authority levies, but on the rateable value put on your property by the Inland Revenue and these can vary tremendously."

"For example, the rateable value of a standard domestic property in Mid-Glamorgan is set at £139, whereas in Hertfordshire it is £277. In metropolitan districts there is a range from £162 in Barnsley to £259 in Wolverhampton."

The problem is more acute in London, says the AMA.

Standard rateable values range from £255 in Bexley to £658 in Westminster, and the association is to press for a fairer deal for London ratepayers whose domestic rates were on average about 40 per cent higher than the rest of the country.

The regional discrepancies in rateable values were a major factor behind the wide differences between rate bills in different parts of the country.

The level of rateable value also affected the amount of rate support grant paid by central government, said Mrs. Hale.

"London suffers particularly badly on this count. Because

rateable values in the capital are so high, it is argued that London local authorities do not need the same proportion of support grant as elsewhere in the country.

For this reason the Government "claws back" some of the grant that London would otherwise have received.

"We want measures to be included that will ensure that average domestic rate increases within London next year will be equal to those outside London."

Health authority asks Jenkin for more time to make cuts

BY LISA WOOD

A LONDON area health authority yesterday announced that it will appeal to Mr. Patrick Jenkin, the Social Services Secretary, against a 2.7m cut in spending.

Members of the Ealing, Hammersmith and Hounslow AHA have agreed to go ahead with cuts of £1m but want more time to make the other savings.

Last week Mr. Jenkin suspended members of the Lambeth, Southwark and Lewisham AHA who refused to implement cuts and replaced them with commissioners.

Mr. Brian Herbert, treasurer of the AHA, said: "We want to see the Secretary of State to tell him of our problems and the repercussions of making all the cuts within an eight-month period.

"We are going ahead with cuts of about £1m and we will make detailed proposals for the other £3m. But we cannot make these savings without drastic cuts and we want an extension of time to do this—until 1981. We are not saying we are not prepared to do anything, we are merely saying we need more time to do it."

He said the proposed cuts in spending—a reduction of the authority's budget for this year from £82m to £78m—would mean the closure of about 700 beds, redundancies and a reduction in services.

Mr. Herbert said: "It would be impossible not to co-operate with the commissioners. He said the Lambeth, Southwark and Lewisham authority had a history of overspending.

But the meeting was told by Mr. David Crouch, Conservative MP for Canterbury, that it

would be impossible not to co-operate with the commissioners. He said the Lambeth, Southwark and Lewisham authority had a history of overspending.

The non-co-operation move was made by Mr. Ted Knight, leader of the Labour-controlled Lambeth council and a member of the RHA.

He warned that the cuts being examined by the commissioners brought in by the Government when it suspended the AHA for refusing to make cuts of about £5m—would cause deaths.

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Pay body offers catering workers £41.20 minimum

BY NICK GARNETT, LABOUR STAFF

NEW MINIMUM weekly rates of £50 for adult non-service workers and £41.20 for service workers have been fixed by the wages council for staff in licensed hotels and restaurants. Minimum rates will be £4 higher in London rather than the present £2.40.

The three service grades covering staff who would normally be in a position to receive tips and include waiters, porters and cloakroom attendants, are also to be grouped into one grade on a minimum entitlement of £41.20 outside London.

Adult rates will be paid from the age of 20 rather than 21. Minimum rates for younger staff are being raised pro rata but will still be considerably lower than the adult rate.

Of all the groups, the chambermaids have come out best from the settlement, which was proposed by the employers' side, supported by the independents on the wages council but voted against by the unions.

The unions said it had been seeking a minimum of £65 and have failed to achieve improvements in a number of areas, including payments for "speedover" shifts.

"This package is disappointing," said Mr. Cooper. "While the percentage seems large, we are still in the position where most people in this industry will need to claim supplementary benefits in order to live."

Overtime for all staff will be paid at time and a half after 40 hours instead of time and a quarter for the first four hours. Bank holiday pay at double time has been restored for part-time workers.

Deductions for meals are not being increased but there is a 25 per cent rise-up to £1.50 a week on deductions for full-board.

The union side is questioning or appealing against a number of items in the proposed settlement, including the classification as full-time worker for those staff who work 40 hours rather than the present 32.

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Micro-electronics 'may lack trainees'

BY ELAINE WILLIAMS

THE ELECTRONICS industry is concerned about the future of a £12m micro-processor training scheme to be run by the Department of Education.

Since the election, the scheme has been under review in light of the Government's plans to cut spending in education and science by £55m.

The Department announced the scheme in March, when a consultative document was sent to industry. The training programme would cover England, Scotland and Wales.

The previous Government stressed the importance of

training people to meet future needs. A reduction in the range of the scheme could affect the country's ability to exploit the micro-electronics field.

The fate of a £40m optoelectronics support scheme planned to be run by the Department of Industry, also announced last March, is not known. This scheme would provide finance for companies wishing to use optoelectronics (electronics associated with light, such as lasers and optical fibres) and would work on similar lines to the present micro-electronics support scheme.

Members of Labour's national executive, who requested the meeting, were accused of "gross interference in the internal affairs of Czechoslovakia."

The NEC last month passed a resolution condemning the arrest of Charter '77 supporters in Czechoslovakia as "the most serious act of repression" in that country since the 1950s.

It was decided then that Miss Joan Lester, Mr. Anthony Wedgwood Benn and Mr. Alex Kilson, should inform the Czech Ambassador of the party's "grave concern" over the issue.

Miss Lester said yesterday that the unprecedent refusal to meet the delegation was "a setback for all those genuinely concerned about defence and co-operation in Europe."

She added: "We shall not give up, however. We shall continue to press our point of view wherever and whenever we can."

The report noted that "somewhat disturbingly, companies dedicated to the small business systems market must either be small enough to pursue a narrow-niche marketing strategy or else sufficiently large to become a multi-national supplier, usually with products in two of the three price categories."

Small Business Computer Market in Europe: Frost and Sullivan, 104-112, Marylebone Lane, London, W1.

Czech civil rights snub for Labour

By Philip Rawstorne

THE Czech Ambassador in London has refused to meet a Labour Party delegation to discuss the treatment of civil rights campaigners in his country.

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Matthews reconsiders Daily Star's future

By JOHN LLOYD

MR. VICTOR MATTHEWS, chairman of Express Newspapers, said yesterday that he was "looking carefully" at the future of the Daily Star. He would not invest further in it while there was no agreement to print in London as well as Manchester.

People think it's essential that we can continue to publish newspapers," he said. "It's not essential, I'm looking at the bottom line."

Mr. Matthews said that investment in the Star had been substantial, and that "it isn't winning money, that's for sure."

"I would not go so far as to say that its future is in doubt. But it is very desirable to come to London, and I'm taking a straight commercial view of the paper."

Earlier this week, Mr. Joe Stevens, managing director of Express Newspapers, managed to obtain agreement from distri-

bution workers to continue handling the Star in the south of England. This followed a rejection by machine managers at the Daily Express of an offer of extra payments to print the Star on Express machines.

The machine managers, members of the National Graphical Association, are looking for payments amounting to £50 extra a week, and extra staff for the machine room. Express says that these demands, together with "knock-on" effects, would increase the cost of printing in London by £1m.

Both sides now appear pessimistic about reaching agreement. Mr. Bill Booroff, the NGA's London regional secretary, said that London printing was already in deficit. Mr. Matthews said yesterday that "in view of the demands being made, it isn't on to move. It doesn't mean the end of the paper, but there must be some give and take."

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Heseltine's adviser

By ELAINE WILLIAMS

MR. MICHAEL HESELTINE, Environment Secretary, is to appoint a special adviser from private industry to guide him on housing matters.

Mr. Tom Baron, chairman and managing director of Christian Salvesen (Properties) which builds houses under the name of Wellman is to join Mr. Heseltine's department from October 1. The appointment to run for six months.

Mr. Baron, secretary of the Volume Housebuilders Study Group, formerly owned Wellman, which was taken over by Christian Salvesen.

Isle of Man Post Office shows profit

By ELAINE WILLIAMS

ANOTHER SUCCESSFUL year of business is reported by the Isle of Man Post Office in its annual report for the year ending March 31. But it warns that before the end of this year, it will have to increase postal rates. They have been unchanged since 1976 and are now the lowest in Europe.

The accounts show a profit of £137,990 made up of £96,1720 from the philatelic bureau, £7,030 on personal services and £18,240 investment income. Of the profits, £40,000 has been paid to the Manx Government.

There were 57 acquisitions in the fourth quarter of 1978, against a quarterly average of 121 takeovers in 1977.

The journal confirms a substantial slackening from the takeover spree recorded in the final stages of 1978 when acquisition activity was at its highest since 1973.

There were 157 acquisitions in the fourth quarter of 1978, against a quarterly average of 121 takeovers in 1977.

As in the first quarter, there were no mergers in the second quarter and a substantial rise in spending on independent companies was partly offset by a steep fall in purchases of subsidiaries by £10m to £24m.

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MANAGEMENT

John Moore looks at why a British insurance broker is pooling its resources with the world's biggest broker

How Bowring is preparing for the year 2000

SELDOM HAS a series of discussions between two companies made such a profound impact on an industry or commercial sector as these between C. T. Bowring (Insurance) Holdings, part of the Bowring group, and Marsh and McLennan Companies of the U.S., the world's largest insurance broker.

The talks, begun a year ago last June, aimed at linking the resources of the two international insurance broking giants, with both parties pooling their respective profits in a scheme, the details of which have yet to be revealed. Under the arrangement no conventional merger is planned.

When Marsh and Bowring unveiled their plans last September the transatlantic insurance broking community was stunned by the size of the deal, and what it would mean in money terms once the two groups had formally joined forces.

The two companies would be combining broking commissions of around \$550m on insurance premiums enough to fuel a major insurance company. More startling is that the volume of the premiums that would pass through the new formal link would represent more than the entire premium income flowing into Lloyd's of London itself.

The deal spawned many imitators, no doubt motivated by a fear of becoming overshadowed by the Bowring-Marsh titan, and by old-fashioned greed when the possibilities of such a scheme were realised.

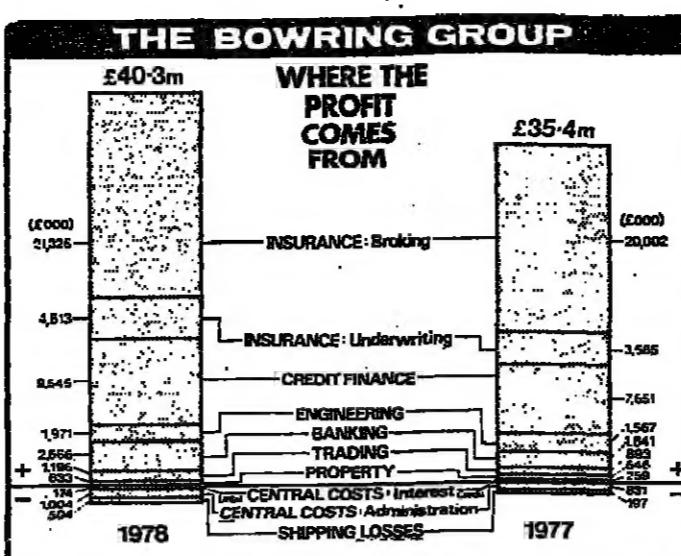
Since the announcement by Bowring and Marsh of the outlined plan little has been heard of the practical details. Even now nothing is in a form which can yet be presented to the shareholders of the two groups for their approval and is not likely to be for some months to come.

The only outward and visible sign that anything has been happening at all has been the co-sponsoring by Marsh and McLennan and Bowring of the first transglobe polar expedition.

Marsh has produced a booklet giving all its subsidiary relationships, equity ambitions and joint ventures, showing their aggregate financial contribution to Marsh's prosperity, under the general heading "the Marsh and McLennan family." Significantly, C. T. Bowring (Insurance) Holdings and the Bowring underwriting



Hugh Routledge
Peter Bowring and Giff Cooke (right) admired for their nerve



retail shops and other trading interests, is Gilbert Cooke, managing director since 1976 and the group chairman, Peter Bowring.

Mr. Cooke, a chartered accountant and a former managing director of the Bowmaker credit finance activities, stresses that each operating subsidiary has a large degree of autonomy. It is only in the areas of resources, acquisitions or merger policies, large items of capital expenditure, that the central management becomes deeply involved in the affairs of the

group.

Although the two top executives have no background in the group's main earner—insurance—they argue that they have a degree of objectivity, and a greater width of general business experience, that perhaps the insurance specialists do not possess.

Mr. Cooke joined Bowring when the group took over Bowmaker, the credit finance group, in 1969 after a tussle with First National Finance Corporation.

The acquisition was part of an ambitious Bowring plan to create a financial services group which would allow a cross-fertilisation of business between the group's various interests. Insurance broking clients could avail themselves of the facilities offered by Bowmaker, and later by Singer and Friedlander, the merchant bank which was acquired in a £25m agreed bid in 1971.

Bowring has increased its borrowing staff by 10 per cent this year and in the process has had to adopt an aggressive approach in securing new staff to service the large accounts.

Buying people

"It is not traditional in Bowring to go out and buy people," says Mr. Binney, "but when you get growth of this magnitude you simply have to; many of them have been handling those accounts now coming to us, when they were placed with other firms."

Group purchases are climbing while the new business is being absorbed and there is not likely to be any appreciable benefit of the jump in business volumes until next year.

Controlling group operations at the centre of the 175 year-old Bowring empire, whose range of activities cover merchant banking, credit finance, shipping, insurance, plant hire,

It is then Bowring moved in, ostensibly on the offensive but largely for defensive reasons.

Mr. Binney made two proposals. The two groups could

join forces through the pooling of profits and the co-ordination of insurance operations with no conventional merger taking place; or they could combine through the establishment of a joint company to operate whenever there was a call for Marsh and Bowring to work together.

Marsh chose the former plan.

But what Mr. Binney and Bowring were looking for in all this was the fulfilment of three

main aims: irrevocability, or no

going back on the deal through the use of a cancellation clause in the agreement; equal voice in management; and the opportunity for Bowring to participate in grass roots business in the U.S.

The first two aims were fundamental to the success of the operation. A casual arrangement could not work towards achieving the goal that both groups had set themselves—to be the largest broking concern

—to service and attract some of the largest international insurance accounts.

The principle of equal voice in management was an important point to establish.

Marsh and McLennan's broking incomes are more than three times the size of Bowring's.

Bowring ranks as number one in the international league of publicly quoted brokers, in terms of broking commissions, while

Bowring is in seventh place.

"It would have been so much easier if we were of equal size but nevertheless, although they were bigger than we were, they were prepared to give us an equal say in the management," said Mr. Binney.

Since then an advisory committee has been set up between the two groups consisting of two representatives from Bowring and two from Marsh and McLennan.

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main aims: irrevocability, or no

going back on the deal through the use of a cancellation clause in the agreement; equal voice in management; and the opportunity for Bowring to participate in grass roots business in the U.S.

The first two aims were fundamental to the success of the operation. A casual arrangement could not work towards achieving the goal that both groups had set themselves—to be the largest broking concern

—to service and attract some of the largest international insurance accounts.

The principle of equal voice in management was an important point to establish.

Marsh and McLennan's broking incomes are more than three times the size of Bowring's.

Bowring ranks as number one in the international league of publicly quoted brokers, in terms of broking commissions, while

Bowring is in seventh place.

"It would have been so much easier if we were of equal size but nevertheless, although they were bigger than we were, they were prepared to give us an equal say in the management," said Mr. Binney.

Since then an advisory committee has been set up between the two groups consisting of two representatives from Bowring and two from Marsh and McLennan.

Controlling group operations

at the centre of the 175 year-old Bowring empire, whose

range of activities cover merchant banking, credit finance, shipping, insurance, plant hire,

It is then Bowring moved in, ostensibly on the offensive but largely for defensive reasons.

Mr. Binney made two proposals. The two groups could

join forces through the pooling of profits and the co-ordination of insurance operations with no conventional merger taking place; or they could combine through the establishment of a joint company to operate whenever there was a call for Marsh and Bowring to work together.

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The

THE PROPERTY MARKET

BY MICHAEL CASSELL

Spitalfields comes alive

OFFICE DEVELOPMENT potential at Spitalfields and Aldgate in the City is steadily rising as the volume of available prime space contracts beyond 1974 levels.

There are few better illustrations of what could be in store for the area than the case of numbers 21 to 24 Wigdale Street, a row of offices and one shop tucked away opposite Liverpool Street Station.

In April, the properties, which were then owned by Costain, were on the market and attracting bids around the £90,000-£100,000 mark.

Eventually, after clients of Richard Saunders pulled out of the bidding at £130,000-£140,000, the properties were sold for about £150,000. Hillier Parker, Baker Harris Saunders and Peter Galan acted for the new owners.

Costain, which has shown more than a passing interest in the area, is about to start work on two refurbishment schemes involving properties it owns in Middlesex Street and Artillery Lane. Eventually these will provide about 18,000 sq ft of office accommodation.

Asking rents for new space in the area have now touched £9 a sq ft (for the Central and City Holdings/Royal Insurance scheme) or £42,000. There is a scheme for the refurbishment of the four properties, which are for sale individually, or in one block.

Costain would not confirm the original sale price this week, but said it found the new price tag "hard to believe". It added that it did not think contracts on its sale had yet been completed.

The asking price may not, of course, bear any relationship to the eventual selling price, but the example shows that the entire area from just north of the market down to the Minories and across to Brick Lane has a new future.

To the east of the Wingate Centre is Gardiners Corner, where Wingate is to carry out a £50m office, shopping and leisure centre scheme. About 200,000 sq ft of office space is to be let to yet another insurance broker, Sedgwick Forbes Bland Payne.

Wingate also expects to start work soon on a 300,000 sq ft office scheme at Goodman's Yard, to the north of Royal Mint Street on the approach to Tower Hamlets. It seems certain that developments such as these will, as with the Natwest Computer Centre, help push back the boundaries for office users. There is still a long way to go before the area dons a mantle of complete acceptability. But who knows, today Whitechapel and Spitalfields, tomorrow Dockland?

Marler Estates has sold Marler House comprising 59,000 sq ft of offices in Bournemouth for £3.5m. The purchaser is thought to be Goodwill Nominees, understood to be acting for Middle East interests. The sale price produces an approximate yield of 4.5 per cent, one of the best achieved in the South of England.

Only in May this year the property group paid £120,000 for the 30 per cent minority leasehold in Marler House. It subsequently paid £2m for the freehold. The group says it will use the profits from the deal to fund future investment and developments.



Legal row over £15m centre plan

SAMUEL PROPERTIES is preparing its legal case against St Albans City and District Council, the authority which has finally scrapped the group's £15m town centre redevelopment scheme just 16 months after first giving it the go-ahead.

A great deal of water has passed under the bridge since then, and the council's decision to bow to public pressure and kill the Samuel plan ends another phase in the long-running controversy over proposals for the ancient city's Chequer Street site.

The Samuel scheme was to be financed by Standard Life and included 266,000 sq ft of shopping space, but it ran into trouble almost at once. Samuel's intended partner, Bryant Holdings, were precluded by the council from tendering for any construction work and, by July, local protests about the plan forced a deferral of the scheme.

Samuel is to sue the council for work already done, damages for misrepresentation, and for breach of agreement. The action could involve as much as £1m.

St Albans is now back to square one in a debate over the central area which has lasted 14 years.

IN BRIEF

• SavaCentre, the British Home Stores-Sainsbury joint enterprise, will build a £12m shopping complex at Bracknell. The centre will have a floor area of 156,000 sq ft and parking for 735 cars. The developers claim it will be the fifth largest store of its type in the UK.

Land for the scheme has been leased from Bracknell Development Corporation and the project is still subject to approval from the Department of the Environment. Healey and Baker acted for Bracknell throughout.

• Sun Alliance has bought for more than £700,000 the Dimsdale Developments/Livell Developments joint industrial complex at Rivers End in Kent. The 30,450 sq ft development has been fully let. Detenham Tewson and Chinnock acted for the vendors on the funding and Conway Reid advised for Sun Alliance.

• Chubb Fire Security has leased the whole of the 15,500 sq ft of office space recently completed at Sheen Lime Centre, London SW14. The company is paying a rental close to the asking price of £7.50 a sq ft for the space, resulting from a Cruden Developments/Scottish Mutual Life Assurance scheme. Jones Lang Wootton and Weatherall Green and Smith acted for the owners and Folksam and Hayward represented Chubb.

• Haslemere Estates has let the final four units on its Pig Lane, Bishops Stortford, industrial estate. Booker Belmont, a cash-and-carry wholesaling subsidiary of Booker

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A FINANCIAL TIMES SURVEY INDUSTRIAL PROPERTY

TUESDAY 18th SEPTEMBER 1979

The Financial Times proposes to publish a survey on Industrial Property on Tuesday the 18th of September 1979. The main headings of the provisional editorial synopsis are set out below.

INTRODUCTION. The last 18 months have seen a revival of interest in the industrial sector. Rents and Capital Values have improved.

- THE ECONOMY
- NEW TOWNS
- INNER CITIES
- THE DOCKS
- CONSTRUCTION
- INVESTMENT
- RENTS
- WAREHOUSES
- SMALL FACTORIES
- DEVELOPMENT

For further details on editorial content and advertising please contact: Cliff Caunter
Financial Times, Bracken House,
10 Cannon Street, London EC4P 4BY
Tel: 01-248 3000 Ext. 234

FINANCIAL TIMES EUROPE'S BUSINESS NEWSPAPER

The content and publication dates of Surveys in the Financial Times are subject to change at the discretion of the Editor.

APPOINTMENTS

Managing director for EMI films

Mr. Peter Beale becomes managing director of EMI FILMS on August 20. He is currently managing director of Twentieth Century Fox Productions, where his responsibilities have included supervision of all of the company's European productions including "The Rocky Horror Show," "The Omen," "Star Wars," "Julia," "Alien" and "La Luna."

Mr. Peter H. Cole has retired from the Board and as chairman of the R. H. COLE GROUP. Mr. Cole, who has been appointed to the office of president of R. H. Cole Ltd, is succeeded as chairman by Dr. Jack W. Barrett.

In the home practice of MOTT HAY AND ANDERSON, Mr. Rex A. Vickers becomes a director and the following associates are appointed: Mr. Ian H. Elliott, Mr. Peter Garbett, Mr. John D. Hayward and Mr. E. Hugh Norie. In Mott Hay and Anderson International Ltd, Mr. Reginald T. Masters is appointed an associate.

Mr. J. R. D. Murray retires as secretary of the WHITE FISH AUTHORITY on August 17. He joined the WFA as secretary/solicitor to the Scottish Committee in 1954 and became secretary of the authority in 1973. Mr. H. Bennett, technical director, will be appointed deputy chief executive and Mr. R. D. Davie becomes secretary. Mr. J. F. Sinclair, chief marine surveyor of the Authority, has also retired after 20 years' service. Mr. P. D. Chaplin succeeds him.

Mr. Leon R. Brodrue has been named president of Firestone Tire Company (U.S.A.), the domestic tire division of The Firestone Tire and Rubber Company.

Following upon his resignation from the Board of Classic Cinemas, Mr. Laurie P. Marsh has tendered his resignation as president and as a member of the CINEMATOGRAPH EXHIBITORS' ASSOCIATION. The vice-president, Mr. Derek M. Cameron, automatically assumes office as president.

Mr. A. E. Woolf has been appointed to the Board of COMBINED ENGLISH STORES GROUP as deputy managing director responsible for the group's multiple specialist shops division. Mr. K. B. Boocock succeeds him as managing director of Salisbury's Handbags, W. Hinds Holdings and Collingwood The County Jewellers.

Mr. Ron Dundrea, group vice-president of the Bank of America, has resigned to become



Mr. Peter Beale

chief financial officer of the GOLDEN HARVEST GROUP, a Hong Kong-based organisation involved in the entertainment industry.

Mr. Harold L. Bowman has been appointed president of LOCKHEED ELECTRONICS COMPANY, succeeding Mr. William A. Stevenson who is retiring. Mr. Bowman also becomes a corporate vice-president of the parent company, the Lockheed Corporation.

Mr. J. D. C. Pereval has been appointed managing director of SAVVY AND PROSPER SERVICES, the Savvy and Prosper Group subsidiary company responsible for liaison with professional advisers.

Mr. G. P. Bird, Mr. G. A. Linfield and Mr. M. A. Barnes have been appointed directors of A. G. LINFIELD (HOLDINGS) from September 1.

Mr. Robert M. Roach has been appointed general manager, petrochemicals department of TEXACO in London, in succession to Mr. John W. Hutchison, who retired on July 31 after 38 years' service.

Mr. C. J. Treadwell, formerly British ambassador to Oman and earlier to the United Arab Emirates, has been appointed by HILL SAMUEL AND CO. as adviser on Middle East affairs.

Mr. J. L. Carrick has been appointed deputy chief manager.

Mr. Bruce Moseley, company secretary of SCAFFOLDING (GREAT BRITAIN), has been appointed to the Board. His responsibilities for secretarial, financial and administration matters remain unchanged.

CONTRACTS

£2.9m Glasgow office

BALFOUR BEATTY CONSTRUCTION (SCOTLAND) a member of the Balfour Beatty Group of BICC, has been awarded a £2.9m contract by Interland Estates for construction of a new office block in Bath Street, Glasgow. Work involves the erection of a seven storey office block giving 9,700 sq metres of finished accommodation.

The Bank of England has ordered two computers worth £2.7m from INTERNATIONAL COMPUTERS. The contract comprises two ICL 2960s which will take over all the work at present processed on two 1904s in the accountant's department.

H. FAIRWEATHER AND COMPANY (CTV), a member of the Wood Head Group, has received two contracts worth £2.2m. Residential Properties was given an order for £1.6m for the modernisation, air-conditioning and refurbishment of Wellington House, Strand, to form 20 new offices of seven floors, including raising an additional floor over the existing roof. Fairweather (City) has also won a £500,000 contract for structural alterations at Upper Grosvenor Street, Culross Street, for Arlington Securities.

Further particulars may be obtained by application to:

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(Incorporated under the Laws of Denmark)

The Great Northern Telegraph Company Limited ("the Company") announces the issue of a loan of £10,000,000. The nominal capital of the Company with a nominal value of £100 per share is £10,000,000. The exchange rate of D.Kr. 600 (£0.15) fixed for the Company's share capital by the Company's Articles of Association.

The Ordinary General Meeting of the Company took place on 27th July, 1979 in the presence of a notary public.

The proposed loan will be offered for subscription by employees of the Company, their dependants and relatives, and for subscription by the public at large.

The loan will be repayable in four annual instalments.

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LOMBARD

How to survive the recession

BY PETER RIDDELL

THE PROPHETS of gloom and doom are having quite a time at present. Whenever half-a-dozen bankers, economists and politicians are gathered together all they can talk about is the coming recession, the tight profits and liquidity squeeze, the consequent inevitable bankruptcies and the unstoppable decay of manufacturing industry—and all by 1984. Far be it from me to spoil the fun (or rather the self-imposed gloom) but the next 18 months may not be quite as horrific as these warnings imply.

For a start, there are few signs yet of a recession in the UK in spite of all the fears about the future expressed in last week's CBI quarterly survey. Business activity is quite strong at present; orders and deliveries have picked up sharply since the winter and capacity utilisation is at its highest level for over five years.

Industry's demand for bank loans also remains high and the labour market is still tight, especially in south-eastern England. Moreover, such leading indicators as the level of job advertising show no signs of tailing off. Consumer spending could turn out to be flat in the next few months by comparison with the buoyant trade of the early summer, but the autumn tax rebates and the big uprating of social security benefits in November could boost sales before Christmas.

Nasty squeeze

All this may just delay the onset of the recession. The combination of a tight monetary squeeze, a high exchange rate and the slow growth of world trade should ensure quite a marked downturn in activity by the first half of next year. This could mean quite a nasty squeeze for many companies especially those exporting low margin goods which are sensitive to the exchange rate and groups already vulnerable to competition in the home market from imports.

But manufacturing industry employs less than a third of the total workforce and its problems do not mean that everyone will suffer. Admittedly, the public sector squeeze may ensure that there will not be so large a pool

of alternative jobs in central or local government as in the past and this could boost unemployment. But projections of the numbers out of work have invariably been too high in the past.

My main reservation about all the gloom is that it concentrates far too much on producers: the position of consumers should also be remembered. As Simon and Coates recently pointed out, the impact of the coming recession is likely to bear no resemblance to that of 1974-77 when consumer spending fell by 4 per cent over four years. This time "a combination of North Sea oil, the rise in sterling and the switch in resources away from the public sector will give substantial protection to the consumer."

Under-estimate

For instance, the London Business School has projected a rise in consumer spending in real terms of 2 per cent next year and of 2.7 per cent in 1981. This could be an under-estimate since the Business School assumes that savings will rise in response to faster inflation. But it is possible that the current acceleration of prices is not so much of a shock as the 1974-75 surge since people have become more accustomed to inflation. If savings turn out to be lower than generally assumed, demand will be higher and the recession could be less severe.

Even the pessimists agree that consumer spending should continue to rise—following an increase of more than 8 per cent in the past two years. All this can be regarded as merely frithering away the benefits of North Sea oil while the rest of industry declines.

Treasury Ministers understand the dangers if the opportunity is not used to improve the UK's underlying performance and gloomy projections have their uses in persuading spending departments of the need for restraint. But the gloom should not be overdone. The Government's medicine is certainly harsh and it may be very unpleasant for some, notably many manufacturing companies and those made unemployed. But most of us may hardly feel the squeeze, at least until the mid-1980s.

News for England (except London), 4.15 Play School, 4.40 Pixie and Dixie, 4.45 Asterix the Gaul, 5.10 We're Going Places, 5.35 The Wombles.

5.40 News (London and South-East only).

5.55 Nationwide.

6.30 The Golden Fiddle Awards.

6.55 Star Trek.

7.40 It Ain't Half Hot Mum.

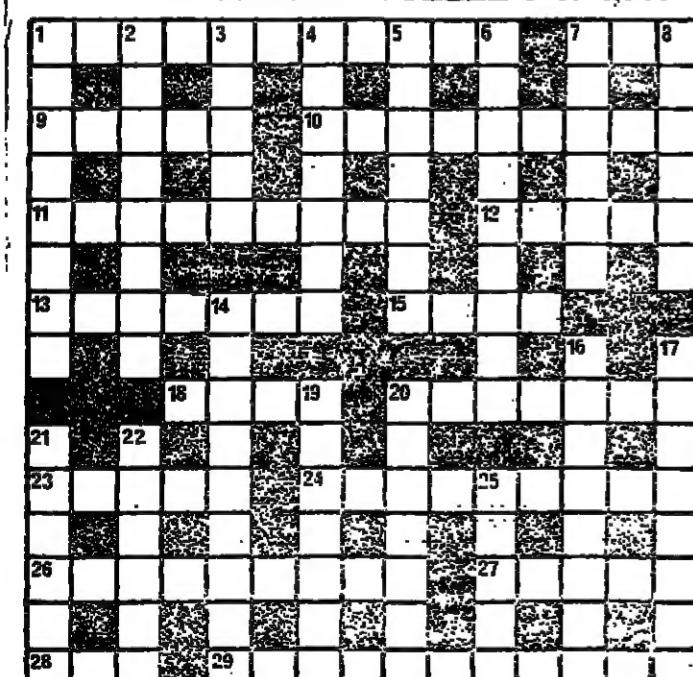
8.10 Das O'Connor Tonight.

9.00 News.

9.25 The Hollywood Greats.

10.15 Spike Milligan in Q7

F.T. CROSSWORD PUZZLE No. 4,044



ACROSS

- Different climate producing the IRA (6, 2, 3)
- Reversible part of overall (3)
- Sheets taken by railway to pole (5)
- You can't say this raid isn't cricket (3, 3)
- Sweetbread? (4, 3)
- Pleasure soldier gets from mushrooms (3)
- Town abroad at home to serif (7)
- Left individual doing solitary (4)
- Cry over tiny piano (4)
- Mean to change single flower (7)
- Beast is all right with a letter from Greece (5)
- Ex-007 is freed by Customs (3, 2, 4)
- Final place for putting native land without experience (4, 5)
- Job for professor of church music (5)
- Young lion tamer proficient in judo (3)
- Clerical flair for tailing roast chicken (7, 4)

DOWN

- Neat example of adolescent longing (4, 4)
- Girl joins upper-class friend regularly (8)
- Information useless to class (5)
- Month since Pole was given figure (?)

Glory without power

BY BRIAN GROOM



LICHFIELD

THE CITY of Lichfield, in Staffordshire, is proud of its long, predominantly ecclesiastical history and of its celebrated three-spired cathedral—"the mother of the Midlands". No one would dispute the grandeur of either.

What is in dispute is the status of modern Lichfield, which, since 1974, has had an local council of its own—an embarrassment and an annoyance to a 25,000-strong city community whose charter dates back to 1543 and county status to 1553.

Lichfield District Council, into which many of the powers of the old city council were subsumed in the reorganisation of local government, has to cater for a much wider area, of 88,000 inhabitants. In all fairness, however, it has not been neglectful of the most critical problem facing the city: how to preserve its ancient character while creating work for its people.

Lichfield needs, like the giant West Midlands conurbation to which it is perilously close, to attract industry. The area's unemployment rate is 5.8 per cent, compared with Birmingham's 5.7 per cent and Wolverhampton's 6.4 per cent.

The city is close to the northern limit of the green belt which surrounds the conurbation, and which is an essential with various modern industries.

aid in Lichfield's fight to keep the Jekyll of historical beauty apart from the Hyde of modern development.

Mr Paul Farrow, the district council's deputy director of planning, claims considerable success for Lichfield in this respect. The Eastern Avenue industrial estate has, since the early 1960s, helped both in attracting companies from the Black Country and elsewhere in Britain, and in relocating factories from the older part of the city.

There are still one or two plants which it would be wise to move—a foundry remains in the old sector—but considerably tidying-up has been achieved. Lichfield is relatively unscarred for a place which has undergone transition from a centre for brewing, malting, flax spinning, coach building and paper making, to a city with various modern industries.

Notably engineering and construction.

"The green belt does not inhibit economic development," says Mr. Farrow. A new 42-acre industrial estate is being built by a private consortium, and among the applicants for a place on it is a large multinational seeking room for an office development.

Lichfield's success has been achieved mostly with small companies, but the larger combines have not been totally absent.

Encls, a hydraulic control equipment company, is part of IBM's Bound Brook, a metal components manufacturer on the nearby Trent Valley road, belongs to GKN.

Lichfield enjoys several advantages. The migration of a number of people from the Black Country to the cathedral city has led to a high incidence of skilled labour.

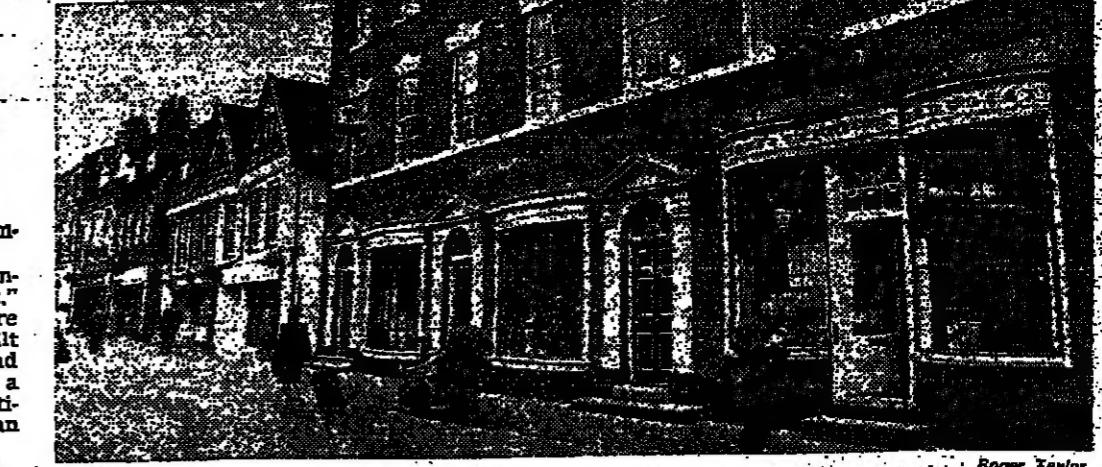
Further, it is on the main London to Manchester railway line and is, by road, only 20 minutes from Birmingham's spaghetti junction.

Lichfield also has the safety valve of proximity to Birmingham and Wolverhampton. It is able to accommodate a number of inhabitants for whom it does not need to provide jobs. All these factors have, according to Mr. Farrow, enabled it to achieve a better balance than was the original home of the Staffordshire Regiment. But many feel that the political situation is beyond a joke.

The old city council had wide-ranging powers. Now the charter trustees—the 15 councillors from the city who sit on the 56-member district council—have no power to levy a rate, to employ staff directly, or to own property. The city's lovely old Guildhall belongs to the district council, to take charge of it rather than have it disappear into the coffers of the district," he says.

Consultation on planning matters, which the surrounding parish councils have as a right, is granted to Lichfield only as a concession.

But Lichfield, along with other charter trustee towns, is launching an attempt to salvage some of its pride. The guide-



Lichfield: preserving the old yet managing to keep abreast of the times

Roger Taylor

district councillor, is chairman of the Association of Charter Trustees, a body representing many towns which were not only deprived of their old councils in 1974, but were denied the successor parish councils granted from being given a successful parish or town council.

He is deeply unhappy about the fate of Lichfield. "We have rates levied directly, in addition to the district rate, for ditches supposedly carried out within this city. We should have our own elected council to take

charge of it rather than have it disappear into the coffers of the district," he says.

Consultation on planning matters, which the surrounding parish councils have as a right, is granted to Lichfield only as a concession.

But even if they are successful, things would never be the same. Parish council powers far from mighty for a ploughman, which was, between 788 and the seat of an archdeacon stretching from the Thames to the Humber, and which has been the seat of a bishopric, ap-

peared to be a great town.

One wonders what Dr. John Lichfield's most famous would have made of it.

lines of the 1974 local government reorganisation prevented many towns with more than 20,000 inhabitants, or which made up more than one-fifth the population of their districts, from being given a successful parish or town council.

The Boundary Commission's parish review, that restriction has been altered and Lichfield and many other towns are appealing for their own councils.

But even if they are successful, things would never be the same. Parish council powers far from mighty for a ploughman, which was, between 788 and the seat of an archdeacon stretching from the Thames to the Humber, and which has been the seat of a bishopric, ap-

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Wragg challenge at two meetings

VETERAN trainer Harry Wragg is seldom represented at two meetings in a day, and it could be worth noting that Pat Eddery rides for him at Newmarket this afternoon and again at Lingfield in the evening.

Annabella, who runs in Newmarket's opening juvenile event, the Isleham Maiden

Stakes, has made just one appearance to date. Three weeks ago at Newbury it's chestnut filly by Habitat out of the brilliantly speedy Sovereign could make no impression in the Chats Hill Maiden Stakes.

Her backward appearance

was reflected in the market-

heds drafted from an open-

ing show of 3-1 to 7-1—but

she is well thought of, and will

strip far fitter here.

A half-sister to the Irish

brother by Prince Tenderfoot

X-Data, Prince Diligence ran

well on the July course last

month, finishing third at six

lengths to Durandal in the Chesterfield Stakes.

Whatever their wile with

Annabella, Wragg and Eddery

look set for a winner of Khaki

Kate has probably improved

sufficiently since her last race

to lift the evening meeting's

Candlelight Stakes. Runner-up

at four lengths to the extremely

useful Rowdanson in York's

one-and-a-half-mile Fountains

Maiden Stakes on July 14,

Khaki Kate will appreciate the

easier underfoot conditions than

she faced on the Knave of

Halesmire.

Half-an-hour after the Candle-

light Stakes Rankin looks sure

to land the Nightwatch Stakes.

Guy Harwood's roan son of

Owen Dudley is another improv-

ing sort, and he seems to have

scared away most of the

opposition.

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Without, perhaps, being good

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THE ARTS

Covent Garden

La Fille mal gardée

by CLEMENT CRISP

A good ballet brings rewards to dancers as well as to audiences, as *Fille* proved on Wednesday. The National Ballet of Canada, who have been under something of an interpretative odyssey so far this week, put their best feet forward for Ashmire's sunny masterpiece, and asked an altogether brighter, happier company.

Leading the performance were Karen Kain and Frank Augustyn brought underlining both and sweetness of feeling to the lovers'. Kain's unaffected way with Lise's mime dreamt carried joy; the utter sincerity of their reunion when Colas springs from under the sheaves, are moments of irresistible charm. Their joint account of dances was fleet, assured; there are still moments when greater precision of outline is needed in showing the continuity of the choreography, but the great corn-field duet had the right joyous pulse, and happiness warmed their dancing.

The company reading is sound; it lacks something in subtlety, and the performance was one in which, if a property could misbehave (cat's-crade ribbons, flower-pot, broom; cockerel's costume) it damnable did—but it argues Canada's national ballet as an ensemble able to sustain a fine work with mistakes.

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Leonard Burt

ICA Theatre

Dr. Jekyll and Mr. Hyde

by MICHAEL COVENY

The full title of Andy Smith's amazingly minimalist musical is *The Strange Case of Dr. Jekyll and Mr. Hyde: The True Story*. A cold, dead stage, surrounded by grey drapes, is populated by a wisecrime, rather lost-looking half-actors and two actors, one of them playing Jekyll, the other his impudent lawyer. Jekyll's man, sole, and other small parts are also taken by the duo, but most of the 90 minutes is spent doing sort of *managing* on the wiry mists and yellow fog of Hyde's underworld.

The lawyer (Iain Mitchell) is listening to Jekyll's last words as received on a crude recording. Three musicians pitch in with some footloose background

Hull Grundy gift on display

The British Museum has announced that the Hull Grundy gift of Japanese miniature decorative arts is now on permanent display in the King Edward Gallery.

The gift of Professor and Mrs. J. Hull Grundy consists of over 500 items, all but six of which are Japanese. They represent a major addition to the museum's collection of Japanese decorative arts.

Elizabeth Hall

Mozart by DAVID MURRAY

Nothing went better in Wednesday's South Bank Summer Music than Mozart's little Masonic Funeral Music, when Jean-Bernard Pommier led along sternly and sweetly, teeming woodwinds rising over its hollow sonorities. It is a piece that can sound merely opaque; Pommier and the English Chamber Orchestra made it transparent and pure, Joseph without unseemly haste. The rest of the programme displayed the same marks of thoughtful care, without quite achieving a comparable conviction. Pommier conducted the

Cinema

A touch of clairvoyance

by NIGEL ANDREWS

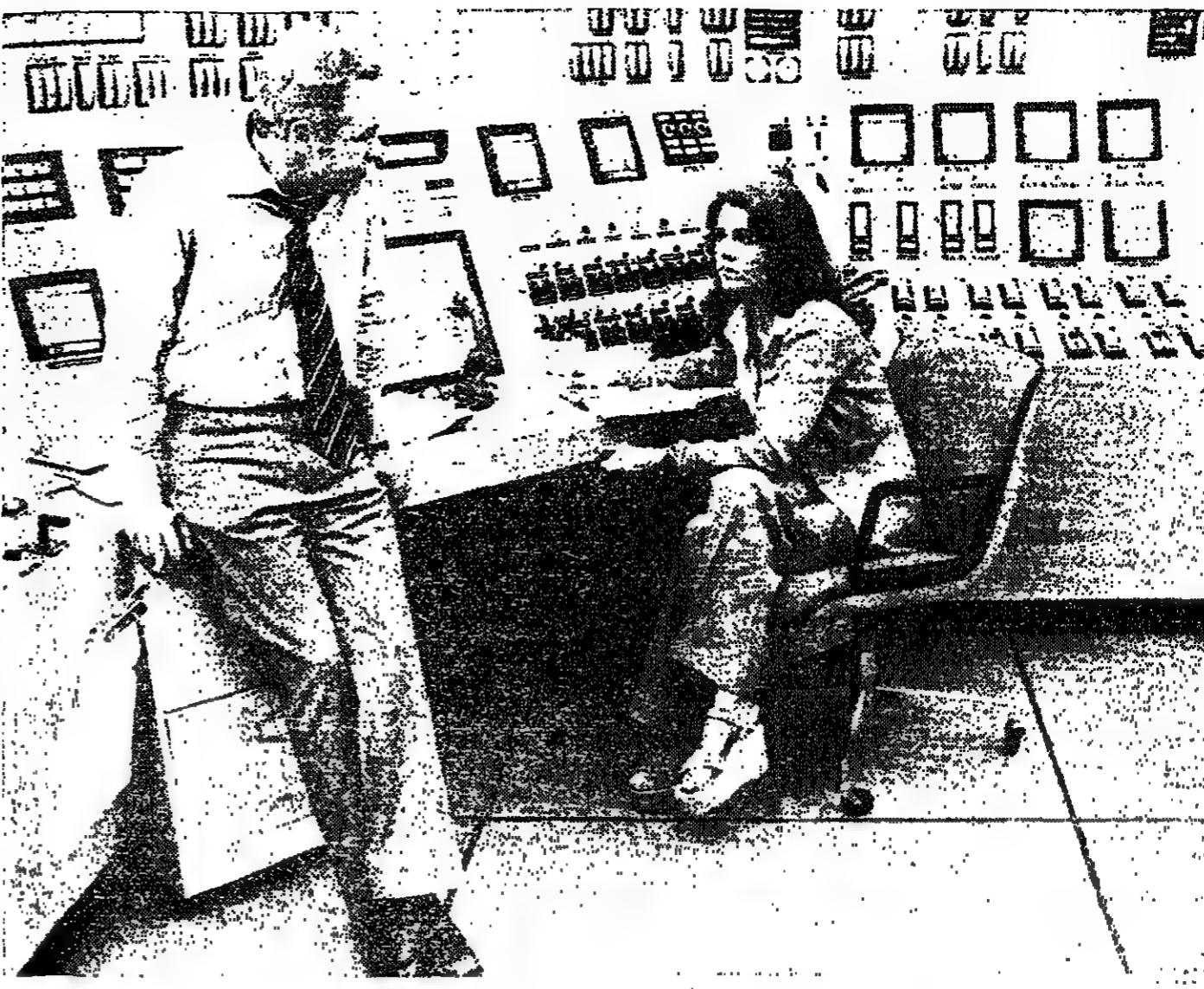
The China Syndrome (A), Leicester Square Theatre, Edinburgh Film Festival Rankin' Movie, ICA Paul Rotha, National Film Theatre

There is nothing like a dose of up-to-the-minute newsworthiness to rejuvenate a dying movie genre. The Hollywood disaster cycle, seen last week staggering towards senescence in *Beyond the Poseidon Adventure*, may now be seen quaffing from the elixir of topicality and looking a firmer, fresher proposition altogether. *The China Syndrome*, in case news of it has not leaked out in your direction, is about a near-fatal accident at a nuclear plant in California; and about the attempts of two television reporters (Jane Fonda and Michael Douglas) to expose the cover-up that follows, and to point a warning finger at the dangers of nuclear energy.

This disaster film *a thème* not only stars Mr. Douglas but was produced and masterminded by him. Having nursed this project through three changes of screenwriter (Mike Gray, T. S. Cook, James Bridges) and the belated bidding of an entire new role for the late-signed Jane Fonda, he must claim a touch of genius for making the film seem as fresh and all-of-a-piece. And a touch of macabre clairvoyance for having brought it out in America just two weeks before a real-life, carbon copy nuclear misadventure: the near-meltdown at Harrisburg, Pennsylvania.

The story premise is simple but effective. Fonda and Douglas are filming a Roving Report on nuclear power at a California plant when a nasty tremor shakes them in the visitors' gallery. Their guide dismisses the incident as "routine," but Douglas keeps his camera whirling covertly as panic breaks out in the control room (chiefed by Jack Lemmon). Whisked back for processing and for expert opinion, the film soon reveals that the mishap, far from being routine, was close to being an example of — the "China Syndrome." Which is vernacular for a melt-down disaster in which a hole is burned through the Earth's core, fancifully as far as China (or, for us, Australia) but actually only far enough for it to backfire and shower up a

The 23rd Edinburgh Film Festival is about to open, with as promising a line of new movies as it has boasted in



Jack Lemmon and Jane Fonda in 'The China Syndrome'

recent memory. True to her championing of young American directors in her excellent new book *The Movie Brats* (buy now while stocks last), festival director Lynda Myles has stacked the Edinburgh programme with U.S. movies, including new work from Brian De Palma (*Home Movies*), Martin Scorsese (*American Boy*) and Jonathan Demme (*The Last Embrace*). Special events include a tribute to Nicholas Ray, the Hollywood director who died some weeks ago, a clutch of new films from the cinematically emergent Philippines, and a symposium—

including films and discussions

on the theme of Feminism

The British participation is

hearteningly strong. Ridley Scott's Sci-Fi thriller *Alien*, which has been gobbling up box-office records in America, has a special late-night screening, and also present are Kenneth Loach's *Black Jack*, Chris Petit's *Radio On*, Alan Clark's *Scum*, and *The Tempest*, a guaranteed weird version of Shakespeare's play by Derek Jarman. The film festival lasts from August 19 to September 1, and you should turn yourself in a northerly direction and go and visit.

The ICA is currently presenting a season called "Britannia Waves The Rules: Empire And Resistance." Racial, cultural and

film a choppy, fragmented look that is obviously supposed to say Hooray-this-is-Cinema-Vérité but actually induces irritation and sore vision. There are some nuggets in the film, however, if you take the trouble to pan for them.

Paul Rotha, that eminence grise of British documentarists, is occupying the screen on the other side of the Thames. The National Film Theatre is presenting a season of his films, and you may therefore savour the craft and intelligence that made *World of Plenty*, *Land of Promise*, and *The Life of Adolf Hitler*. Also look out for a rare and rarely shown Rotha feature film, *No Resting Place*.

BRAZIL
The outlook for the
1980's

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Friday August 10 1979

Three years of M. Barre

IN THE late summer of 1976 M. Raymond Barre, newly installed as French Prime Minister, gave himself three years to knock the country's economy into shape. Now that those three years are nearly up, M. Barre's mission is still far from complete. Inflation is at worrying levels, the trade balance is moving into deficit and the Government is making every attempt to batten down the hatches as the waves generated by the latest round of oil price increases threaten to sweep over the decks.

Oil price

It would be wrong to conclude that M. Barre has failed. He cannot be blamed for not anticipating the oil price increases that have thrown out some of his original calculations. And in comparison with a number of other countries, France has so far not fared too badly. The franc has held up well in the European Monetary System and, hardly surprisingly, outperformed the dollar. Until recently the balance of payments has looked healthy, and in January this year industrial production reached the highest level since before the 1974 recession.

But since then the outlook has deteriorated. After a series of downward revisions in expectations, economic growth this year is now not thought likely to be more than three per cent at best. The increasingly dismal outlook for the second half of the year was a major factor behind this week's decision to stimulate the housing and public works sectors. At the same time, the Government is continuing to urge industry to step up its investments to prepare for the harsh competitive climate of the 1980s. Investment has remained slack despite two packages designed to boost it so far this year—largely because of the generally depressed international economic outlook. The recent rapid rise in interest rates will not help to reverse the trend.

Protecting franc

The rise in interest rates has come about at least partly in order to protect the franc as the review of the working of the European Monetary System this autumn comes closer. If the franc has done reasonably

well so far, it is not immune to speculation. It has not become the steady, hard currency that was one of M. Barre's initial aims—even if its performance against the dollar has been a useful restraint on the upward movement of the oil import bill.

Another of M. Barre's targets—the conquest of inflation, has proved even more difficult to achieve. The rate is now into double figures, and despite a temporary respite in June, the underlying trend appears to be firmly upwards. It is still, of course, below that of Italy and the likely British level in the coming months. But M. Barre's stated aim of bringing the French inflation rate down to that of Germany is only being achieved, so far as it is, by the upward movement of the German rate.

Energy saving

The oil price rise has obviously not helped—even if, according to some estimates, it has only accounted for under 1 percentage point of the cost of living increase in the first half of this year. Next year it is expected to account for a massive FFr 30bn (over £5bn) increase in the country's import bill over 1978. The Government's response has been to introduce further energy conservation measures and warn the country that living standards cannot simply be protected through wage increases. This compares with a mere 55,500 men in the Saudi Arabian army. Had Baghdad's detente with Syria solidified into close military co-operation, the two countries would together be fielding combined armies of almost half a million men and over 4,000 tanks. The military influence of Baghdad is all the more potent given the partial disintegration of the Iranian army. This makes the Iraqis the most powerful military force in the Gulf. Inevitably Saudi Arabia can see some advantages in co-operation with its northern neighbour against whatever threat emerges in Iran, particularly since the departure of the Shah into exile created doubts in Riyadh about the value of American guarantees.

Growing oil revenues

This military strength is backed by growing oil revenues. This year they should total over \$15bn. Before the oil shortage sparked off by the Iranian revolution, Iraqi production was running at 2.6m barrels a day. Since then it has increased to 3.3m b/d, and possibly higher. Capacity is about 4m barrels a day. Reserves are more difficult to assess. Prolonged disputes with the western oil consortium, the Iraq Petroleum Company, (nationalised in 1972) during the 1960s limited exploration but the Iraqi Oil Ministry has claimed that they total a potential 95bn barrels. This makes them the highest in the region after Saudi Arabia.

Off the rails yet again

THE HALF-YEAR figures for British Rail are not on the face of it too frightening. A loss of £10m on 24 weeks of operations represents only about 1 per cent of turnover, so that it might seem that quite a marginal price adjustment would restore viability. The fact is that British Rail is talking in terms of a fare increase of 20 per cent, because it well knows that the figures are a great deal worse than they look. From the railway's point of view, new fares must provide for still sharply rising costs, and for the service of desperately needed new capital for re-equipment.

A distinction

It might then be argued that the Board should be allowed the fullest commercial freedom; but there is another distinction to be drawn. It is reasonable that the Government should seek to control investment in the loss-making services, which may actually lead to larger losses.

What is not reasonable is that Whitehall should rob the system of normal commercial freedom in financing growth in its profitable services. For example, the freight service is actually short of some 200 locomotives, and hampered by worn-out rolling stock. Yet British Rail has been forbidden to lease the necessary equipment, as other enterprises might, though large funds are available for this purpose, and permission would be needed even for investment financed by users' pools.

Duties to face

However, if the Board is to claim greater commercial freedom, as it should, it also has certain duties to face. It can hardly claim this freedom as long as it does not allow the private sector access to its own equipment orders: the monopoly of British Rail Engineering is inappropriate, and almost certainly costly. It cannot expect users to provide equipment unless it can be operated to full capacity at week-ends, for example. In short, British Rail cannot operate commercially, even after subsidy, unless its labour force is prepared to work commercially, facing competition, providing service when users want it, and contributing to efficiency. This remains the toughest problem for the Board.

When it comes to railway investment, other questions arise. Railways are generally energy-efficient when fully loaded; railway equipment has a long working life (the rolling stock

After the executions

The widening ripples from Iraq's troubled waters

BY PATRICK COCKBURN



Saddam Hussein—effective ruler of Iraq since the early 1970s but now under pressure since last month's attempted coup and this week's executions.

In common with other oil producers, ambitious plans for industrialisation and agricultural development — drawn up under the influence of the euphoric mood created by the 1973-74 oil price rises — have been beset by infrastructural weaknesses. The current \$45bn five-year plan has been unable to cope with lack of skilled manpower, low productivity, poor managers and a byzantine bureaucracy. But since objectives were always far more modest than in Iran, the consequences of these failings are unlikely to be so far-reaching. With the Iranian revolution Iraq became the second largest construction market in the Middle East since the Iranian revolution.

Up to the end of last year this potential military and economic power was not exercised. Fear of Iran on its eastern borders and a bitter feud with Syria kept the country on the fringes of Middle East politics. Unremitting verbal hostility towards Israel was combined with actual passivity. The ruling Baath party in Baghdad persistently denounced its neighbours for betraying the pan-Arab cause, but Iraq remained safely on the sidelines of the Arab-Israeli dispute.

This policy was usually interpreted in other Arab capitals as meaning that Iraq would remain absorbed by its own internal problems. Neighbouring powers were always prepared to exacerbate such difficulties. Up to 1975, for instance, the Kurdish revolt in the north east of the country received some support from Washington, as well as the Shah. This tied down the bulk of the army and absorbed much of the increased oil revenues.

The first Sadat visit to Jerusalem in 1977 brought no change in Iraqi policy.

Agreement with Syria, after ten years of bitter animosity, only came at the end of last year. But the new alliance had an immediate impact in the wake of Camp David. Indeed it was a major error for Washington at that time not to perceive that Iraq was strong enough largely to replace Egypt as an ally of Syria and Saudi Arabia. The detente with Syria immediately changed the political centre of gravity within the Arab world.

It was the real basis for the Baghdad summit at which Saudi Arabia and the smaller Gulf oil producers agreed to stringent measures against Egypt.

The end to Iraqi isolation had other consequences. Better relations were established with Saudi Arabia. Closely phrased declarations of fraternal amity were exchanged with Arab states previously denounced by Baghdad. There was an extensive purge of Communists, 21 being executed in 1978, and relations with the Soviet Union rapidly deteriorated. When North Yemen came under attack from Aden earlier this

year Iraq provided strong diplomatic backing and a \$300m loan.

Friendly noises were also made towards West European countries. A year-long trade boycott of Britain was ended when Lord Carrington, the Foreign Secretary, visited Baghdad in early July. Recognising the new position of Iraq as a crucial lynchpin of Middle East politics, a succession of European foreign ministers trooped through Baghdad airport. France, which had always invested diplomatic time and effort in the country, reached an agreement to take 300,000 tons of Iraqi crude in 1980. After the fall of the Shah the country began to look like an island of stability.

When President Assad of Syria visited Baghdad in June to discuss uniting government and party in both countries he was faced with unacceptable conditions by Saddam Hussein. This angered the latter's colleagues who took the Baath's declared pan-Arab philosophy more seriously. They are particularly strong in the army and they seem to have been supported by former President Bakr. Inevitably the failure of the unity talks weakened the alliance between the two countries.

The attempted coup may well destroy it. Baghdad's thinking is that, if Syria was not actively involved in the conspiracy, the conspirators wanted closer unity with Damascus. Since the common Arab front against Egypt was largely based on the Syrian-Iraqi axis, this now looks extremely fragile. Saudi Arabia and the conservative Arab states will not modify their deep-seated hostility to the Israeli-Egyptian treaty overnight, but in the long term they may well modify their intransigence.

Initial assumptions that the coup was directly linked to the revolution in Iran are not wholly convincing. Of the senior party officials arrested only the secretary general of

the minority Alawi sect) is in part an attempt to mask the deep sectarian divisions in both countries.

In the past Saddam Hussein, an extremely skilful politician, has been able to hold a tight grip on the party by successive purges. His normal technique is to isolate his enemies, be they Kurds, Shiites or Communists, and then to crush them. There are now signs that these forces are combining against him. They are encouraged by the revolutionary climate in the area following the fall of the Shah. But the key to their success will be gaining support within the ruling party and the army. This is the reason for the Government's savage reaction against last month's conspiracy.

Comparisons misleading

The sudden collapse of the Shah's apparently monolithic regime last year has led to almost any sign of dissidence in the Middle East being seen as a precursor to revolution. No diplomat or journalist wishes to be caught twice on the hop, hence misleading comparisons between Saudi Arabia and Iran. But it is in Iraq, with its large Shiite population and tradition of violent political change, that the influence of Khomeini's success is likely to be greatest.

This threat to the stability of the Baathist government should not be exaggerated. But its position is now weaker than it was at any time over the past five years.

If it does come under attack there must be some doubt about the position of Iraq as a stable alternative to Iran as a source of oil supplies. Such a development would be particularly worrying to countries like France, Italy and Brazil which have looked to Iraq as a major source of crude imports.

It also puts some question marks over the future of Iraq as a long-term market for exporters. Difficult though it is to do business in Baghdad, many exporters see it as a second only to Saudi Arabia in long-term potential. Unlike the thinly populated city states of the Gulf, it has an ever-growing capacity to absorb investment. Unlike Iran, the government has so far generally avoided large prestige projects likely to be axed by any succeeding regime.

The country is still a long way from revolution, and Saddam Hussein is certain to liquidate any sign of dissent. Before Iran this might have been enough. But the attempted coup shows that the ruling party and the army are not themselves united. The monolithic image created by the government during the past five years has been broken.

Animosity factor

A more convincing explanation of the coup bid is animosity against the family of Saddam Hussein. Since the coup of 1968 which brought the Baath to power, control has been concentrated in the hands of leaders from Tikrit, a town north of Baghdad. This is reinforced by family links. Saddam, Ahmed Hassan al-Bakr and his son, are cousins. Saddam's brother Barzan is believed to have been promoted head of intelligence in July, while his first cousin is Minister of Defence. Conscious of the narrow regional and family base of the top leaders, the government some years ago instructed its members to drop last names (such as al-Tikriti), revealing tribal or regional affiliations.

This narrow base from which the leadership is drawn has inevitably led to splits within the Baath Party. Indeed the pan-Arab ideology of the Baath Party in both Iraq and Syria (where President Assad and many other leaders come from

MEN AND MATTERS

GEC's year of the salesman

Somewhere in the ranks of the General Electric Company (GEC) lurks a happy man who made more from the company over the past financial year than his chairman and his managing director put together.

Reading the company's annual report, published yesterday, with my customary keen interest, I saw the column "employees' emoluments exceeding £10,000." There are some 575 of them (from a workforce of 184,000), and they range between £10,000 and £37,500.

All this suggests that the present Government, like its predecessors, must be prepared to commit a basic sum to railway support before it can ask the operating Board to show a "surplus" — the block-grant approach which has proved the best compromise between subsidy and efficiency.

A distinction

It might then be argued that



"They're lost without TV commercials"

be able to handle two-figure arithmetic. One cannot always take such matters for granted. The recruiting brochure from the accounting firm Edward Moore and Sons says that it now numbers 33 partners, with 16 based in the City. The "remaining 16," it adds, are elsewhere.

Oliver's recruits

The Dartington Trust, famous for its connection with progressive education, is opening a business school in North Devon to teach middle-aged executives how to start up on their own. The first nine-week course begins in October, and the Manpower Services Commission plans to put 12 applicants through it at a cost of £11,500. It has just started advertising the places in the West Country Press.

The Trust has put £500,000 towards the project, which will include a local merchant bank and mutual insurance company. The bank aims to channel money from institutional investors towards promising schemes devised by the students.

Heading the enterprise is Oliver Stutchbury, former managing director of the Save and Prosper Group. Stutchbury led the "Abolish the GLC" party in the 1977 local elections, arguing as a former Labour Alderman that the GLC did nothing that could not be done by the London Boroughs Association at a fraction of the cost.

The new group's own problems of nomenclature are not the only ones created by its formation. Its gross operating fees will be at the very least £500m a year, putting it well up the traditionally-named Big Eight league of international firms. Only the league will now, presumably, have to be retitled the Big Nine. Perhaps a suitable title for the new firm would be Number Nine.

Whatever its troubles, I am confident that the new firm will

cross-examination of the problems new projects were likely to face.

Handlebar hero

A call for help has arrived from Carl A. Minor, a retired banker in Missouri. Later this month, Minor will be coming to Britain to search for clues about an ancestor named Thomas Stevens, who won passing fame in the 1880s by riding around the world on a penny-farthing bicycle.

At this time of renewed faith in pedal power, Stevens should be a cult hero. But little is now known about him. "I shall be going to Berkhampstead, Hertfordshire, the birthplace of Stevens as well as my maternal grandmother," writes Minor. But he has been completely unable to discover what happened in later life to Stevens, who was a reporter for the New York World at the time of his youth.

In the library of the Royal Geographical Society I found Stevens's two-volume *Around the World on a Bicycle*, describing his 12,500 miles of bone-shaking across America, Europe and Asia. He seems to have had so many hairbreadth escapes from wild beasts and bandits that he simply may have settled down afterwards to placid obscurity.

Hard headed

A recruitment party conducted by a Bristol company last month was a great success, according to its staff magazine. It ran from 6 pm until midnight, and during that time two cases of gin and a case of whisky were consumed. As a result 11 men have applied to join the company, the first applicant arriving on the morning after the party. I hope he held his job as well as his liquor.

In Chelsea he received 800 votes, while the other 31 candidates polled less well, leaving the party with an ungenerous 0.6 per cent share of the overall London vote. After that his enthusiasm for politics waned.

Stutchbury told me yesterday he had firm views on teaching business management. Two weeks of the course will be devoted to lectures from successful businessmen, with time available for rigorous

read the small print first

Bouchard Aîné

Burgundy specialists and shippers of fine wine
6 Ebury Street, London SW1
Also denoting the eldest son of the family

Observer

Putting the squeeze on foreign students

By MICHAEL DIXON, Education Correspondent

TO ANY Government anxious to curb public expenditure, the £100m spent annually on subsidising overseas students must appear eminently suitable for sacrifice. No precedent has been set by the Conservatives' proposal to phase out the 60 per cent subsidy by charging the full average cost of courses in United Kingdom universities, polytechnics and further education colleges to the bulk of foreign entrants from the autumn of 1980. A similar step was under examination two years ago by the Labour Government, although it eventually renounced control by price in favour of limiting the influx from abroad by the imposition of quotas.

Nor is a precedent set by the Conservatives' decision that this autumn—a year in advance of the proposed gradual removal of the subsidy—there will be a sharp increase in the tuition fees of overseas students already enrolled in the State institutions of post-school education. It was also Labour which broke the tradition of charging only nominal sums.

Raised fees

Worried by the foreign contingent's growth from 31,000 to approaching 50,000 over the decade to 1977-78, the previous Government steeply raised the fees paid by the 65,000 or more not aided through the Overseas Development Ministry or educational institutions' "hardship funds". The average increase imposed for 1977-78 was 60 per cent. By comparison, the increase this autumn will be 33 per cent.

But, although saving an estimated £6m in the current financial year, the raised fees will still leave three-quarters of the average unit cost of the foreigners' higher or further education to be met by UK

MAIN SOURCES OF OVERSEAS STUDENTS IN BRITISH STATE POST-SCHOOL EDUCATION

Total of top 18	58,904	68.4	56,328	68.0	- 4.6
	1977-78	% of	1976-77	% of	
	Number of overseas Students	% of grand total	Number of overseas students	% of grand total	% rise (+) or fall (-) over period
Grand total	86,107	100.0	82,974	100.0	+ 3.8
Malaysia*	12,856	14.9	11,958	14.4	+ 7.5
Iran	10,079	11.7	9,202	11.1	+ 9.5
Nigeria*	6,251	7.3	5,574	6.7	- 12.1
Hong Kong*	4,585	5.3	4,164	5.0	- 10.1
United States	3,424	4.0	3,456	4.2	- 0.9
Greece	3,325	3.9	3,281	3.9	- 1.3
Sri Lanka*	2,353	2.7	2,656	3.2	- 11.4
Iraq	2,763	2.5	2,896	2.3	+ 14.1
Singapore*	1,718	2.0	1,618	1.9	+ 6.2
Cyprus*	1,601	1.9	1,625	2.0	- 1.5
Turkey	1,585	1.8	1,467	1.8	- 8.5
Jordan	1,462	1.7	1,147	1.4	- 29.2
Zimbabwe-Rhodesia*	1,446	1.7	1,392	1.7	+ 3.9
Kenya	1,256	1.6	1,698	2.1	- 20.1
India*	1,240	1.6	1,742	2.1	- 23.1
Canada*	1,137	1.3	1,077	1.3	+ 5.6
Pakistan	1,127	1.3	1,312	1.6	- 14.1
Venezuela	1,076	1.2	1,069	1.3	- 0.7
Total of top 18	53,904	68.4	56,328	68.0	+ 4.6

* Commonwealth members and UK dependencies.

sition from adult educational interests is usually less ideological. The supporting arguments, however, are not always in accord with the observable evidence.

Claims that the subsidy is no more than is due from a still relatively wealthy nation to the aspiring youth of poorer countries is at odds with the hitherto unpublished figures in the accompanying table.

Injustice

More than two in three of the overseas students known to have been in UK universities, polytechnics and colleges during each of the past two years, have been sent from the same 18 countries which for the most

part are by no means impoverished. Moreover, of the students who come from countries which are poor, many belong to their nation's richer families.

Even if Labour had won the General Election, steps would have been taken to end the injustice whereby large numbers of British taxpayers are required to finance education for families better off than themselves.

The table comes somewhat oddly too, with claims that the subsidy is an investment in the grounds that most of the beneficiaries will return to important positions at home and influence their country in favour of the UK interest. The current attitudes of Iran and Nigeria

consistently two of the largest contributors to the foreign total—suggest that such "favour" could turn out to be expensive.

Another argument for keeping charges low is that, even if the UK gains nothing by encouraging overseas students to come here, it will lose by not doing so. Higher fees would reduce the number of first-class minds from other cultures coming to add a desirable international dimension to British institutions.

The evidence to date, however, is that foreigners generally are eager to come despite the need to pay more. Between 1976-77 and the following year, fees rose on average by 60 per cent. As the table shows, the

authorities treat all those in State post-school education who have been judged to be in this category as officially only as students who are "not normally residents in this country," and the figures in the table represent all those in State post-school education who have been judged to be in this category. But the definition is interpreted differently by different local education authorities which are directly responsible for the award of student grants.

Loophole

Some authorities treat anyone who has been in the UK for at least three years—except for holidays—as "normally resident in this country." So foreign families with detailed knowledge of British local government can, especially if rich enough to afford boarding places at independent schools, arrange for their sons and daughters to become officially

Letters to the Editor

Leasing aids business

From Mr. S. Knott

Sir—I cannot understand the conclusions on leasing reached by Mr. J. R. Frank and Mr. S. D. Hodges of the London Business School (August 8).

The benefit of the tax credit appears to be split roughly equally between the lessor and the lessee. This is reflected in the reduction in interest rate charged where money is leased.

Employed Pre-tax Return on Capital Capital

Midland Montagu	114,953	7.3%	5.4
Barclays Merchantile	85,890	8.6%	8.4
Lloyds Leasing	75,190	8.2%	2.6
Lombard Nth. Central (Nat. West)	81,455	3.816	5.9
Royal Bank Leasing	37,104	.784	2.1
Williams and Glyn's	18,554	510	3.1
Ibos Leasing (Bank of Scotland)	12,023	699	5.8

rather than borrowed, the difference is in excess of 3 per cent.

Toward the end of 1978 there was a considerable increase in interest rates; at the same time there was a decrease in leasing charges caused by the excess taxable capacity of the banking banks which reflected a good year.

If bank leasers were retaining the whole or most of the advantage of tax credit this would be reflected in above average profitability for their leasing subsidiaries. The table shows the figures for the main bank leasing subsidiaries for 1977.

For this purpose employed capital does include the capital and reserves of the leasing subsidiary plus deferred tax. The

£60,000. Unless he plans to live in a tent, he will have to spend roughly £80,000 on acquiring a similar house in a similar area. And if he wants to move say from Lancashire to Hertfordshire where there is a damaging shortage of skilled labour, he may have to pay £20,000 for a similar house.

The total charge on selling one house and buying another (stamp duty at 2 per cent, estate agents' fees at 2.2 per cent, land registration and conveyancing charges, plus the cost of removal and new carpets and curtains) is already far too high. Together with the rigidities of letting systems for council homes, the high level of these charges helps to make British labour among the most immobile in the world.

There could be no more counter-productive step in this field than to add to the burdens of removal by imposing yet another charge. It would make much more sense to increase mobility by abolishing stamp duty, rather than to decrease mobility by imposing yet another charge on moving. In the interest of industrial efficiency and common sense, Councillor Ewing's proposal should be rapidly consigned to the scrap heap.

Derek Prag
27 Longton Avenue,
Upper Sydenham, SE26

A concrete cuckoo

From Mr. D. Burgess-Wise

Sir—My apologies to Mr. Turner of British Airports Authority (July 31). I had assumed that in his position he would have been aware of the Battersea report and the Open University energy department report, both of which totally refute the need for a third London Airport. And, in third London Airport. And, in that, he would have read the editorial in *Flight International* for July 14 which also argues against the need for a third London airport.

Unfortunately, the body that he represents does not seem to know when to give up—the quest for a third London airport site has now celebrated its 25th anniversary, and has always been rejected on both environmental and cost objections. I would hate to estimate the total cost to the nation of this obstinate attempt to plant the BAA's concrete cuckoo in someone else's nest.

Most of the proposed sites have already been rejected by earlier airport commissions, so why have they now been revisited? The sites have not changed, and therefore must be as unsuitable for a gigantic airport now as they ever were.

Perhaps Mr. Turner could also explain why BAA should be above the Green Belt regulations which apply to everyone else. I was not aware that the siting of pleasure airport was a national emergency.

David Burgess-Wise
25, Walker Avenue,
Fifield, Essex

Closure at Portmadoc

From the President, Consumer Products Division, SCM Corporation

Sir—As someone who is just in process of moving, I feel particularly qualified to criticise the proposal of Councillor Stewart Ewing (August 7) for subjecting the gain on selling owner-occupied houses to capital gains tax.

I cannot think of anything more foolish. In the first place,

GENERAL

UK:

Mrs. Margaret Thatcher

Prime Minister

and Lord

Carrington

Foreign Secretary

present Rhodesian constitutional

proposals to the Cabinet.

Iron and Steel Trade Confederation, and Transport and General Workers' Union meet to discuss inter-union dispute halting work at Hunterston ore

mines at Portmadoc.

In this increasingly competitive market it became obvious that an assembly plant located 200 miles from the parts fabrication plant is impossible uneconomic, especially once our combined output between West Bromwich and Portmadoc declined by 25 per cent. We kept Portmadoc open as long as we could, but the losses could not be tolerated indefinitely.

The small manual portable typewriter assembled at Portmadoc in no way competed with the unit we manufacture at Glasgow, an office-type, fully-featured electric.

We did our best to communicate our reasons for having to close the Portmadoc facility to the union and to Mr. Wigley and most important to our employees. We believe we were successful in explaining the circumstances. Mr. Reeves' article unfortunately serves only to confuse the issue. Had he talked with company people his article might have been more balanced.

George F. Burns,
298 Park Avenue,
New York, N.Y. 10017

Society of Civil and Public Servants, and Civil and Public

Services Association discuss possible strike over pay by 500 London magistrates, court clerks, Mersey dockers discuss unofficial strike over pay.

Tryst and International Trade Fair opens, Fulkirk (until August 18).

Overseas: Sir Kenneth Cork, Lord Mayor of London, meets chairman of Federation of Korean Industries in Seoul.

Ecuadorian civil government ends to take office.

Queensferry Road, Edinburgh, EH1. Radiant Metal Finishing, 89, Fairfield Road, Bow, E. 12. Scapa, Saxon Inn Hotel, Yew Tree Drive, Blackburn, 1130.

LUNCHEON TIME MUSIC, London Band concert, Tower Place, noon-2.00 pm.

Pop band, Travelling Voice, St. Martin-within-Ludgate, 12.15 pm.

Recital by Ivan Andrews (piano), St. Lawrence Jewry next Guildhall, 1.00 pm.

COMPANY MEETINGS Dundonian, Euro Crest Hotel, Dundonian, Euro Crest Hotel, next Guildhall, 1.00 pm.

Services Association discuss possible strike over pay by 500 London magistrates, court clerks, Mersey dockers discuss unofficial strike over pay.

OFFICIAL STATISTICS House renovations—work completed (second quarter).

Slum clearance (second quarter).

Housing starts and completions (June).

Building Societies' receipts and loans (July).

COMPANY RESULTS Final dividends: Rowland Gaunt, Wm. Jackson and Son, Wholesale Fittings Company.

Interim dividends: Radiant Metal Finishing Company.

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Automotive ahead so far but warns on margins

IN THE first half of 1979 Automotive Products, the vehicle and aircraft equipment manufacturer, managed to raise profits by 6.3 per cent to £7.88m, but the directors warn on the second six months.

The profit was achieved in the face of the bad winter and the transport strike, and compared with the second half of 1978 shows only a 2.1 per cent increase. Turnover at £95m is 9 per cent up on both periods.

After a record level of passenger vehicle registrations up to July the directors say it is expected that the market will be less buoyant in the second half and the pressure of the strong pound on export margins is intense. However, orders generally remain firm and indications are of increasing activity in the important replacement parts market, both in the UK and export areas.

In total the directors expect second-half turnover to show a further increase on the first half, but competition and the combined effects of a high exchange rate and accelerating domestic inflation must result in reducing margins in the short term.

Direct exports in the first half amounted to £22.2m—an increase of £0.7m and £2.6m respectively on the first and second halves of 1978. This was achieved despite the closure of the Iranian market, which is now opening up again to the group's products.

The interim dividend is lifted from 6.5p to 1.65p net—the total for 1978 was 1.625p paid from record profits of £15.3m.

First-half
1979 1978
£'000 £'000
Group sales

Gross profit before tax

Taxation

Net profit

* Retained

See Lex

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Automotive Products	14	1	Longton Transport	14	7
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Mercantile Investment expansion

Net revenue of Mercantile In-

vestment Trust rose to £1.68m in

the half year to July 31, 1979,

compared with £1.32m last time.

Total revenue was up from £3.2m

to £3.69m.

Net revenue was struck after

debtors and other interest of

£1.02m (same), management ex-

penses of £188,000 (£140,000,

and tax of £79,000 (£728,000).

In the last full year net revenue

reached £2.67m (£2.49m).

The net interim dividend is

raised from 35p to 72p, which

includes 0.22p representing

arrears of dividend due from

Shell Transport and Trading. The

directors say shareholders would

be unwise to regard this portion

as repeatable. They expect to

recommend a final higher than

last year's 1.35p.

A-American Securities up midway

NET REVENUE of Anglo-

American Securities Corporation

rose from £10.1m to £12.3m in

the six months to July 31, 1979,

after tax of £683,319, against

£800,471. Gross revenue was

higher at £2.23m, compared with

£2.02m.

As already known, the net

interim dividend is lifted from

10p to 1.3p, absorbing £681,804

(£588,533). The directors intend

to pay a second interim of not

less than 2.6p, in lieu of final.

Last year's total was 3.3p.

Net asset value was 127p

against 138p, and 138.5p at

January 15. Retained revenue

came through at £493,180

(£407,480).

See Lex

4

UK COMPANY NEWS

GEC in strong position to face next decade

BY JOHN LLOYD

Sir Arnold Weinstock, managing director of General Electric Company said yesterday that whatever lies ahead, the group was in far stronger position to withstand setbacks and to take advantage of new opportunities in the 1980s than we were in 1970."

In his annual statement, Lord Nelson, chairman, says that the advantages expected for GEC from mergers with English Electric and AEG 10 years ago have been fully realised.

He says that group exports from the first to the tenth year multiplied by almost four times, capital expenditure nearly seven times and the tax paid to the Government by eight times.

In the year ended March 31, 1979 group net profit rose from £158m to £218m, while sales expanded from £2.02bn to £2.5bn.

Given reasonable conditions, the chairman looks forward with confidence to the next ten years. A "coherent" energy policy is an urgent need. All indications point to the importance of nuclear energy, but no clear forward programme has been established, he says.

Lord Nelson hopes that the Government will soon establish a positive approach towards this subject which in turn will enable the group to seek closer international collaboration.

In a message to its employees, the company stress that GEC must compete with a number of large foreign companies—U.S. General Electric, Siemens of West Germany, Toshiba and Matsushita of Japan and



Sir Arnold Weinstock (left), managing director of the General Electric Company with Lord Nelson of Staffort, the chairman.

Thomson Brandt of France.

GEC of America exported 18 per cent of its U.S. manufacture.

"It is commonly and wrongly believed that our Japanese and American competitors achieve relatively greater exports from their countries than do the Europeans. The fact is that 20 per cent of Toshiba's output in Japan was exported last year.

See Lex

Mr. Currie denies forecasting £350,000 profit for Belhaven

BY JAMES BARTHOLOMEW

Mr. Gordon Currie, a former chairman at Belhaven Brewery Group, yesterday told his side of the boardroom row which has suddenly erupted.

His version came the day after Mr. Roy Ling, the chairman until two weeks ago, made serious criticisms of Mr. Currie and just before the rest of the board comes out with its own statement. The climax of the battle between Mr. Peter Rowland, the current chairman, can coincide with the parties' coming to a board meeting today.

The broad of Mr. Currie's statement is his denial that he forecast a profit of £350,000 for the company in 1978/79. Mr. Ling had claimed on Wednesday that Mr. Currie had assured him that this would be the profit, the day of the Belhaven year end. Mr. Ling had a major interest in the results having sold Ashpoint a plastics company, to Belhaven in exchange for shares.

While denying that he made the forecast, Mr. Currie nonetheless goes some way to explaining where Mr. Ling's figure of £350,000 came from. He says this figure was the sum of the budgeted trading profit of £60,000, pre-acquisition profits of £76,000, profits on sale of

properties £140,000, profit on redemption of dollar loan of £60,000 and an insurance claim of £25,000.

Mr. Currie says that the budgeted pre-tax profit was only £50,000. In fact, even this figure was not met. The actual result was a pre-tax loss of £88,000. Mr. Currie says that factors contributing to the shortfall were the irrecoverability of the insurance claim and the transformation of the exchange profit into a loss because of the strength of the pound.

The pre-acquisition profits and the profit on sale of properties were excluded from the pre-tax amount announced earlier this month.

Mr. Peter Rowland, the current chairman, is to see Mr. Ling, his predecessor, before the board meeting today to see if a peace formula can be found. If not, Mr. Ling may be asked to leave the board.

The central part of the argument is that the rest of the board does not agree to the conditions Mr. Ling has made for allowing money to be paid by Ashpoint to help finance Belhaven's dividend. The board was so annoyed by his

statement that it removed him from his position as chairman and managing director.

One of the terms was that Ashpoint should remain outside Belhaven's control for seven years from 1981. The Belhaven board may reveal more details of the conditions soon.

English & NY earnings up

For the first half of 1978, total gross revenue of English and New York Trust Company showed little change at £11.8m, compared with £11.5m.

Management expenses took £69,139 (£68,130), less interest £45,130 (£47,244) and tax £372,588 (£335,706). Earnings per 25p stock unit are up from 1.5p to 1.74p and net interim dividend is raised from 1.25p to 1.5p. The directors intend to recommend a final payment of one less than 2p (1.75p).

The net asset value per stock unit at June 30 was 102.7p (101.5p) and adjusted for conversion of loan stock 102.4p (101.1p).

DIVIDENDS ANNOUNCED

Date Current payment Corresponding for last year

Group Sales Sept. 29 2.93 5.84 4.51

Earnings Gross Oct. 5 100 — 280

Estimated Taxation Sept. 14 1.46 3.03 2.56

Ratcliffe Sept. 27 0.75 — 1.52

Sept. 28 1.26 0.9 0.92

David Dixon (Leeds) Sept. 28 4.87 9.6 6.97

Estate Property Sept. 28 4.6 Oct. 3 1.36 4.25 2.35

Hallite Sept. 28 Oct. 1 0.05 0 0.1

Hawley Leisure Sept. 28 2.75 5 3.89

Longton Transport Sept. 28 2.6 3.26 2.6

Mercantile Inv. Tst. int. Sept. 28 0.56 — 1.7

Ratcliffe Nov. 1 0.75 — 2.12

Sept. 28 1.23 1.75 — 4.57

Rights and Issues Sept. 28 1 Oct. 8 1 — 2.9

David S. Smith Sept. 28 1.41 4.75 3.88

Wolf Electric Tools Sept. 28 0.63 — 1.45†

Dividends shown pence per share net except where otherwise stated.

* Equivalent after allowing for scrip issue. † On capital increased by rights and/or acquisition issues. Includes special 0.5p for company's jubilee. £0.5p final forecast. Gross throughput. * Includes 0.22p representing arrears of dividend due from Shell Transport and Trading. ** South African cents throughout. †† Includes 0.0633p for ACT reduction now payable.

Second half lift for Longton

A SECOND half increase in taxable profits of Longton Transport (Holdings) to a record £1.65m for the year ended March 31, 1979, against £1.12m previously, a rise of 47.5 per cent. Sales for the full period rose 22.7 per cent to £34.2m.

At half-way, the directors were confident on improving the full year's figure, despite the lorry drivers' strike at the beginning of 1979.

They now say that all divisions contributed to the increased profit. The general trading situation in Longton appears bright and, if a repetition of last winter's difficulties can be avoided, they expect 1979-80 to be another successful year.

Stated earnings per 25p share are 22.3p (18.9p), net. Also proposed is a 2.5p special Jubilee payment to celebrate 50 years of trading by the company. This makes the total 5p compared with 3.845p last time.

Shareholders' funds at the year-end were £9.84m (£8.85m).

Yorkgreen seeks cash to expand Interlite

or the second time in less than a year Yorkgreen Investments is asking shareholders for cash injection. The latest call is for £300,000, way of a rights issue on the basis of one-for-one at 10p a share. The plan is to reduce borrowings and provide additional working capital to meet the expansion of Interlite Linear Controls, a distributor of lighting and other products to the building industry.

The directors and their families will be taking up 97,500 ordinary shares and the balance of 223m being undertaken by brokers Kitcat and Ken.

On October last year, the directors called for £170,000 to finance the proposed acquisition of 50 per cent of Interlite not held by the group's units for the year ended April 1979.

Turnover for the year was lower than turnover of £101,350,000 by £22,270, after a pre-tax profit of £4,897 from the sale of investments. The directors say that achievement stems from the continued progress in Interlite, now consolidated — profits amounted to £94,103.

An extraordinary credit of £77,320 at this time pushes up the attributable surplus to £143,005.

Earnings per 25p share are given as 3.8p (2.7p). The net

dividends expect a continuation of growth. The recommended dividend for 1978-79 is 4.075p (£0.335p). The AGM is called for September 10.

Associated Tooling up to £0.15m

TAXABLE profits of Associated Tooling Industries advanced from £102,588 to £152,546 in the year to February 28, 1979. This compares with the record £154,952 in 1974/75.

At midway, the surplus was ahead to £2,450 (£51,662), and the directors were confident of a significant improvement in the full year.

Turnover for the year was lower than turnover of £113,150 (£113,000) by £22,270, after a pre-tax profit of £4,897 from the sale of investments.

The directors say that achievement stems from the continued progress in Interlite, now consolidated — profits amounted to £94,103.

An extraordinary credit of £77,320 at this time pushes up the attributable surplus to £143,005.

Earnings per 25p share are given as 3.8p (2.7p). The net

Disputes leave David Smith £0.42m down—dividend up 2p

SELECTING industrial division profits before tax of £11.5m, the profit photo-litho printer and toner maker, fell from £13.1m to £9.8m in the year ended April 30, 1979. At halfway, it was £12.000, down from £12.200, was reported.

Earnings per 20p share came in at 7.8p compared with 11.5p. A dividend is being stepped down from 2.68p to 4.75p, with a final of 2.75p.

with consequential effect on profits. He reports that trading to date is satisfactory with margins being restored to traditional levels. Orders on hand should ensure this continues for at least the first six months.

Comment

David S. Smith has suffered a 32 per cent drop in pre-tax earnings for the full year, combined with a decline in sales of over 14 per cent. The company has only one factory for its carton manufacturing, located in South Wales. This was hit by a strike for three to five weeks during the first half, with an estimated sales loss of about £1m. Profits plunged as well, the fall being helped along by the winter transport strike. Yet, the group has boosted its 1979 dividend by 7.8 per cent, a very large increase for a company with such a drop in earnings.

Mr. David Smith, the chairman, explains that the factory strike last September together with the drivers' dispute resulted in a loss of sales of over £1m.

FOOD PRICE MOVEMENTS

	August 9	Week ago	Month ago
BACON*			
Danish A1 per ton	£1.80	1.80	1.80
British A1 per ton	1.40	1.40	1.20
Ulster A1 per ton	1.40	1.40	1.20
BUTTER*			
NZ per 10 kg	13.20/13.37	13.20/13.37	
English per 20 kg	18.75	18.75/16.46	
Danish salted per 10 kg	17.10/17.39	17.10/17.39	
CHEESE*			
English cheddar	1.09/1.44	1.40	
Irish cheddar	1.30/1.38	1.30/1.38	
Danish cheddar			
EGGS*			
Home produced:			
Size 4	3.10/3.30	3.20/3.30	2.80/3.20
Size 2	3.30/3.50	3.30/3.50	3.50/3.70
BEEF*			
Scottish chilled sides	60.0/68.0	62.0/67.0	66.0/70.0
Elseforequarters	60.0/63.0	62.0/61.0	64.0/66.0
LAMB*			
English	66.0/68.0	68.0/68.0	66.0/70.0
NZ Pla/Pms	48.0/49.5	48.0/50.0	49.0/51.0
PORK*			
All weights	34.0/43.0	34.0/43.0	34.5/44.0
POULTRY*			
Oven-ready chickens	41.0/44.0	40.0/44.0	41.0/44.0
20-kg ringless blocks delivered per tonne			

	August 9	Week ago	Month ago
BACON*			
Danish A1 per ton	£1.80	1.80	1.80
British A1 per ton	1.40	1.40	1.20
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English per 20 kg			

UK COMPANY NEWS

MINING NEWS

Amgold riding a wave of rising income

BY KENNETH MARSTON, MINING EDITOR

SPARKLING results for the half-year to August 31 are announced by Anglo American Gold Investment (Amgold), the major South African gold mining investment company in which Anglo American Corporation has a stake of 48 per cent.

Earnings for the period have advanced to R52.3m (£28.1m) from R29.6m in the corresponding months a year ago—August 1978. Because of its long-term investment income for the two periods is comparable. Market expectations of the latest interim dividend are surpassed with a payment of 175 cents compared with 100 cents a year ago.

Amgold is riding a wave of high prosperity with its rising dividends from the South African gold mining industry. Further increased dividends can be expected in the current half-year, notably from the Orange Free State mines which are due to declare their final results in October.

Although the group's investment income does not accrue evenly throughout the year, the chances are that the second half results will at least match those of the first half which produced earnings equal to 234 cents (£125p) per share.

Earlier forecasts of total 1978 earnings of around 370 cents and a minimum total dividend of 300 cents now have to be upgraded. A 1979 dividend total of 375 cents—400 cents seems to be more likely.

The market value of the group's quoted investments at August 3 was R1.6bn, equal to R82.94 (£28.34) per share. The latest results were not released during market hours yesterday when Amgold shares closed up at £18.7 in a generally strong gold sector.

Sidbec plant loses C\$21m

CANADA'S iron ore and pellet-producing Sidbec-Normandie, in which Quebec's Sidbec steel group holds 50.1 per cent and British Steel Corporation has 41.67 per cent, has suffered a first half loss of C\$21.2m (£8.2m).

Sidbec-Normandie's C\$820m (£238m) pellet and concentrate upgrading plant at Port Cartier in northern Quebec started up

at the end of 1977. It is intended to produce annually 3m tons of blast furnace pellets and 3m tons of low silica pellets.

But the operation has not yet reached full capacity because it is still in the start-up and breaking-in stage, according to Sidbec. At the same time however, it still has to bear heavy interest payments and matters have not been helped by the weakness of iron oxide pellet prices on the international market.

IMM group to visit China

THE current president of the Institution of Mining and Metallurgy, Dr. D. A. Temple, is to lead a group visit in October to the People's Republic of China at the invitation of the Chinese Society of Metals.

The mission, which has been arranged by the IMM, will consist of twenty members covering economic geology, mining engineering, mineral processing and extractive metallurgy.

The visit will be from October 15 to 30 and during the first week there will be lectures, technical presentations and discussions with senior officials in Peking. These will be followed by tours to research establishments, universities and mining and metallurgical complexes throughout the Peoples Republic.

Dr. Temple is to be succeeded by Mr. J. T. M. Taylor who has been elected IMM president for the 1980-81 session. Mr. Taylor is with the Union Corporation group and has been concerned with mineral exploration, mining and project evaluation and, more recently, with oil and gas exploration.

ROUND-UP

Bethlehem Copper, the major producer of copper and molybdenum in the Highland Valley district of British Columbia, has earned more in the first half of this year than in all of 1978. First half profit amount to C\$4.46m (£1.72m), or 71 cents per share, compared with C\$985,000 a year ago and the

1978 total of C\$4.45m. An extra dividend of 10 cents will be paid with the regular quarterly distribution of 15 cents on September 14.

CDCP Mining, an affiliate of the Construction and Development Corporation of the Philipines, plans to start production of molybdenum in September. The initial annual export target is between 300 and 600 tonnes of concentrates. CDPC is also carrying out a feasibility study for the expansion of its copper concentrator which produces molybdenum as a by-product.

O. H. Steel Founders and Engineers of Sheffield, one of the steel foundries on the Glasgow-based Weir group, has won a £250,000 order for gold dredging equipment to be used in China. The order has been placed by Mining and Transport Engineers of Amsterdam which is building three dredges for Heflungkang, the most northerly province of China.

Malaysian Tin reports a net profit for the year to March 31 of £38,405 compared with £23,398 for 1977-78. The dividend is raised to 3.25p net, from 2.6p, payable September 28.

Tin production better in July

GENERALLY better tin concentrate outputs for July are reported by the Eastern mines in the Malaysian Mining Corporation group. Ayer Hitam, for example, has commenced its current financial year in a more encouraging style after the poor June output.

Despite a one-week closure of its Tukupsa dredge in Thailand, Southern Nitra has produced more in the past month bringing the total for the first four months of the current financial year to 575 tonnes against 556 tonnes a year ago. Sungai Besi's four-month total comes out at 683 tonnes against 649 tonnes.

Output at Berjuntai, however, remains disappointing. The mine's three-month total is lagging at 924 tonnes compared with 1,140 tonnes a year ago. As reported here yesterday, the fall in output for the year so far 30 outweighed the benefits of higher prices to leave Berjuntai with a lower profit of M\$17.16m (£3.52m) against M\$20.2m in 1977-78.

The group's latest production figures are compared in the following table.

JULY JUNE MAY
Tonnes Tonnes Tonnes

Ackam	204	132	284
Bentong	298	303	322
Kamunting	51	48	54
Kuala Lumpur	28	23	20
Lower Perak	18	15	16
Malayan	338	304	338
Sungai Besi	165	161	165
Sungai Besi	169	168	169
Tongkai Harb.	37	36	47
Tromoh Mines	194	193	190

July June May
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NORTH AMERICAN NEWS

Lehman moves into real estate services

By Our New York Staff

THE DIVERSIFICATION of U.S. securities companies into real estate services has been taken a significant stage further by Lehman Brothers Kuhn Loeb, a leading Wall Street investment bank, which is to acquire one of the country's top mortgage brokers, Sonnenblick-Goldman Corporation.

Lehman's managing directors said yesterday that Sonnenblick-Goldman would merge with Lehman's two existing real estate divisions, Howard P. Hoffman Associates and Lehman Realty, and would be responsible for running them.

Mr. Arthur I. Sonnenblick, the company's president and chief executive, will join the Lehman board. Lehman would not reveal the purchase price yesterday, but the speculation here was between \$15m and \$20m.

Lehman's move into mortgage broking follows a similar strategy set by Merrill Lynch, whose acquisitions, however, have not been of the same size as Sonnenblick-Goldman, which is thought to be the largest U.S. mortgage broker. It arranged some \$770m of mortgage financings in the first six months of this year and \$100m of equities financing. It has its headquarters in New York, and employs just over 100 people in 11 U.S. offices.

Commission clears bidders for Bodcaw

By Our New York Staff

THE THREE bidders for Bodcaw, the closely-held Texas timber company, have received provisional clearance from the Federal Trade Commission. But the FTC may try to reverse a takeover later if it deems it anti-competitive.

The bidders are International Paper, which has offered \$610m in preferred stock, and Weyerhaeuser the wood and carton manufacturer, which has bid \$685m in cash. Mobil, also involved in the bidding as it proposes to buy from Weyerhaeuser Bodcaw's oil, gas and other mineral interests.

Chrysler plans sales drive

BY JOHN WYLES IN NEW YORK

CHRYSLER Corporation is planning a new sales campaign aimed at reducing its crippling burden of unsold vehicles, amid indications that its request for \$1bn of government aid is running into difficulties in Washington.

Chrysler desperately needs to reduce its inventory of 80,000 unsold cars and trucks, worth \$700m, in order to bring in funds to boost its working capital and help cover possibly large operating losses. The company is reportedly considering something not done in the industry since 1975: offering cash rebates on cars and trucks for which production costs were incurred by purchasers of its vehicles.

Chrysler dealers are currently being offered rebates, but this has been of very little help in attracting customers to their showrooms and thus reducing

dealer inventories. A customer rebate would offer guaranteed price reduction, and this could also spark off a price-cutting battle with Chrysler's rivals at General Motors and Ford Motor, which would clearly do nothing to help those companies' revenues.

However, Chrysler needs its dealers to draw down on factory stocks of vehicles built speculatively, that is without the firm dealer orders that GM and Ford require. A customer rebate would clearly shrink or even render nonexistent the company's profit margins on the unsold vehicles, but it would produce revenues on cars and trucks for which production costs were incurred by purchasers of its vehicles.

Meanwhile, Mr. John J. Riccardo had a meeting with

In particular, the Government

wants to be satisfied that the \$1bn would actually turn the company round and ensure its long-term survival. In addition, Chrysler has not been able to present a possible role for its bankers, employees and stockholders, which would indicate that they too are prepared to make strenuous efforts to ensure its survival.

The United Auto Workers Union for example has made very encouraging noises about the company's request for a two-year's standstill on wages and benefits costs. The proposal was expected to be voted down by a meeting of Chrysler delegates late yesterday, although the possibility of the union accepting a lesser deal than the one it is currently trying to negotiate with GM and Ford is not being ruled out.

White House and Treasury officials on Wednesday, at which he presented further information on the company's financial plight at the end of a six-month period in which it has lost a record \$260m.

Neither the Treasury nor the White House is offering much in the way of comment except to say that the Treasury's investigations are proceeding at maximum speed. In particular, no confirmation was offered of a report here that Treasury recommendations would be ready for the White House this weekend. The Government seems to be indicating that there is still much more it needs to know before it can arrive at a decision about Chrysler's request for \$1bn over the next two years.

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to be satisfied that the \$1bn would actually turn the company round and ensure its long-term survival. In addition, Chrysler has not been able to present a possible role for its bankers, employees and stockholders, which would indicate that they too are prepared to make strenuous efforts to ensure its survival.

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It is highly unusual for the

SEC to accept that it may not

have access to all corporate

documents. ITT's consistent

refusal to release the records

of Standard Electric Lorenz

of West Germany, Bell Tele-

phone Manufacturing Com-

pany of Belgium, ITT Stan-

dard of Switzerland, and

Standard Electric of Spain

became a clause in its

struggles with the SEC. Last

November the government

agency unsuccessfully re-

sought a court to fine ITT

\$100,000 a day until it pro-

duced the documents. The

company claimed, however,

that to do so would violate

the corporate secrecy laws of

their home countries.

The West German, Belgian and

Swiss subsidiaries were linked

by the SEC to payments ITT

made in Chile which allegedly

included \$400,000 to

opponents of Salvador

Allende.

Second quarter earnings of ITT

fell 16 per cent from \$187.5m,

or \$1.33 a share, to \$157.4m,

or \$1.11 a share. But the

revenue reflected foreign ex-

change losses of 31 cents a

share, against profits of 5

cents, due mainly to the weak-

ness of the dollar in June.

Operating earnings were actu-

ally 11 per cent higher and

the group is confident that full

year results will set new

records.

STUTTGART — Daimler-Benz

import and wholesale compa-

ny to assure its position and

in the most important Euro-

market.

Daimler-Benz delivered

passenger cars and 10,900

meritorious vehicles to The Ne-

lands in 1978, making Hol-

land the most important De-

laimer-Benz's export market in Europe.

Several years ago according to

which it assumed ownership of local

AP-DJ

These securities having been sold

this announcement appears as a matter of record only

S.A. BRAIN & COMPANY, LIMITED

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LLOYDS BANK INTERNATIONAL LIMITED
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advised on and arranged the placing
through

HOARE GOVETT LIMITED

Private Investment Company for Asia
(PICA) S.A.

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Floating Rate Notes 1986

For the six months from 8th August, 1979, to 8th February, 1980, the Notes will carry an interest rate of 11 1/4 per annum. The interest payable on the relevant interest payment date, 8th February, 1980, against coupon No. 2, will be US\$388.68 per US\$5,000 Note.

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This advertisement complies with the requirements of the Council of The Stock Exchange.

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Société pour l'expansion des exportations

(Mandataire de Sa Majesté du chef du Canada)

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The following have agreed to subscribe or procure subscribers for the Notes:

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The Notes, which are being issued at 100 per cent, have been admitted to the Official List by the Council of The Stock Exchange, subject only to the issue of a temporary global note.

Interest is payable annually on September 1, the first payment being made on September 1, 1980.

Particulars of the Notes are available in the Exetel Statistical Service and may be obtained during usual business hours up to and including September 1, 1979 from the brokers to the issue:

R. Nivison & Co.
25 Austin Friars
London EC2N 2JB

August 10, 1979

ITT wins concession over disclosures

By Our New York Staff

INTERNATIONAL Telephone

and Telegraph has won an un-

usual concession from the

Securities and Exchange Commis-

sion in the settlement of

litigation which had accused

the company of making mil-

lions of dollars of "illegal,

improper, corrupt, and ques-

tionable payments" abroad.

The settlement, approved by a

Federal district judge, is on

the now traditional basis of

payments.

ITT, neither admitting nor

denying SEC charges, has

agreed to mount a further in-

vestigation of the alleged

illegal payments to secure

overseas contracts but signifi-

cantly, has managed to pre-

vent the SEC from gaining

access to the records of four

of the company's foreign sub-

sidiaries.

It is highly unusual for the

SEC to accept that it may not

have access to all corporate

documents. ITT's consistent

refusal to release the records

of Standard Electric Lorenz

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NORWEGIAN STOCK MARKET

Displaying a clean pair of heels

BY WILLIAM DULLFORCE, RECENTLY IN OSLO

THE MOST bullish of the world's stock markets this year is also one of the smallest. The general index of the Oslo Bourse has risen 30 per cent since January 1 and some 45 per cent from the low point of March, 1978. Turnover was "close to Kr 340m (\$85m) in the first half of this year and, if the trend continues, it should emerge for 1979 roughly triple last year's level of Kr 223m."

The wind was knocked out of

North Sea oil produced a turnover of Kr 1.7bn for 1978. Since that year the Oslo bourse has taken a lot of punishment. The signal for its present recovery could be said to be a hint last summer that the Labour Government was having second thoughts about the Stock Exchange as a source of investment capital.

The signal for the upsurge in share prices could be said to be the hint that the Norwegian Government was having second thoughts about the value of the stock market as a source of investment capital.

The upsurge in share prices has been even stronger in terms of the indices calculated by Capital International, the Swiss-based investment services group. While CI's world index was showing a gain of 44 per cent over the first seven months of this year, the Oslo stock market rose by 84 per cent.

The Norwegian bourse is thus showing a very clean pair of heels to the rest of the world. Canada was the second best performer up to the end of July with a gain of 23 per cent followed closely by the UK which had risen by 20 per cent.

While share dealers are not unhappy about this development, more diffidence than jubilation is evident in the rather dingy Oslo Stock Exchange building overshadowed by the railway station. They are not yet sure that the improvement in trading really implies a revival of faith among badly battered Norwegian stockholders.

On July 17 the general index reached 98, but despite the rise in share prices this year, the index is still a far cry from the 178 touched on January 23, 1974. Speculation in the shares of the oil companies hastily formed after the discovery of

the market in 1974 after the Government had made it clear that only one private company, Saga, would be allowed to share in the North Sea oil development (the state has a majority holding in Norsk Hydro).

That blow was followed by the shipping crisis which cut the flow of shipowner earnings to the bourse; and by the implementation of the Labour Party's plans to "democratise" the banks. Then, rising domestic costs priced Norwegian exports out of their markets and the industrial shares, which form the backbone of the bourse, declined.

Worried by the low level of industrial investments, the Finance Ministry announced last summer that it was thinking of ways to stimulate the stock mar-

tions were baulked by the trade unions, which made abandonment of its plans to stimulate the stock market a condition for their acceptance of a wages and prices freeze.

The ministry indicates it will, nevertheless, go ahead with relief measures for share investment, when the freeze is lifted in January. Its budget for the autumn is keenly awaited. But there have been more solid reasons for the current rise in share prices.

A small bourse such as Oslo reacts strongly to the fortunes of one or two leading companies. Elken-Spigerverket, the ferro-alloy and aluminium group, currently accounts for almost 30 per cent of the industrial share index. Norsk Hydro's influence would be even heavier, were not the bulk of its shares

held in Paris and Zurich. Hydro is the only Norwegian company whose shares are free for dealing by foreigners.

These two companies have led the Oslo bourse revival. After reporting zero earnings for a couple of years Elken turned in Nkr 33m pre-tax in 1978 and has taken off this year with earnings of Nkr 42m at the four-month stage and a reported Nkr 82m at half way. The market expects a final pre-tax result well above Nkr 200m. Elken is making a new Nkr 86m rights issue.

Hydro has revised its profit forecast strongly upwards. It is expected to show improved earnings of Nkr 14-15 a share for 1978-79 followed by a further substantial increase in 1979-80.

Shareholders have to take a long-term dividend view since Hydro is writing off its oil investments over six years. But the Board is expected to fulfil this year its promise to complete the write-up of the face value of the shares to Nkr 100 from the current Nkr 80. By paying an unchanged percentage in dividend it would still boost shareholders' income.

Norwegian private holdings in Hydro are now no more than 17 or 18 per cent, more being held in Paris and Zurich. Dealings by Swiss banks, in particular, have boosted the Hydro price this year and there has been some speculation without any hard evidence that Arab money could be involved.

The Hydro price rose from around Nkr 170 last autumn to Nkr 540 at the end of July. It has been trading in the Nkr 470-485 range since.

Most of the profits came from the sale of houses it is building in Kuala Lumpur.

The interim pre-tax profits of Selangor Properties rose by 20 per cent to 3.5m ringgit (\$US1.6m), with a substantial part of the profits coming from earnings on the development of the 54-acre Damansara town centre in Kuala Lumpur.

Each company said that it expected the property boom to continue, and that it was optimistic of better results for their second-half.

While group turnover fell to R\$6.0m (\$101m), from R\$1.5m in 1978, taxed earnings advanced to R\$3.5m (\$4.1m), from R\$3.8m.

The advance was achieved on the back of a better performance by the South African electrical

and mechanical equipment merchandising operations. Trading margins of this division have apparently improved considerably on the previous year's levels and a further improvement in operating results is projected by Mr. Mike Reunert, the chairman.

Rubber Trust's net profit for the six months was HK\$25.000, up from HK\$4.36m, and interim dividend was raised to 14 cents from 13 cents.

Amalgamated's profit rose more sharply—to HK\$5.46m (\$US1.1m) from HK\$2.13m and its interim dividend was lifted by 2 cents to 10 cents.

Investment fund sales fall in Germany

By Our Financial Staff

WEST GERMAN investment funds experienced a sharp decline in December during the second quarter of this year. Sales fell to DM 800m (\$227m) compared to DM 1.8m in the first quarter of 1978.

Investment funds have been badly hit by the setback in the German bond market after the upturn in interest rates that set in during the spring of 1978. First quarter sales totalled almost DM 4bn in 1978 but the three subsequent quarters could only muster a combined DM 4.6bn.

THE BAHRAIN Fishing Company—in which Rose Seafoods is manager, marketing agent and a 55 per cent shareholder—has warned that it may suspend operations in the Gulf at the end of the month unless catches of shrimps improve.

The results on the 1978-79 fishing season, which ended in February, were BD 1.1m (\$US2.9m) down on the season before, for a net loss of BD 64.688 (\$1.7m). The dividend is passed, whereas in 1977-78 there was a 25 per cent payment from profits of BD 48.121.

Shrimp catches were the lowest in the company's 14-year history—probably due to exceptional environmental conditions resulting from low rainfall and a cool summer, according to the directors' report. Fisheries experts, however, have blamed growing pollution of Gulf coastal waters, and the effect of extensive dredging for land reclamation on shrimp breeding stocks.

Shrimp catches for the new season, which began in June, have not covered operating expenses, the 1,000 or so Bahraini shareholders have

been told. Mr. Denis Revell, the manager, adds that catches had been lower even than last year, when they were half the average.

A substantial loss has been sustained since the end of the last financial year, and the net asset value of the company has further declined. Last year the general reserve fund was drawn down from BD 913,219 to BD 267,381.

The Bahrain Fishing Company operates in Bahrain and Saudi Arabian waters, but poor inshore fishing has also been reported from Qatar.

KECK SENG BERHAD, the plantation company, has reported a sharp increase in profits, as a result of higher output and favourable prices.

Pre-tax profits for the first-half of this year rose to 4.5m ringgit (\$US2.1m), from 1.4m ringgit for the same period last year.

The second-half is expected by the directors to be as good as the first-half, and an interim dividend of 10 per cent (7.5 per cent previously), is recommended.

HORTORS (PTY.) has sold its 33 per cent stake in Hortors to Waltons (HWL), South Africa's largest commercial stationery company, to a number of institutions and individuals for about R2m (\$2.3m). HWL is to change its name to Waltons Stationery Ltd.

Last year the old Cape-based Waltons Stationery Company

linked up with Hortors to form HWL. But revelations that HWL's holding company had close links with the former Whealock Marden Group, increased its after-tax profits by 45 per cent to HK\$51.6m (\$US1.1m) in the year ended March 31.

In addition, net extraordinary profits amounted to HK\$26.000, against over HK\$20m in the previous year.

Bahrain Fishing Company loss

By MARY FRINGS IN BAHRAIN

THE BAHRAIN Fishing Company—in which Rose Seafoods is manager, marketing agent and a 55 per cent shareholder—has warned that it may suspend operations in the Gulf at the end of the month unless catches of shrimps improve.

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Heavy tax charge hits Malayawata

By Wong Suleng in Kuala Lumpur

MALAYAWATA, Malaysia's biggest steel company, increased its trading profit by 75 per cent to 18.1m ringgit (\$US6.1m) in the year to March.

But because the company had to meet a heavy tax charge, net profit fell by 36 per cent to 5.7m ringgit.

Previously, Malayawata had been paying nominal income tax because of its tax status and the huge capital allowances granted to the company. It is paying a dividend of 10 per cent tax free, the same as previously.

A NUMBER of large special

share parcels were bought

yesterday in Ansett Transport

Industries by groups battling

over control of the airline, hotel

and television group, though

sharemarket activity quietened.

Close to 45 per cent of Ansett's

capital is now held by four

groups, indicating that the

situation should be resolved

soon.

A total of 3.13m shares were

traded in Melbourne and

333,000 in Sydney. The

Melbourne transactions in-

cluded a special parcel of 2.17m

shares, or 2.8 per cent of the

capital, which went to interests

supporting the Ansett Board and

its founder, Sir Reginald

Ansett. The parcel was booked

at A\$1.70 and cost A\$3.67m

(\$US41m), lifting the stake of

the "friends" to about 85 per

cent.

Another special parcel of

661,000 shares went to Ampol

Petroleum, which also bought

on the market floor during the

day. Ampol has been buying

off-market as well and is thought

to hold close to 10 per cent of

Ansett. The Western Australian

contender, Bell Group, con-

trolled by Mr. Robert Holmes

A'Court, announced at the start

of trading that the company

had obtained a further 1.9m

shares through on and off

market trading, lifting its hold-

ings to 9.6m shares, or 12.5 per

cent.

Bell Group, which has indi-

cated a desire to obtain a 20

per cent holding, increased its

stake slightly with further mar-

ket purchases during the day.

The fourth major shareholder,

Thomas Nationwide Transport

has to date stayed out of the

market bidding, although it re-

portedly wants to increase its

interest from about 15 per cent

to 20 per cent.

When trading started the pro-

tagonists stayed out of the

market, with the result that the

price dropped from the over-

night level of A\$1.80 to A\$1.50.

The bulk of the market sales

were booked around this level,

but the price was bid up near

the close to A\$1.80. It is widely

believed that Ampol and TNT

are interested in co-operating

to exercise control of Ansett,

a tactic they adopted for several

years with coal group R. W.

Miller following an inconclusive

three-way takeover battle for

Miller with Howard Smith.

More share parcels bought as Ansett battle continues

BY JAMES FORTH IN SYDNEY

A NUMBER of large special share parcels were bought yesterday in Ansett Transport Industries by groups battling

over control of the airline, hotel and television group, though

WORLD STOCK MARKETS

Gloomy inflation news clips 4.9 off Dow

INVESTMENT DOLLAR PREMIUM

\$2.60 to \$1.2716 (27.1%)

Effective \$2.2355 91% (81%)

WITH SENTIMENT dampened by a larger-than-expected rise in wholesale prices in July, Wall Street relinquished some ground yesterday following its recent sharp and broad-based advance.

The Dow Jones Industrial Average, which had climbed 17 points in the week, closed down 4.88 to \$853.35. The NYSE All Common Index slipped back 22 cents to \$60.14, while declines outnumbered gains by 798 to 628.

There was a fairly sizeable turnover of 34.68m shares, although this was far short of ednesday's heavy total of 45.24m.

The Commerce Department reported that wholesale prices rose 1.1 per cent in July after a 0.5 per cent June increase. Wall Street had expected an increase of between 0.5 and 0.9 per cent. The Commerce Department called the news "surprisingly bad."

Analysts noted, however, that the market was due for a pull-back in any event after the strong gains earlier in the week.

Investors were also concerned about the weekly banking figures, due after the market

close. Analysts said investors expect newly-appointed Federal Reserve chairman Paul A. Volcker to put more emphasis on monetary aggregates in setting policy than did his predecessor G. William Miller, now Treasury Secretary. After the close, the Federal Reserve reported that the basic money stock (M-1) rose \$1.2m in the latest reporting week.

Volume leader IBM slipped 1 to 1.7, General Motors 1 to 2.69, U.S. Steel 1 to 2.25, Exxon 1 to 2.55, Standard Oil California 1 to 5.504 and Mobil 1 to 3.82, but Superior Oil rose 55 to 1.42m shares (4.52m).

Recently-strong Banks were hit by profit-taking. Among the active, BankAmerica lost 1 to 5.30 and Citicorp 1 to 2.44. Wells Fargo shed 1 to 5.31 and Chase Manhattan Bank 1 to 5.41.

NLT rebounded 11 to 5.00. It lost a point on Wednesday after saying it had not received a merger offer from Ashland Oil, down 11 to 5.88.

Singer halved the dividend to 10 cents per share and fell 52 to \$12.1. A 300,000 share block was moved at \$12.1.

XTRA advanced 11 to 5.24.

The company reported improved third-quarter profits and has been rumoured to be a take-over

target. Heavily-traded MGIC investment jumped 53 to \$3.6.

THE AMERICAN SE Market Value Index managed to close 0.3% higher at 200.54 in contrast to the NYSE trend. Volume 4.24m shares (4.52m).

Stocks continued to show a firming tendency in busy trading, with the Toronto Composite Index ending 1.3 harder at 1,565.6. Golds advanced 2.8 to 1,787.6 and Oils and Gas 7.4 to 2,663.4, but Metals and Minerals declined 8.7 to 1,311.2.

In Montreal, Banks improved 1.50 to 321.71 and Papers 0.67 to 177.63.

Among companies reporting higher earnings, Canadian Marconi put up 1 to CS15 and MacLean-Hunter "A" to CS12, while Dominion Stores, CS21, and Asbestos, CS44, added 1 point apiece.

Tokyo Fresh buying was later than offset by profit-taking, leaving share prices on the First Market section easier for choice on balance.

The Nikkei-Dow Jones Average briefly touched a new all-time high of 6,416.69, prior to receding

to 6,392.16, off 10.51 on the day. The Tokyo SE index lost 0.85 at 446.74, while business volume was a moderate 278m shares (300m).

Petroleums, including Nippon Oil and Teikoku Oil, lost heavily on profit-taking after early gains, while Shipping, including Japan Line, and trading concerns, such as Mitsui and C. Itoh, also finished lower. Mitsui lost 9Y to Y326 and C. Itoh Y10 to Y371.

However, Paper-Pulp scored fresh gains and Confectionery concerns were selectively firmer.

Bright spots around the market included Fuji Photo Film, up 1Y12 to Y645, Canon 1.6 higher at Y720, Jasco, Y13 stronger at Y518, and Akeda Chemical, which closed Y14 to Y465. In contrast, Honda Motors

improved Y12 to Y348.

Germany Leading shares tended to pick up in somewhat more active conditions with brokers citing relief that the Deutsche Central Bank Council did not

announce any changes to domestic credit policy. The upswing was led by Banks, which had fallen in recent sessions due to what is becoming routine nervousness before the regularly

scheduled meetings of the Central Bank Council. Investors had apparently feared new measures to tighten credit, but the Council adjourned without making any decisions.

Brokers reported that foreign investors were returning to the market. The returns were generally firmer ahead, but subsequent profit-taking and profit-taking left some issues easier on the day.

The two large Bavarian credit institutions rebounded smartly.

Bayerische Verlubensbank rising DM 5.40 and Bayerische Hypo

Bank DM 4.10 Elsewhere in

Banks, Commerzbank and Deutsche Bank each added DM 1.50, while Dresden Bank put on DM 2.

The chemicals BASF gained

DM 1.30 and Hoechst DM 1.10, while Krupp and Hoeggerle forged ahead DM 1.00.

In Machine Makers, KHD were up DM 2.50 and Mannesmann gained DM 3.50, while Motors had BMW DM 2 firmer. Stores also received a boost with Horta rising DM 3 and Karstadt DM 2. In Utilities, VERA put on DM 2.30.

There was a marked recovery on the Domestic Bond market, Public Authority Loans gaining up to 75 pfennigs enabling the Bundesbank to sell a nominal DM 25.5m of paper, after purchases of DM 15.2m on Wednes-

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Paris There was a marked recovery

on the Domestic Bond market, Public Authority Loans gaining up to 75 pfennigs enabling the Bundesbank to sell a nominal DM 25.5m of paper, after purchases of DM 15.2m on Wednes-

day.

Stock prices were inclined to make fresh progress in a fair business, the Bourse Industrials index improving 0.7 to a high for the year of 90.

Operators reported more buying in connection with the "Memory" law, as well as receiving some encouragement from a cut in the Call Money rate to 10 per cent from 10.4.

Oils, Electricals and Foods were among the best performers. Eso gained 12 per cent and Elf-Aquitaine 5 per cent.

The two concerns are equal partners in the Burose well-South West France, where "important oil indices" were discovered.

Poclain rose FF 7.90 to FF 42.90 after announcing higher first-half 1979 net turnover. Thomson-CSF advanced FF 11 to FF 427 and Au-

SOM 12.0.

NOTES: Overseas prices shown below exclude S premium. Belgian dividends are after withholding tax.

* DM 50. Denom. unless otherwise indicated.

** Pt 500. Denom. unless otherwise indicated.

† Dec. 100. Denom. unless otherwise indicated.

‡ SWF 500. Denom. and Bearer shares unless otherwise stated. * YSO denom. unless otherwise stated. ** YSO denom. unless otherwise stated. YSO denotes suspension of a flotation. + Ex Rights. # Ex dividend. # Ex Rights. # Ex Rights. # Ex Rights. # Ex Rights.

\$ denotes shares increased.

e. Cent. # Dividend after pending rights and/or scrip issue. \$ per share.

* France. # Gross div. % of Assets.

** DM 50. Denom. unless otherwise indicated.

Dividend after scrip and/or rights issue.

\$ per share. # Div. and yield.

† Unofficial trading. * Minority holders.

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Companies and Markets

UK resists futures disclosure

By John Edwards
Commodities Editor
The UK Government will oppose London commodity traders being forced to reveal details of their trading outside the U.S. to the U.S. Commodities Futures Trading Commission, the British Embassy in Washington said yesterday.

The Embassy, in a formal note to the State Department, said the proposal by the Commodities Futures Commission could discourage foreign participation in U.S. futures markets and leave them more open to manipulation.

The note follows representations by London commodity traders against pressure from the CFTC for all foreign traders dealing on the U.S. futures markets to supply information about their commodity transactions, reported Reuters.

U.S. traders have to report all their trading transactions on domestic commodities futures markets to the CFTC, which wants similar reporting from foreign traders.

Earlier this week, however, Wiescopre—the Swiss subsidiary of the Guiness and Peat group—won an appeal against ban on its trading in U.S. futures markets because of refusing to reveal details of its transactions requested by the CFTC.

Downturn in metal markets

By Our Commodities Editor

THIS FIRMER trend in sterling, and profit-taking sales, brought a general downturn to the London Metal Exchange yesterday. Cash tin fell by £15.50 to \$6,545 a tonne; copper cash wire bar lost £15.50 to \$869 a tonne and cash lead £19 to £585 a tonne.

In copper, the cash wirebars fall brought it below the three-months' quotation, which declined by £10.75 to £272.25 a tonne, but heavy supplies available to the market remain light.

MCAs return

BRUSSELS—The EEC Commission has decided to reintroduce negative monetary compensatory amounts on British farm trade for a week from next Monday, after which a decision on any further accommodations will be made.

The amount to be applied from Monday will be 1.9 per cent in the form of a subsidy on imports, and a 1.69 per cent export.

Mr. Powell warned, however, that there was still a chance

New sterling rise hits London cocoa futures

By RICHARD MOONEY

THE RENEWED rise in the value of sterling yesterday encouraged a further sharp fall in prices on the London cocoa futures market.

The December quotation had fallen to £40 permissible daily limit by mid-afternoon. And the decline continued after the mandatory 15-minute break in trading with December cocoa ending the day £5.5 down at £1,417.5 a tonne. Traders noted that the fall had fallen 20 since Tuesday morning.

The note follows representations by London commodity traders against pressure from the CFTC for all foreign traders dealing on the U.S. futures markets to supply information about their commodity transactions, reported Reuters.

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Egg prices to go up next week

By CHRISTOPHER PARKE

PRICES of size 1 and 2 eggs will go up 2p a dozen next week. This is the first price increase posted by Goldsmith, the marketing consortium, since January 26.

Mr. Frank Powell, marketing director, pointed out yesterday that other sizes were still 9p or 10p a dozen cheaper than they were 17 weeks ago, and farmers were still selling at a loss of about 8p a dozen.

The increases had been made possible by a reduction in output of larger sizes rather than any improvement in demand, Mr. Powell added. Older hens which produced bigger eggs were being sent to the slaughterhouse.

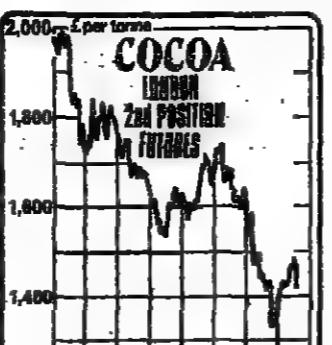
The market had also been helped by a sharp reduction in the number of eggs being imported from France and Holland. At about 10,000 boxes a week imports are now about half the level of a few weeks ago.

Trade across the English Channel had been discouraged by the rapid fall in the value of monetary compensatory amount subsidies paid on foodstuffs sold to Britain.

Mr. Powell warned, however, that there was still a chance

some physical sales of Nigerian cocoa.

"With West African crop prospects looking good," said one London dealer yesterday,



"and another hefty surplus in prospect, there is little to stop prices falling."

There had been some physical interest on the Continent this

week, he said, "but in no real quantity."

Another factor which may have encouraged yesterday's decline was the announcement of cocoa purchases in Ghana for the third week of the mid-crop season. The Marketing Board said the purchases amounted to 1,225 tonnes, taking the cumulative total to 7,107 tonnes. A year ago the total stood at 7,343 tonnes, but that was after 10 weeks.

In Yaounde meanwhile, the Cocoa Marketing Board said Cameroun main crop purchases totalled 103,373 tonnes on August 6 compared with 105,887 tonnes at the same stage of the previous season.

In Paris, the French Chocolate Makers' Association said French cocoa bean grindings in the second quarter of this year were provisionally estimated at 12,000 tonnes, about 10 per cent higher than in the same quarter last year. First-quarter 1979 grindings totalled 11,530 tonnes.

Soviet crop prospects brighten

WAshington—The Soviet Union appears to be headed towards a good spring wheat crop with above average yields in some eastern parts of the country, according to a U.S. Agriculture Department survey team.

The 1979 spring wheat crop, the team said, could be as good as last year's crop of 51.8m tonnes or even the 1976 harvest of 52.3m tonnes.

The team, headed by Mr. Larry Panasuk of the USDA foreign extension service, has just returned from the Soviet Union. Mr. Panasuk, who made a similar tour in 1978, said the spring wheat crop in some areas was in better condition than a year ago.

However, maintaining present trends, particularly in the more northern regions, will depend greatly on favourable late-season weather, the three-member team said.

Mr. Panasuk declined to speculate on whether the prospects for a good Russian spring wheat harvest will increase the Government's estimates of overall Soviet grain production for this year. The USDA will announce its latest estimate of Russian grain crop today.

July, the USDA said a hot, dry spring meant overall Russian grain production would probably be between 165m and 185m tonnes, the worst crop since 1973.

AP-Dow Jones

South African citrus sales record likely

By Bernard Simon in Johannesburg

SOUTH AFRICAN citrus exporters are confident of record earnings during the current season, which ends in October. Receipts should reach R290m (£105m), easily breaking last year's record of R181m, according to the Citrus Exchange in Pretoria.

To date, 55 per cent of the imports might rise again in September, once the French national holidays were over. A large proportion of the population traditionally takes the whole of August off.

Latest figures from the Ministry of Agriculture suggest that egg production in the UK should begin to contract shortly. Prices could then increase six months from now.

Between January and the end of May, placings in the European Community were down 5 per cent. The Dutch, however, have continued to expand their laying flock while the French are holding steady.

AP-Dow Jones

that the imports might rise again in September, once the French national holidays were over. A large proportion of the population traditionally takes the whole of August off.

Latest figures from the Ministry of Agriculture suggest that egg production in the UK should begin to contract shortly. Prices could then increase six months from now.

In June, farmers bought only 3.7m layer chicks—6 per cent fewer than in June, 1978. And

the market was still selling at a loss of about 8p a dozen.

The increases had been made possible by a reduction in output of larger sizes rather than any improvement in demand, Mr. Powell added. Older hens which produced bigger eggs were being sent to the slaughterhouse.

The market had also been helped by a sharp reduction in the number of eggs being imported from France and Holland. At about 10,000 boxes a week imports are now about half the level of a few weeks ago.

Trade across the English Channel had been discouraged by the rapid fall in the value of monetary compensatory amount subsidies paid on foodstuffs sold to Britain.

"Jobs have been, and are being lost. But if we don't conserve what we have there just won't be any fishing industry left," he said.

The fishermen had warned the Minister that if new proposals for reductions in fishing in the Barents Sea and off the South West coast of England were accepted, hundreds of jobs would be lost and scores more trawlers would be laid up.

The proposals, from the International Committee for the Exploration of the Seas, are almost certain to be approved and UK fishermen are angry because they effect the only two profitable fisheries still open to them.

Britain remains South Africa's biggest citrus customer, taking about 23 per cent of total exports.

AP-Dow Jones

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LONDON STOCK EXCHANGE

Gilts run out of steam and close below day's best

Equities meet end-Account selling but Golds up again

Account Dealing Dates

First Declara- Last Account Dealings Day
Deals Day
July 30 Aug. 9 Aug. 10 Aug. 20
Aug. 13 23 Aug. 24 Sept. 3
Aug. 28 Sept. 17 Sept. 17

"New time" dealings may take place from 9.30 am to two business days earlier.

British Funds and Gold Mining issues contained their recent firmer trends in Stock markets yesterday, but the promising rally in equities was halted on a combination of end-Account profit-taking and lack of follow-through support.

With the help of a further sharp gain in the bullion price, South African Golds made the most buoyant showing of the three main sectors, the Gold Mines index measuring the improvement here with a rise of 84 to 186.3. This makes a gain of 19.6 so far this week to a level which is, however, well off the 208.4 peak for the year recorded a couple of months ago.

After the previous day's strong buying which rested in the exhaustion of the long tap, trading interest rates may be in the offing. Gilts edged faltered with buyers becoming a little wary ahead of next week's money supply figures. Gains to 3 were reduced to 1 at the close and the Government Securities index improved 0.41 to 73.96 for a seven-day rise of 1.72—nearly 2% per cent.

Following a quiet steady opening, equity leaders drifted lower in a reduced trade, although total bargains still amounted to 18,222 compared with Wednesday's 18,563. Down a mere 0.3 at 10 am, the FT 30-share index eased progressively, to close at the day's lowest of 467.4, thus losing 6.3 of Wednesday's rise of 7.1; on the week so far, however, the index retains a net gain of nearly 10 points.

Rises and falls in all quoted industrial stocks almost balanced, but the former held sway for the seventh successive day.

Encouraged by the previous day's swift exhaustion of the long tap stock, Government Securities made fresh headway yesterday. Fresh demand at the long-end of the market pushed up by 4, but profit-taking at the enhanced levels left final quotations around 1 below the best. The former tap, Treasury 113 per cent, 2003-mired in the trend, but finished only 1 better at 155, after touching 16.

A reasonably brisk trade developed in the shorts which closed with gains ranging to 1.

A heavy well-balanced institutional business developed in the investment currency market where the premium touched a high of 284 per cent in the early trade following early weakness in sterling before reacting late to close at 273 per cent, a fraction higher than the overnight

level. Yesterday's SE conversion factor was 0.9122 (0.9225).

Wednesday's flurry in Traded options proved to be short-lived, and only 244 contracts were completed against the previous day's 543. Shell attracted the majority of yesterday's business, recording 102 trades.

Discounts better

Discount Houses moved higher, taking their cue from the gilt-edged market. Allen Harvey and Ross advanced 10 to 375p, while Alexander, 235p, and Union, 375p, improved 5 apiece. Gerrard and National put on 4 to 254p and Cater Ryder hardened 3 to 356p. The major clearing banks tended quietly firm with Barclays up 8 at 445p and Midland 6 to the good at 376p. Hambers were an isolated firm feature in merchant banks, rising 7 to 317p. Among Hire Cars, UDT at 45p, lost a penny of the previous day's rise of 3 which followed the better-than-expected annual results.

Lloyds Brokers reacted from recent dollar-inspired strength. C.E. Heath cheapened 7 to 191p as did Minet, to 124p, while Willis Faber dipped 5 to 205p.

Although the American Scotch report linking cancer with the consumption of certain Scotch whiskies had been countered by the manufacturers, nervousness crept into the Distillery sector. Distillers fell 4 to 236p, while Highland, which produces the large-selling Cutty Sark brand, gave up a like amount to 94p. Brewery leaders encountered a little end-account selling. Allied shedded a couple of pence to 92p and Scottish and Newcastle, at 65p, losing most of Wednesday's rise of 2.

Quieter and occasionally easier conditions prevailed among leading Building descriptions, but interest was still being shown in selected secondary issues where hopes of cheaper money stimulated demand for Barratt Developments which touched 125p before settling at 125p to the good at 125p.

Fresh interest was shown in Concord, Rotaflex which improved 2 further to 46p.

Leading Engineers turned easier, mainly on lack of fresh support. John Brown gave up 8 to 419p and Hawker 6 to 196p, while Tubs eased 4 to 328p.

Elsewhere, Averys reacted to 246p following the previous day's burst of speculative activity, but Wellman Engineers ended 31 to the good at 65p after news of the increased offer worth 70p cash from Redman Beeston Ratcliffe (Great Bridge) hardened a penny to 80p in response to the interim statement left W.E. Norton 14 dearer at 26p. Occasional support lifted Metairax 3 to 83p and Martonair a similar amount to 83p, but Arrow "A" reacted 4 to 83p and Ward Holdings which added 3 to 521p; the latter's interim results are due on August 24. Elsewhere, Brown and Jackson firmed 8 to 273p, after 275p, on renewed investment demand, while IDC moved up 7 to 136p in a thin market and Crouch Group improved 3 to 73p.

ICI, at 335p, encountered small scrappy selling and relinquished all of the previous day's gain of 7. Among other Chemicals, acquisition news stimulated

interest in Brem which firmed 5 to 237p.

Harris Queensway up

Harris Queensway became a prominent firm feature in Stores, closing 12 higher at 268p following investment buying. Time Products were similarly supported and finished 5 to the good at 85p, while a third minor move to 182p. Still in racing takeover hopes, Peters added 3 more to 77p, after 75p, but profit-taking after the recent good rise left MFI Furniture down 6 at 186p.

Among the leaders, Goss A reacted 6 to 414p after recent Press-inspired strength and Marks and Spencer softened a penny to 117p. Renewed speculative interest, however, lifted Burton A 4 to 258p.

A buoyant market or late on asset value considerations and bid hopes. Stylo Shoes ran back to 120p on profit-taking. Electrical leaders drifted a few pence easier. Elsewhere, Seacor Diffusion encountered profit-taking and shed 1 at 125p, while fresh occasional offerings left Ward and Goldstone 14 cheaper at 85p. In contrast, United rallied 2 further to 122p.

E. Fogarty added 9 more to 324p, while Clabb put on 5 to 133p following the chairman's encouraging remarks at the annual meeting. Speculative support was again forthcoming for Avon Rubber which improved 4 to 143p and buyers lifted Diplomatic Investments 6 to 323p.

Profit-taking after the previous day's jump of 27 which reflected the doubled interim dividend, higher profits and proposed 30 per cent scrip issue, prompted a reaction of 4 to 459p in J. Kirby.

Motor sectors closed mixed. Automotive Products interim statement bettered general expectations and the shares rose 4 to 883p despite some accompanying cautious remarks about profit margins. Flight Refuelling finished a similar amount better at 186p as speculative demand revived, but Jonas Woodhead, 100p, and Dowty, 318p, succumbed to profit-taking after recent firmness and eased 5 and 4 respectively. Support also fell away for Lex Services 3 lower at 50p.

Among quiet Paper/Printings, David S. Smith fell 3 to 75p following the reduced annual profits, while Sunnt firmed that amount to 103p, as did Jefferson Smurfit, 148p.

Firm of late on cheaper money hopes, occasional profit-taking left Land Securities 4 down at 300p. MEPC shied a penny to 190p, while elsewhere in Properties, speculative counter Imlay slipped 15 to 625p, but late demand

ended 31 to the good at 65p after news of the increased offer worth 70p cash from Redman Beeston Ratcliffe (Great Bridge) hardened a penny to 80p in response to the interim statement left W.E. Norton 14 dearer at 26p. Occasional support lifted Metairax 3 to 83p and Martonair a similar amount to 83p, but Arrow "A" reacted 4 to 83p and Ward Holdings which added 3 to 521p; the latter's interim results are due on August 24. Elsewhere, Brown and Jackson firmed 8 to 273p, after 275p, on renewed investment demand, while IDC moved up 7 to 136p in a thin market and Crouch Group improved 3 to 73p.

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interest in Brem which firmed 5 to 237p.

On the other hand, further speculative support prompted gains of 4 and 5 respectively in Bernard Matthews, 277p, and William Morrison, 177p.

Profit-taking clipped 7 from Trashhouse Fairs to 122p and left Grand Metropolitan 4 cheaper at 149p.

The withdrawal of recent investment support made for easier conditions in the Miscellaneous industrial leaders yesterday. Unilever led the retreat with a fall of 12 to 508p, while Glaxo declined 5 to 433p and Turner and Newall dipped 3 to 127p. Elsewhere, Carlton Industries were notable for a speculative rise of 10 to 260p, while in secondary issues, Trident, down 9 at 238p, failed to benefit from the royal deal with the Government. Oil Exploration fell 6 to 350p and Ultramar 7 to 303p, but Siebens (UK) took a turn for the better after recent dullness and rallied 6 to 250p.

Trusts treaded firmer again, but York Green gave up 14 to 121 in Financials following the annual results and proposed one-for-one rights issue.

David Dixon added 4 more to 170p on further consideration of Wednesday's excellent annual statement. The trend elsewhere in Textiles was easier, however, Courtaulds slipping a penny to 84p and Carpets International 2 to 52p.

Deals were resumed in Siemens Hunter following Wednesday's 88p per share offer from Britannia Arrow; suspended some seven weeks ago at 78p, the shares opened at 87p and drifted gently easier in a reasonable business to close at 88p.

Further gains in Golds

It was another good day for the mining market, particularly for South African Golds. The latter attracted a strong demand from both London and overseas following the further rise in the bullion price, while West

Gold improved another 55 higher at \$296.375 an ounce.

Prices ended the day a fraction below the best but gains were sufficient to lift the Gold Mines index 8.4, more to 166.3 for a two-day improvement of 16.5—and the ex-premium index 6.0 to 151.7.

Among the heavyweights, Vasil Reefs were outstanding with a rise of a point at 161; while similar gains were seen in Randfontein, 227p, and West Driefontein, 222p. Medium and lower-priced issues showed Kloof 33 higher at 654p, East Driefontein 40 better at 671p and Blyvoor 24 higher at 318p.

South African Financials mirrored Golds. "Angold" were prominent at 181, up 4 in front of the sharply increased interim dividend, while similar rises were seen in "Johnnes" 151p and Gold Fields of South Africa, 151p.

London Financials held steady despite the downturn in the UK equity market. Charter eased 2 to 137p in front of today's annual meeting.

FINANCIAL TIMES STOCK INDICES

	Aug. 5	Aug. 6	Aug. 7	Aug. 8	Aug. 9	Aug. 10	Aug. 11
Government Secs.	75.98	75.85	75.11	75.70	75.78	75.68	75.55
Fixed Interest	74.54	74.12	73.75	73.70	73.60	72.98	72.78
Industrial	47.76	47.75	46.65	45.65	45.75	45.75	45.75
Gold Mines	166.5	167.9	160.8	164.4	164.7	160.1	160.5
Gold Mines (Ex-Spm)	154.7	145.7	139.3	137.0	135.1	125.1	127.5
Ord. Div. Yield	6.91	6.82	6.91	7.01	7.05	7.07	5.87
Earnings, Yld. (%)(fwd.)	17.52	17.31	17.58	17.77	17.80	17.94	17.95
P/E Ratio (net)*	7.17	7.26	7.18	7.08	7.08	7.08	8.26
Total bargains	18,322	18,563	15,944	15,999	14,071	14,071	14,071
Equity turnover \$m	91.31	76.87	43.63	56.18	56.18	56.18	56.18
Equity bargains total	11,982	10,587	8,830	9,419	10,638	10,638	10,638

10 am 473.4 - 11 am 472.8 Noon 472.0, 1 pm 468.8,

2 pm 467.6 3 pm 467.6.

Latest Index 01-245 0226.

Basis 100 Govt. Secs. 15/1/78 Fixed Int. 12/2/65 Industrial Ord. 1/7/78 Gold Mines 12/2/65 Ex-S premium Index started June, 1972 SE Activity July-July, 1942.

HIGHS AND LOWS

S.E. ACTIVITY

	1979	Since Compilat'n		Aug. 9	Aug. 10
Govt. Secs.	75.91	64.64	127.4	25.18	205.4
Fixed Int.	74.54	64.05	55.0	20.68	132.4
Ind. Ord.	47.76	44.5	44.4	10.71	105.7
Gold Mines	166.5	144.1	156.5	55.93	57.94
Gold Mines (Ex-Spm)	154.7	142.9	142.9	55.82	56.15
Ord. Div. Yield	6.91	6.82	6.91	7.01	5.87
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Ex-Spm.

Daily Gilt Edged, Industrial Speculative Totals.

Ex-Spm.

Ex-Spm.

Ex-Spm.

Ex-Spm.

Ex-Spm.

Ex-Spm.

Ex-Spm.

Ex-Spm.

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Friday August 10 1979

Cabinet set to endorse Rhodesia proposals

BY PHILIP RAWSTORNE

THE CABINET is expected today to endorse detailed constitutional proposals for bringing Rhodesia to legal independence.

The Government's aim is to secure rapid progress towards a peaceful and internationally recognised settlement. So long as this is in prospect, Mrs Thatcher should be able to contain the threat of rebellion among Tory Right-wingers in the Commons.

This weekend, Mr. Derek Day, the senior Foreign Office official who has been the Government's link man in Salisbury, will convey the Government's peace plan to Bishop Abel Muzorewa, the Zimbabwe Rhodesian Prime Minister.

The proposals will also be put to Mr. Joshua Nkomo and Mr. Robert Mugabe, the Patriotic Front leaders and to the heads of the African Front Line states.

Mrs. Thatcher and Lord Carrington, the Foreign Secretary, who returned from Lusaka

on Wednesday night, met at Downing Street yesterday to complete details of the plan which they will present to the Cabinet.

The Prime Minister, who also had talks yesterday with Mr. William Whitelaw, the Home Secretary, is anxious to maintain the momentum of the Government's initiative launched at the Commonwealth Conference.

She hopes to call an all-party conference in London early next month to discuss a draft independence constitution based on the Government's proposals.

This would ensure genuine black majority rule in Rhodesia but give safeguards to the white minority similar to those included in the constitutions of other African States when they were granted independence.

The main changes that will be sought in the present "defective" constitution will be in the legislative blocking powers held by the white minority and in the composition of the commis-

sions for the public services and security forces.

If the conference reaches agreement on the shape of the constitution—and on such other difficult questions as a ceasefire in the guerrilla war and interim control of the Rhodesian armed forces—the stage would be set for fresh elections supervised by the British Government and with Commonwealth observers.

If the initiative fails, or even begins to falter, the Prime Minister will come under intense pressure at the party conference in October to defy international opinion and recognise the Muzorewa government and lift sanctions.

Many resolutions demanding such moves immediately have already been submitted for debate at the Blackpool conference.

Many Tory MPs have also said that they will oppose the renewal of the Rhodesian sanctions order when it comes before the Commons in November.

French in bid to reduce effect of oil imports bill

BY ROBERT MAUTHNER IN PARIS

THE FRENCH Government is preparing a series of measures aimed at offsetting the adverse effects the rise in imported oil prices is having on the country's economy.

Recent price rises will increase France's oil bill by an estimated FFr 18bn (nearly £2bn) this year and by as much as FFr 30bn in 1980.

M. Raymond Barre, the Prime Minister, adamantly refuses to adopt a full-scale refessional package because of the boost this would give to inflation and because of the fragility of France's trade balance. But he made clear yesterday that a stimulus would be given to the housing and public works sector in the early autumn.

Compensation for rising living costs would also be given to the "least favoured" section of the population in the form of increased allowances to low-income families with at least one child.

The special social security payment made at the beginning of every school year to families

with an annual income of less than FFr 29,000 (about £3,000) and at least one child between the age of six and 16, will be raised substantially. The precise increase has not yet been announced.

The Government's attempt to take the sting out of the latest series of price rises for petrol, public transport, electricity, telephone calls, and rents—announced, as is the tradition in France, during the August holiday period—is unlikely to placate the unions and Left-wing opposition parties.

M. Barre has been beating the oil drum for all he is worth in his public explanations of mounting inflation, which is running at an annual rate of 11-12 per cent. Yet the unions and some economic commentators have stressed that higher oil prices cannot be held entirely responsible for the sharp increase in the cost of living.

Basing themselves on official statistics, the Prime Minister's

critics have pointed out that only 0.8 per cent of the cumulative price rise of 5.5 per cent during the first half of this year could be attributed to the increase in oil prices.

If there had been no rise in oil prices at all, this year, the rate of inflation would still be running at 9.4 per cent, an indication that M. Barre's medicine has failed to work.

M. Georges Marchais, the French Communist leader, who said yesterday that he was prepared "to ally himself with the devil" to fight M. Giscard d'Estaing and M. Barre's economic policy, has accused the Government of using the rises in oil prices as a pretext.

M. Marchais said that the oil companies, which had made record profits last year, should be forced to bear more of the burden of higher crude oil costs, and that the State should cease to pocket two-thirds of the price of petrol paid by the consumer.

Editorial Comment, Page 12

Chemicals industry downturn likely, association says

BY ELAINE WILLIAMS

BRITAIN'S chemicals industry faces poor prospects in the coming year, according to the Chemical Industries Association.

The association's latest economic bulletin says:

- Output this year will be, at best, 1 per cent up on 1978;
- Falling demand next year will make price rises difficult to introduce;
- Fuel shortages will hit output further;
- U.S. competition in Europe will intensify.

Ironically, the pessimistic forecasts come at a time of particularly buoyant sales by the major UK chemical companies. Business lost earlier this year through the road haulage strike and bad weather has been more than recovered.

But the high level of demand can be at least partly accounted for by companies stocking up in anticipation of price rises, the association says.

There are already signs of production tailing off, reflecting

the slowdown in the economies of the developed nations.

Some manufacturers, anticipating a slump, have left plant idle rather than start it up for only a few months.

Next year, if demand falls, "it will be difficult to sustain and increase product prices despite the continuance of high rates of inflation," the association says.

Serious shortages of fuel oil,

despite a 10 to 15 per cent shortfall in deliveries by the main suppliers, have been avoided by running down stocks and buying, at high prices, on the European spot market.

But the association says that if the shortages continue, and British Gas is unable to supply sufficient gas to the industry as an alternative source of fuel, there will be a reduction in output.

Another problem is rapidly increasing feedstock costs, although these have been alleviated in the UK by the strength of the pound. Companies in the dyestuffs and pigments sectors in particular, have suffered.

The association believes that increased competition from the U.S. is a threat in European markets. Demand in the U.S. has been weakening, and manufacturers there have lower feedstock costs and a greater price competitiveness as a result of the fall in the value of the dollar.

Last year, the corporation imported about 1.7m tonnes of coking coal from Australia, Poland and the U.S. The extra contracts would bring its annual level to well over 2m tonnes.

The corporation has con-

tended that imported coke is needed because the Coal Board cannot supply sufficient amounts of the high quality 301 coking coal grade. While the Australian coal is about £10 a tonne cheaper, British Steel says the price difference is not a major factor.

Japanese experts advising

British Steel are believed to

have said that only the im-

Continued from Page 1

Continued from Page 1

Germany

The Government's view that a cut in state indebtedness must take precedence over tax benefits.

In an interview, Dr. Emmering said that additional Government revenue created through the current economic upturn should first be used to cut public sector borrowing. This in itself would help sustain the upturn by reducing the threat of a collision between the public and private sectors' needs on the capital market.

This danger is revealed in the Bundesbank Report for August published today. It shows that in the first seven months of this year the cash deficit of the Federal Government totalled some DM17bn (£4.2bn)—DM4bn higher than the sum for the same period of 1978 and roughly equal to the deficit so far expected for the year as a whole.

On this basis the company has

paid between £6.50 to £10 per barrel for the oil which is now valued at between £10 and £11 per barrel. It is almost certain, in the light of OPEC aspirations, that the price of oil will continue to increase in real terms.

Drilling

For Tricentrol much will depend on whether or not areas one and six are developed. Drilling has already begun on area one and it is possible that this well, and a planned second well, will be used to exploit the reservoir.

If the operation is successful, oil from area one will be fed via sea-sub production systems to the main production platforms on the Thistle Field.

Tricentrol has a 6.65 per cent stake in Thistle, which has some

500m barrels of recoverable reserves, and a 10 per cent interest in areas one and six which could have a further 100m barrels of recoverable oil.

The company will not be paying the Government in one lump sum. Instead it will make a first payment of £3.5m on Monday through the issue of 4,126,214 ordinary shares to the Government. These shares are being placed in the market by Morgan Grenfell and de Zoete & Bevan.

The second instalment of £9m

will be paid in cash on August 31. A third instalment of £1m or less will be paid on September 1, 1980 while the final payment, calculated when the guarantee is discharged, will be made probably at the end of 1980. This last payment is not expected to amount to more than about £1.5m.

On Wednesday night, met at Downing Street yesterday to complete details of the plan which they will present to the Cabinet.

ITV shutdown fears as ACAS peace talks fail

BY GARETH GRIFFITHS, LABOUR STAFF

THERE IS little hope of an early settlement of the independent television dispute. The Advisory, Conciliation and Arbitration Service said yesterday it saw no purpose in holding further talks with the two sides.

There were suggestions in the industry last night that the companies plan to close down the entire ITV network until the three-week-old dispute is settled.

Mr. Ron Carrington, labour relations adviser to the Independent Television Companies Association, said there was a great danger of the dispute spreading. Thames, Harlech and Ulster are off the air at present.

Technicians

Television executives said they were afraid the absence of a proper national news service meant companies were contravening the Television Act laws governing ITV.

Independent Television News has not been broadcast since Wednesday because of strike action by technicians.

The ACAS decision to call off further talks follows the companies' decision not to move from their present 15 per cent offer. ACAS officials however plan to keep in close touch with events.

The union side indicated willingness at its earlier meeting with ACAS for further discussions and a joint meeting with the association.

Mr. Carrington said there was a limit to which employers were prepared to go. The association estimates that with fringe benefits, the offer is worth up to 23 per

cent.

Managing directors from the 15 companies met yesterday after the talks at ACAS. In a statement issued last night they said ITV faced its most serious threat for many years.

Unocal action by the unions has affected the ITV programme schedules to such an extent the network service is in danger of becoming inadequate.

The absence of ITN bulletins and programmes from Thames, Harlech and Ulster is causing major gaps in programme output, the statement said.

In the union side at the ACAS meeting were: Mr. Jack O'Connor, national ITV officer for the Association of Cinematograph and Allied Technicians; Mr. Jack Wilson, general secretary of the National Association of Theatrical Television and Kin Employees and Mr. Alf McBride, national officer for the Electrical and Plumbing Trades Union.

Mr. O'Connor said yesterday the moves to step up the dispute were coming from the Independent Television Companies Association. The ACTT had decided not to spread industrial action unless more of its members were suspended.

The union side expressed concern last night that the dispute could be longer than at first thought.

Mr. Wilson said before the start of the ACAS talks that a settlement could be a long slow process.

Mr. McBride said the technicians were exercising considerable restraint in not taking industrial action.

Steel corporation intends to continue coke imports

BY JOHN LLOYD

THE BRITISH Steel Corporation is likely to continue to import high quality coking coal for its new Redcar works on Teesside, for at least two years.

The National Coal Board has made strenuous efforts over the past three months to produce a suitable substitute for the imports, but it appears that British Steel is not convinced that it would be of sufficiently high quality.

In March, British Steel signed a £14m contract for over 500,000 tonnes of medium volatile coking coal from Australia. Shortly before the election in May, the Labour Government introduced a system of licences to control coking coal imports, but the contract was not cancelled.

At the same time, the board began tests at its Lambton coke ovens in Co. Durham, aimed at producing a high quality coke suitable for Redcar. Although these tests are continuing, British Steel intends to continue its imports.

Last year, the corporation imported about 1.7m tonnes of coking coal from Australia, Poland and the U.S. The extra contracts would bring its annual level to well over 2m tonnes.

The corporation has con-

tended that imported coke is needed because the Coal Board cannot supply sufficient amounts of the high quality 301 coking coal grade. While the Australian coal is about £10 a tonne cheaper, British Steel says the price difference is not a major factor.

Japanese experts advising

British Steel are believed to

have said that only the im-

ported coke would produce steel of sufficiently high quality.

The Redcar ironmaking development, which represents a £400m investment by British Steel, is now close to commissioning. Two batteries of coke ovens, the second of which was commissioned yesterday, will feed the 10,000-tonne-a-day blastfurnace with more than 25,000 tonnes of coke a week.

Initial outputs from the coke ovens will be stockpiled in readiness for the opening of the blastfurnace.

The new coke oven battery has 66 ovens, and is identical with the No. 1 battery commissioned last May. The No. 2 battery, which will provide 85 jobs, has cost £35.7m.

Associated with the coke ovens is a by-products plant to produce tar, benzene and sulphur. The plant incorporates a waste gas cleaning system and a biological treatment unit for liquid effluents.

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THE LEX COLUMN

Cost of a North Sea guarantee

Index fell 6.3 to 467.4

